Special City Council Meeting
July 17, 2024, at 5:15pm
City of Palmer, Alaska
Palmer City Council Chambers
231 W Evergreen Avenue Palmer, Alaska 99645
www.palmerak.org


Mayor Steven J. Carrington
Deputy Mayor Carolina Anzilotti
Council Member John Alcantra
Council Member Richard W. Best
Council Member Jim Cooper
Council Member Pamela Melin
Council Member Joshua Tudor
A. CALL TO ORDER
B. ROLL CALL
C. PLEDGE OF ALLEGIANCE
D. APPROVAL OF AGENDA
E. NEW BUSINESS

1. City Council Interview Process Discussion
2. City Manager Interviews
a. Kim David Zimmerman - 5:30 pm (on Zoom)
b. Stephen Jellie - 6:15 pm (on Zoom)
c. Kolby Hickel - 7:00 pm (on Zoom)
F. AUDIENCE PARTICIPATION:
G. ADJOURNMENT

Interim City Manager Gina Davis City Clerk Shelly M. Acteson, CMC

City Attorney Sarah Heath, Esq.

Special Palmer City Council Meeting
E.

Meeting Date: 07/17/2024
Department: City Clerk's Office
Subject
NEW BUSINESS

1. City Council Interview Process Discussion
2. City Manager Interviews
a. Kim David Zimmerman - 5:30 pm (on Zoom)
b. Stephen Jellie - 6:15 pm (on Zoom)
c. Kolby Hickel - 7:00 pm (on Zoom)

Summary Statement/Background
Administration's Recommendation:

Attachments
CM Redacted Applications


## PREFERENCES

## MI NI MUM COMPENSATI ON:

\$77.00 per hour; \$160,000.00 per year
WHAT TYPE OF JOB ARE YOU LOOKING FOR?
Regular

## TYPES OF WORK YOU WILL ACCEPT:

Full Time
SHIFTS YOU WI LL ACCEPT:
Day, Evening, Night, Rotating, Weekends, On Call (as needed)

## OBJ ECTIVE:

My objective is to be hired as the City Manager and bring my vast experience and skills to help manage the City, as well as playing an active and positive role in the community. I have traveled a lot for my military and post military career and would like to make Palmer our home, and this is a perfect opportunity to do so. I have a wealth of knowledge in many facets of management and believe I can be very successful in this position and greatly help the town.

## EDUCATION

| DATES: | SCHOOL NAME: <br> Clarion University of Pennsylvania |  |
| :---: | :---: | :---: |
| LOCATI ON:(City, State/ Province) Clarion, Pennsylvania | DID YOU GRADUATE? <br> -Yes aNo | DEGREE RECEI VED: Bachelor's |
| MAJ OR: Biology |  |  |
| DATES: | SCHOOL NAME: <br> California University of Pennsylvania |  |
| LOCATI ON:(City, State/ Province) California, Pennsylvania | DID YOU GRADUATE? <br> - Yes $\quad$ No | DEGREE RECEIVED: Master's |
| MAJ OR: <br> Geography and Regional Planning |  |  |
| DATES: | SCHOOL NAME: <br> Trinidad State Junior College |  |
| LOCATI ON:(City, State/ Province) <br> Trinidad, Colorado | DID YOU GRADUATE? <br> - Yes ■ No | DEGREE RECEIVED: <br> Associate's |
| MAJ OR: Gunsmithing |  |  |


| WORK EXPERI ENCE |  |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: |
| DATES: <br> From: $3 / 2021$ To: Present | EMPLOYER: <br> Borough of Lewistown, Pennsylvania | POSITION TITLE: <br> Borough Manager |  |  |  |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |  |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? <br> ■Yes |  |  |  |

## DUTIES:

Serves as the chief administrator of a town of 8,500 citizens consisting of 4,000 homes, a full-time staff of 50, and part time staff of 40 throughout the year. Directly responsible for the wastewater treatment plant, refuse and recycling department, public works department, and the annual \$11M dollar budget and investment portfolio. Provides the direct link between the citizens and the Council through the coordination of all committee and council meetings. Works directly with Federal, State, and County agencies on a daily basis.

## REASON FOR LEAVING:

Will resign from this position if this position is offered and accepted.


Responsible for the management of the privatized housing on Eielson AFB. Responsible for leading all installation-level property management employees and the
day-to-day operation of a multi-family home management portfolio; for identifying and elevating new business responsibilities and marshaling resources within the organization to remove obstacles and deliver positive results. Directly responsible for developing and maintaining a solid, positive partnership with the United States Air Force and Base Leadership in all levels of command, as well as with the 3,000 military and government family members in the 910 homes on base and portfolio. Accountable for the fostering of an environment of team-work, efficiency, and superior customer service for the 30 full and part time employees. Directly managed and responsible for the annual $\$ 20,000,000$ budget, the largest base and budget in the portfolio of six United States Air Force Bases in the company. Achieved and maintained the highest performance statistics in the portfolio of six military bases.

## REASON FOR LEAVING:

Wife was diagnosed with Cardiac Sarcoidosis and we had to leave for required medical care at the Mayo Clinic in Minnesota. Because of Covid and the disease she could not fly to her appointments. But she is in remission and can now fly.

| DATES: <br> From: 1/2016 To: 12/2017 | EMPLOYER: <br> Trinidad State Junior College | POSITION TITLE: Gunsmithing Student |
| :---: | :---: | :---: |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVI SOR: | MAY WE CONTACT THIS EMPLOYER? ■Yes $\quad$ No |
| HOURS PER WEEK: 40 | SALARY: \$0.00/month |  |
| DUTIES: <br> 80182 <br> Full time gunsmithing student seeking an Associate's Degree in the fine art of gun-making, repair, restoration, stocking, checkering, coating, and bluing of all manner of firearms. |  |  |
| REASON FOR LEAVING: <br> Graduation in December 2017 (. 5 credits short) |  |  |
| DATES: <br> From: 10/2013 To: 1/2016 | EMPLOYER: <br> Borough of Ridgway | POSITION TITLE: <br> Borough of Ridgway City Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? <br> - Yes $\quad$ No |
| HOURS PER WEEK: 40 | SALARY: <br> $\$ 6,000.00 /$ month |  |
| DUTIES: <br> 15853 <br> Served as the chief administrator of a town of 4,100 citizens consisting of 1,700 homes, a full time staff of 26 , and part time staff of 50 though-out the year. Directly responsible for town's water treatment plant, waste water treatment plant, refuse department, public works department, and the annual $\$ 6 \mathrm{M}$ dollar budget and investment portfolio. Provided the direct link between the citizens and the Council through the coordination of all committee and council meetings. Worked directly with Federal, State, and County agencies on a daily basis. |  |  |
| REASON FOR LEAVING: <br> To attend gunsmithing school using my GI Bill after serving 24 years active duty in the Army. |  |  |
| DATES: <br> From: 8/2012 To: 9/2013 | EMPLOYER: <br> Patriot Outfitters, LLC | POSITION TITLE: <br> Director of Government Contracts |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? <br> - Yes aNo |

## HOURS PER WEEK: <br> 40

SALARY:
$\$ 5,458.00 /$ month
DUTI ES:
66536
Directly responsible for building, training, and developing the company's government contracting section and for pursuing major Federal and State Government contracts valued from $\$ 750,000$ to $\$ 5,700,000,000$. Provided direct input and professional advice to company executives on Special Operations and Military Equipment and all Armed Forces matters.

## REASON FOR LEAVING:

My one year contract was expiring and I had another opportunity to use my skills for my home town in Pennsylvania.


## CERTIFICATES AND LICENSES

## Nothing Entered For This Section

Skills
Nothing Entered For This Section

## ADDI TI ONAL INFORMATI ON

## Military Service

Served 24 years on active duty in the US Army as a logistics officer and well versed in management at all levels, including people, equipment, financial, time, etc..

| REFERENCES |  |  |
| :---: | :---: | :---: |
| REFERENCE TYPE: Professional | NAME: David Martinson | POSITION: <br> Deputy Mission Support Group Commander (GS-14, USAF) (COL, retired) |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Personal | NAME: Bobby Hammond | POSITION: <br> Previous Council Member (just moved) |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: <br> Professional | NAME: Steve Boothe | POSITION: <br> Construction and Maintenance Engineer |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |

## Agency-Wide Questions

1. Have you previously worked for the City of Palmer?

No
2. Are you related to anyone who is currently employed by the City of Palmer?

No
3. If you answered yes to the previous question, please provide the individual's name and department
4. Are you able to perform the essential functions of this job with or without reasonable accommodations? Yes
5. If you answered yes to the previous question, please explain:
6. Have you ever been terminated or asked to resign by a former employer? No
7. Have you been convicted of a misdemeanor within the past five years? No

## Lob Specific Supplemental Questions

APPLICANT'S SWORN STATEMENT AUTHORIZATION AND RELEASE I hereby affirm all the information I provided or will provide to the City of Palmer relating to my application for employment, whether by written application form, resume, oral statement or otherwise, is true and complete to be the best of my knowledge. In addition, I agree that any intentional misrepresentation or omission and any material negligent or innocent misrepresentation or omission in or from said information may disqualify me from further consideration for employment any may be considered justification for immediate discharge from employment if discovered at a later date. I hereby authorize any person, organization, or governmental entity, including any current or former employer, to release to the City of Palmer or any authorized person acting on behalf of the City, any and all information, in any manner requested, which may be relevant to my character or qualifications for the City position for which I applied. I authorize current and former employers to give to the City of Palmer any and all employment records in their possession dealing with me, including, but not limited to, job descriptions, wage information, employment records, performance appraisals, disciplinary records, layoff slips, attendance records, reports, or other documents relevant to my application for work or actual employment with the employer, including records relevant to drug and alcohol tests conducted by or on behalf of the employer or in the possession of the employer. I also authorize the release of information and written records concerning my educational history, driving records, and criminal or civil actions. I request that all persons and organizations cooperate fully in providing information to the City, including allowing the interviewing of supervisors, co-workers, educators, or other references. I hereby release all persons, employers, organizations, governmental entities, or any other entity providing information.
I Agree
2. Have you attached the required writing examples?

Yes
3. Have you attached your answers to the supplemental questions as noted in the job bulletin? Yes

The following terms were accepted by the applicant upon submitting the online application:
The information provided in this employment application is true, correct, and complete. If employed, any misstatement or omission of fact on this application may result in dismissal. I authorize investigation of all statements contained in this application for employment as may be necessary in arriving at an employment decision. This authorization includes permission to check employment references.
If selected for employment you may be required to supply proof of authorization to work in the U.S., have a physical examination and/or drug test, supply and/or authorize a criminal background check, supply and/or authorize a copy of your motor vehicle record (MVR), or sign a conflict of interest agreement and abide by its terms.
I understand that acceptance of an offer of employment does not create a contractual obligation or permanent employment upon the City of Palmer. Employment may be terminated at any time at the option of the employee or City of Palmer.

This application was submitted by KIM DAVID ZIMMERMAN on 5/17/24 9:54 AM

## Signature

Date

KIM D. ZIMMERMAN<br>Lieutenant Colonel (retired), United States Army



## Professional Experience:

Borough Manager

March 2021 to Present
Borough of Lewistown
2 East $3^{\text {rd }}$ Street
Lewistown, PA 17044
Serves as the chief administrator of a town of 8,500 citizens consisting of 4,000 homes, a full-time staff of 50 , and part time staff of 40 throughout the year. Directly responsible for the wastewater treatment plant, refuse and recycling department, public works department, and the annual \$11M dollar budget and investment portfolio. Provides the direct link between the citizens and the Council through the coordination of all committee and council meetings. Works directly with Federal, State, and County agencies on a daily basis.

## Operations Director

MAR 2018 to SEP 2020
Privatized Military Housing (Corvias Air Force Living) 663 Kodiak Street
Eielson Air Force Base, Alaska 99702

Responsible for leading all installation-level property management employees and the day-to-day operation of a multi-family home management portfolio; for identifying and elevating new business responsibilities and marshaling resources within the organization to remove obstacles and deliver positive results. Directly responsible for developing and maintaining a solid, positive partnership with the United States Air Force and Base Leadership in all levels of command, as well as with the 3,000 military and government family members in the 910 homes on base and portfolio. Accountable for the fostering of an environment of team-work, efficiency, and superior customer service for the 30 full and part time employees. Directly managed and responsible for the annual \$20,000,000 budget, the largest base and budget in the portfolio of six United States Air Force Bases in the company. Achieved and maintained the highest performance statistics in the portfolio of six military bases.

Gunsmithing Student, TSJC<br>600 Prospect Ave

Full time gunsmithing student seeking an Associate's Degree in the fine art of gunmaking, repair, restoration, stocking, checkering, coating, and bluing of all manner of firearms. Completed in December 2017.

## Borough Manager

## OCT 2013 to JAN 2016

108 Main Street
Ridgway, PA 15853
Served as the chief administrator of a town of 4,100 citizens consisting of 1,700 homes, a full time staff of 26 , and part time staff of 50 though-out the year. Directly responsible for town's water treatment plant, wastewater treatment plant, refuse department, public works department, and the annual $\$ 10 \mathrm{M}$ dollar budget and investment portfolio.
Provided the direct link between the citizens and the Council through the coordination of all committee and council meetings. Worked directly with Federal, State, and County agencies on a daily basis.

## Director of Government Contracts and Sales

Patriot Outfitters, LLC
Saint Marys, Kansas 66536
Directly responsible for building, training, and developing the company's government contracting section and for pursuing major Federal and State Government contracts valued from $\$ 750,000$ to $\$ 5,700,000,000$. Provided direct input and professional advice to company executives on Special Operations and Military Equipment and all Armed Forces matters.

## United States Army Logistics Officer

FEB 1989 to SEP 2012
Served at all levels of leadership positions of the Army Officer Logistics Corps, from Platoon Leader to Deputy Brigade Commander throughout my 24-year career. Specialized in logistics and sustainment operations, to include government contracts, fiscal management, maintenance operations, personnel management, engineer operations, base / garrison management, combat operations, and training.

- Served as a Logistics Sustainment Chief for Army's Mission Command Training Program providing professional training to Army Corps and Division Headquarters Commands deploying into combat operations
- Served as the Deputy Commander of 3,000 combat Soldiers for two years in Alaska
- Managed the operations, maintenance, and property accountability for 49,972 pieces of property valued in excess of $\$ 141,000,000$
- Rated \#1 of his 4 Deputy Brigade Commanders by the Commanding General
- Rated as \#6 of his 42 Lieutenant Colonels in his Command
- Served as the Chief Logistics Officer / Mayor / Garrison Commander of a 455 acre Forward Operation Base in Baghdad, Iraq for 15 months, supporting 12,000 military of
all branches; directly responsible for the expenditure and accountability of $\$ 220,000$ cash and \$70,000,000 worth of contracts
- Selected over 23 Majors to serve as the Deputy Commander of a Brigade Support Battalion responsible for all logistics and sustainment operations for an Infantry Brigade of 5,000 combat Soldiers
- Maintained $100 \%$ accountability for all assigned equipment valued in excess of $\$ 42 \mathrm{M}$
- Rated \#1 of 23 Majors in the Brigade by the Brigade Commander
- Managed a $\$ 34,000,000$ budget to within . $1 \%$ of use; closest of all units on Fort Riley
- Served as Chief Logistics / Sustainment officer supporting the $2^{\text {nd }}$ Infantry Division in Korea within range of hostile forces near the Demilitarized Zone


## Military Education

## Quartermaster Officer Basic Course

Airborne

- Aerial Delivery / Parachute Rigger School
- Captains' Career Course
- Command Armed Services Staff School (CAS3)
- Command and General Staff College (CGSC)


## Civilian Education

- Bachelor of Science Degree (Biology), Clarion University of Pennsylvania 1988
- Masters of Science Degree (Geography and Regional Planning), California University of Pennsylvania 2000
- Associates Degree (Gunsmithing), Trinidad State Junior College 2018 (.5 credit short)


## References: Available on Request



Kim David Zimmerman Lieutenant Colonel (retired), USA

## 20 February 2024

## Reference: Palmer, AK (City Manager Position)

## To Whom It May Concern:

I truly believe I am fully qualified for this position and will do a superb and professional job for the leaders and residents of the City. My management and leadership skills have been continually developed and honed for the past 3+ decades as an active-duty logistics officer in the United States Army, in the private sector as the City Manager of Ridgway, Pennsylvania, the Operations Director position for a privatized housing firm in the remote area of Eielson Air Force Base, Alaska, and most recently as the City Manager for the Borough of Lewistown in Pennsylvania. Countless times I have been involved in the leadership, management, stewardship, fiscal supervision, and planning of real property accountability, construction, maintenance, zoning, destruction, and its use around the world and in local communities.

In Baghdad, Iraq (2007-2008) I was the Mayor (Garrison Commander) of Forward Operating Base FALCON, a 455-acre combat base which was home for 12,000 Soldiers / Sailors / Airmen / Marines. I was directly in charge and responsible for the smooth, effective, and continuous expansion, building, construction, and operations of this "city" and its infrastructure, including my direct relationship with the Kellogg, Brown, and Root Site Manager and his 500 civilian employees. With a $\$ 70 \mathrm{M}$ budget, I had direct control over all housing, buildings, food service operations, security, construction contracts, demolition, and environmental tasks during heavy combat operations. This was a base supporting all military and governmental services; hence coordination had to be maintained with all forces and governmental (American and Foreign) agencies for housing operations and construction projects.

I also served as the Borough Manager for Ridgway, Pennsylvania from October 2013 until January 2016. In this capacity I served at the behest of the City Council for the smooth operations and supervision of the town's water treatment plant, wastewater treatment plant, refuse department, public works department, and the annual $\$ 10,000,000$ budget and investment portfolio. I also worked hand in hand with the local police force and fire department facilitating their contracts and fiscal requirements. Maintenance operations was paramount to the successful management of the town as the streets had to remain open 24 hours per day for all reasons, therefore, closures, maintenance, weather, community events, etc. had to be considered well in advance. I
also worked directly with the US Army Corps of Engineers (USACE) in the flood control / mitigation operations of the local dam; and in 2014 we experienced a 100-year flood which destroyed a large economic sector of the community, to include residential areas. As such, I worked directly with politicians and leaders at all levels in rebuilding the community and assisting the affected residents.

I recently served as the Operations Director for the privatized family housing on Eielson Air Force Base, near Fairbanks, Alaska. This consisted of managing the largest Air Force Base portfolio in the company, including the $\$ 20,000,000$ annual budget, the maintenance and upkeep of 910 single family homes, attending to the needs and home welfare of 3,000 residents (military members and their families), and the training, safety, and welfare of 30 full and part time employees throughout the year. I also developed the best partnership and relationship to date with United States Air Force on Eielson AFB at all levels of Command. This was verified in my quarterly evaluations in which we received the highest scores to date from the USAF.

Currently I am the Borough Manager for a city of approximately 8,500 in Mifflin County, PA and have served in this position since 01 March 2021. Since assuming the position, we have developed the Council into a team, coordinated and conducted the first annual Town Hall meeting, saved over $\$ 300,000$ in expenses, re-built the fire department financially and with required equipment and gear, conducted the first annual employee appreciation day, completed numerous union contract negotiations, updated numerous Borough Codes, etc.

Having read the job summary for this position, I have direct experience and understanding in most, if not all, of the required duties, responsibilities, and skills required for the duty position:

- Accountability in people, finance, equipment, time
- Customer focus has been my forte for my entire career
- Dedication to the job, people, and mission
- Integrity is above reproach
- Responsiveness to bosses, peers, and teammates always
- Transparency and honesty in all things
- Teamwork gets the mission completed in the most difficult and easy tasks; always approachable
- Always and easily approachable
- Experience in extreme weather conditions
- Experience with residents transiting in an out of the area
- Experience with local education facilities

My undergraduate degree is in Biology; however, my graduate degree is in Geography and Regional Planning. Coupled with my vast amount of experience with managing and directing large budgets, supervising personnel and their contracts, directing detailed and complex maintenance operations, overseeing infrastructure management, and working with other Federal and State agencies, I know I am ready
and distinctly qualified to successfully serve the City's leaders, the staff, and the residents for many years to come My wife and I are familiar with Alaska and have been there many times over the years. We love the state and area.

Please contact me if you have any questions. I greatly look forward to hearing from you.

Sincerely,

Kim David Zimmerman
Lieutenant Colonel (retired), USA


## References:

Ben Rager, Lewistown DPW:
Steve Boothe, Vice President Maintenance (AK):
David Martinson, GS-14:
Bobby Hammond, Lewistown Council: $\square$

Venus Shade, Lewistown Council: 19

Borough of Lewistown
PENNSYLVANIA
2 EASTTHIRD STREET- LEWISTOWN, PA 17044-1799 - 717- 248-1361
www.lewistownborough.com
08 November 2023
MEMORANDUM FOR PENNSYLVANIA Department of Environmental Protection (DEP), Attention: Clean Water Program, Southcentral Regional Office, 909 Elmerton Avenue, Harrisburg, PA 17110-8200

SUBJECT: Corrective Action Plan Directive

1. References:
a. Memorandum from DEP, subject: Annual Wasteload Management (Chapter 94) Report, Lewistown STP, NPDES Permit Number PA0026280, dated 06 June 2016.
b. Memorandum from DEP, subject: Compliance Meeting Requested, Lewistown Sewer Treatment Plant (STP), NPDES Permit Number PA0026280, dated 31 August 2023.
c. Memorandum from DEP, subject: Meeting Follow Up, Corrective Action PlanLewistown Sewer Treatment Plant (STP), NPDES Permit Number PA0026280, dated 05 October 2023.
d. Meeting with DEP on 05 October 2023 at 1000 hours.
e. Email with DEP, subject: RE: Lewistown Borough Meeting Follow Up \& CAP Request Letter - PLEASE ACKNOWLEDGE RECEIPT, Extension request from 04 November to 10 November 2023, dated 18 October 2023.
f. Email with DEP, subject: RE: Lewistown Borough Meeting Follow Up \& CAP Request Letter - PLEASE ACKNOWLEDGE RECEIPT, Extension request from 04 November to 10 November 2023, approved, dated 18 October 2023.
g. Document, 1982 Intermunicipal Agreement for the Lewistown Wastewater Treatment Plant between the Borough of Lewistown, Derry Township Wastewater Collection System, and the Granville Wastewater Collection System, dated 18 October 1982.
h. Email with DEP, subject: RE: 10 November Due Date for CAP, request for extension of due date until 13 November, approved, dated 06 November 2023.
2. Background:

## Borough of Lewistown

PENNSYLVANIA
2 EASTTHIRD STREET- LEWISTOWN, PA 17044-1799-717- 248-1361
a. The Borough of Lewistown has been attacking the requirements listed in the references above, specifically those directives listed in 1a. However, the Borough has not corrected or completely mitigated all the Infiltration and Inflow (I\&I) issues present in the sewer lines dating back to 1795 when the town was founded. The Borough of Lewistown operates a Wastewater Collection system and Regional Treatment Plant. The Collection System includes approximately 23 miles of sanitary sewer lines, ranging in sizes from 6 to 36 inches in diameter, 40 miles of 4 -inch diameter service lateral connections, and 640 manholes. This accounts for a projected CY2024 budget of \$2.9M.

The Borough's previous Wastewater Treatment Plant (WWTP) engineering firm has been playing a leading role in this Corrective Action Plan (CAP), but to date, the concerns have not been eradicated. The Council is aware of this and on 13 September 2023 voted to end their decades long relationship with this firm and appointed a new engineering firm, "The EADS Group: Engineering, Architectural, and Design Services" to pick up the mission of assisting in the operations of our WWTP with an effective date of 01 January 2024. They currently have a retainer as the Borough's engineering firm.
b. Budget Allocations. In CY2022 the Council set aside $\$ 250,000$ in CY2023 to slip-line 5th Street to mitigate the I\&I in that area for two reasons: because of the related SSOs and moratorium, and because a housing development was being planned in the neighborhood and the I\&I and moratorium needs addressed before that could be approved (or be feasible). However, with the \$6M PennDOT project on Valley Street in 2023 and 2024, this money was transferred to cover unexpected costs in CY2023 for those sanitary and stormwater lines issues identified during the project.
c. Mapping. We are mapping / videoing the entire sanitary and sewer systems within the Borough. Much of this has been done but much needs to be completed. The Borough of Lewistown purchased a new camera system for $\$ 178,000$ dollars in CY2022 to replace the 2015 camera system to help with these operations. The time for completion is CY2026.
d. American Rescue Plan Act (ARPA). Recently, the County of Mifflin received \$9M in ARPA funding to assist the County. The Borough of Lewistown, the County seat, requested specific funding $(\$ 1,327,000)$ to support these I\&I operations and the projected housing development affected by the moratorium and was denied a grant. Of the $\$ 9 \mathrm{M}$ and the amount we requested of $\$ 1,327,000$, the Commissioners offered us a \$200,000 loan from their ARPA funds, which the Council refused as the intent of ARPA funding is for grants and not a loan.

Borough of Lewistown
PENNSYLVANIA
2 EASTTHIRD STREET- LEWISTOWN, PA 17044-1799 - 717- 248-1361
www.lewistownborough.com
e. In 2021 the Council purchased a Model 2100i Vactor Truck to specifically address the I\&I issues. The truck was purchased for $\$ 435,444.69$ and is used by us on an almost daily basis. It replaced a much older unit from the $20^{\text {th }}$ century.
3. The following has been completed IAW the Chapter 94 CAP of 2016.
a. Approximately $\$ 840,000$ has been spent on the wastewater collection system / I\&I repairs and preventative maintenance, to include new equipment.
b. Approximately 12 miles ( 61,100 feet, $18.5 \%$ ) of main line and laterals have been videoed and checked with a camera.
c. Approximately $\$ 250,000$ has been paid to the WWTP's engineering firm for CAP related fees since 2016.
d. Over two miles of sanitation lines have been slip-line repaired.
4. The following must be completed IAW the Chapter 94 CAP of 2016.
a. Approximately 51 miles ( $81.5 \%$ ) of the main lines and laterals must be videoed and checked with a camera
b. Approximately 5,346 feet of sanitary lines are expected to be slip-lined in 2024.
c. The mapping of all sanitary and stormwater lines GIS / GPS.
d. The specific SSO locations must be fully mitigated: 330, 257, 256-2, 277, 256, 375, 405.
e. The two areas of the Borough with DEP EDU moratoriums must be addressed and removed.
5. Moving Forward.
a. The following are objectives of the CAP as we move forward.
(1) Complete paragraph 4 requirements.
(2) Legal Analysis. We have consulted a legal firm for the environmental legal analysis of the 1982 Agreement as listed in 1 g . above. The Council must approve

## Borough of Lewistown

PENNSYLVANIA
2 EASTTHIRD STREET- LEWISTOWN, PA 17044-1799-717- 248-1361
this at the scheduled 08 November meeting because of the financial obligation to the Borough and because it involves surrounding municipalities. The cost is $\$ 150$ / hour.
(3) EDU Moratorium. The Borough of Lewistown may have to add a moratorium for the addition of Equivalent Dwelling Units (EDUs) to the current sanitary lines. This is also directed at the lines flowing into the Borough from surrounding municipalities because of the existence of I\&I and the plans for additional housing areas being discussed in Derry Township.
(4) Eliminate SSOs. We will continue to work on the identified areas of emphasis based on the Manhole (MH) Sanitary Sewer Overflows (SSOs) identified in the references above. These MHs are priorities of emphasis.
(5) Incoming I\&I. The Borough of Lewistown owns 16 flowmeters to monitor the sanitary lines, specially being used for the identified areas listed in references above. We believe the sanitary lines coming into the Borough from another municipality provide much of the I\&I into the Borough's sanitary lines. However, obtaining this data is not possible as their lines are monitored with flowmeters too small for the size flow of their pipes. Hence, the legal review we have requested.
b. Projected Corrective Action Plan (CAP) and Consent Order (CO) Tasks and Descriptions / Timelines:
(1) Negotiate / Execute Consent Order and Agreement. Ongoing to

3/31/2024
(2) Identity and verify linear feet of sanitary sewer within the collective system (cleaning and CCTV inspection). Ongoing to 10/31/2026.
(3) Smoke / dye test sanitary sewer system for illegal stormwater connections. Ongoing to 10/31/2026.
(4) Remove illegal connections identified in 5.b.(3). Ongoing to 12/31/2026.
(5) Complete GIS mapping of sanitary and stormwater systems. 1/1/2024 to $3 / 31 / 2026$.
(6) Establish sub-basin management program. 10/1/2025 to 6/30/2026.
(7) Review inspection and flow monitoring data to identify problem areas for remediation. Ongoing to 3/31/2027.

Borough of Lewistown
PENNSYLVANIA
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(8) Repair / replace significant structural defects. $4 / 1 / 2027$ to 12/31/2030.
(9) Monitor existing flow meters, including coordination with Derry and Granville Township. Ongoing.
(10) Municipalities submit Annual Progress Report. Ongoing.
6. Estimated costs. TBD.
7. Priorities of emphasis, with some ICW other priorities:

1. Eliminate the SSOs.
2. Eliminate moratorium areas.
3. GIS / Mapping of the sanitary system.
4. GIS / Mapping of the stormwater system.
5. Repair / eliminate all I\&I issues within the two systems.
6. POC is undersigned at

KIM D. ZIMMERMAN
Borough Manager

Kim D. Zimmerman
Page 1
Question 1

1. Please tell us why you are interested in this position and why it is a good time in your career to come to the City of Palmer.

We are interested in this position because it is a dream job to be a City Manager in Alaska, specifically Palmer. Having spent years living in and enjoying Alaska we are grateful for this opportunity to possibly return. Being the City Manager would be a wonderful and challenging experience that one can only dream about compared to other municipalities in the State of Alaska, and anywhere else for that matter. We previously lived in Eagle River for three years and in North Pole for about two and a half years and are familiar with Palmer and the surrounding area. The small-town atmosphere, friendly people, surrounding municipalities, and surrounding nature provide all one could want without living in a big city or in a more remote setting. If Palmer or the area doesn't have it, you most likely don't need it. I could wax on about the challenges and experiences of living in that area, but those reading this are already well versed in this subject. Why is it a good time in my career to "come to the City of Palmer?" Because the position is open $)$ and my wife and I are dying to move back to Alaska; and I want to be the City Manager of Palmer. I have known this position was opening for some time and I had to wait until it was officially open. We actually had Alaska Airline tickets to fly up for the 2024 Iditarod but had to cancel because of work obligations, much to our dismay. We even love the area in winter!

Kim D. Zimmerman
Page 2
Question 2
2. Please describe your professional experience working with elected officials and boards. Describe the responsibility you believe the City Manager has to the Mayor and City Council and to the citizens of the community. Describe how you see your role and interactions with the 1) Mayor; 2) City Council; and 3) City Clerk.
a. I have about a decade of working with elected officials and boards. These include numerous council members, mayors, county (borough) commissioners, state legislators, and federal elected officials. I treat them all the same with respect, honesty, loyalty, and fairness. I have dealt with them on numerous issues, including natural disasters and large projects. If you treat them the way you wish to be treated, most often it is reciprocated.
b. The City Manager (CM), in my opinion, must be open, honest, discreet, and respectful with the elected officials and the citizens. The CM must consider their busy schedules and should keep them apprised of situations, especially those that directly or indirectly affect them or their staff. I always say, "what do I know and who else needs to know it?" I don't work in a vacuum with my leadership, and I certainly don't feel that "knowledge is power" but that it should be shared. The real power comes with keeping them informed and working as a team. And this means with the citizens, especially. Because if you don't keep them informed of current operations, upcoming events, or policy changes, they will eventually make up their own 'facts" and then the issues really get hairy because false becomes reality and that is hard to stop or change course.
c. My role with the Mayor is to assist them as best I can with the assets at my disposal. A good consistent dialogue is key to teamwork. And at times it is necessary to play the role of just listening and being a friend. Since the CM is apolitical, I do not get tied up into the political issues, but I must maintain an even role and provide advice when asked.
d. The CM's role with Council is to be the apolitical spigot of information, research, execution, direction, guidance, and teamwork to accomplish their directives and decisions in a professional manner and through expert and proactive leadership. My job as the CM requires that I "check down and not up" when it comes to providing a constant for my staff. Working with the Council as a whole and working with each Council member directly and indirectly is required to be successful as a team. And that is an art unto itself.
e. I work with the City Clerk as I do with everyone else. They are an integral part of the team and should be respected as such. The City Clerk's mission is very important and tied directly to Council, the Mayor, and the CM. Teamwork with the City Clerk.

Kim D. Zimmerman
Page 3
Question 3
3. Please explain your process for communicating critical and non-critical information to the Mayor and Council. How do you decide when or what is necessary to bring to the Mayor and Council's attention? How do you see your role as communicator to the Mayor and Council, staff, other governmental agencies, local businesses, and citizens?
a. Communication is accomplished by whatever means is required, expeditious, or available at the time it needs to be communicated. I send daily and / or weekly updates to them, including the Solicitor, Police Chief, Fire Chief, and staff. This can even be done through text for simple matters. I have a council member in poor health, and I visit him at home once per week to keep him up to date on matters and decisions. I also meet them for breakfast if they wish, following a large meeting to compare notes and get any final guidance (groups of 3 or less).
b. How do I decide? Well, if I was in their shoes, what would I want to know? See earlier comment in another question. It's not rocket science. It doesn't even mean they have to respond, just so long as they get the required information. They are important people and should not be kept in the dark on issues. I hate being "blindsided" and I am sure they do, as well, so I consider that in making decisions.
c. You want to fail as a CM?? Simple. Don't communicate. Communication must be done with other internal and external entities on a constant basis. Whether it is in person or another method, it must be done. Sometimes it is just a matter of participating in a conference, a meeting, a group, or an event where just being seen and talked to can be the key to success. Also, always respond to inquiries in one way or another. Nothing irks citizens more than being "blown off", or when they get that feeling it is happening.

Kim D. Zimmerman
Page 4
Question 4
4. The citizens and city council members are very diverse. Describe how you would handle a situation where two people wanted to take you in opposite positions on the same project.
a. The CM should always listen and pay attention and gather all the pertinent information and facts. The CM must be the conduit to receive, analyze, think through, and present evidence to those involved in that scenario. Opinions and ideas can be skewed and argued for and against in those situations if facts are not presented and in the forefront. Arguing against facts is much more difficult than arguing based on opinions. Once all the truths are discussed and presented, most of the time an educated decision can be made. But sadly, in some cases it can't be that definitive because someone simply has an agenda, in which case, you may never change that person's opinion. Either way, each person should be given an equal chance to share their point of view and make their decision based on facts.

Kim D. Zimmerman
Page 5
Question 5
5. Organization and planning is often a challenge when working in the community and juggling multiple tasks. How will you work to achieve the goals of this position while still completing paperwork, communicating effectively, and meeting the needs of Council, City Clerk, staff, and citizens?

Priorities are identified by current events, city leaders, and citizens to provide direction(s) for the CM. However, that does not mean I need to be micromanaged, but this information does help with prioritizing the work of the team and staff. A lot must be done in the background and priorities are the driving force in accomplishing those objectives. Ensuring periodic leadership meetings are conducted, calendars are maintained, and information flow is continued should minimize conflict in the forward progress of the team. But sometimes priorities jump to the forefront, which may be unexpected or unwanted, however, if you have continuous information flow with the team, it makes it easier to adjust for these sudden surprises. Again, teamwork, information flow, coordination, delegation, and prior planning will make things less challenging in the surprise category.

Kim D. Zimmerman
Page 6
Question 6
6. Please describe any experience you have had facilitating economic development in a community. Please describe your involvement in a specific economic development project, from inception to completion including: 1) your role in the project; 2) any problems/issues you encountered; and 3) the results of the project.

Economic development is not done / accomplished by the CM alone, it is a joint effort with local politicians, committees, civic leaders, philanthropists, and citizens. The largest and best source of economic development in which I was involved was the development of using our wastewater treatment plant (WWTP) to treat brine water from fracking operations in the surrounding counties (boroughs). The natural gas and underground mineral businesses needed a place to displace their water used in their operations and we were able to work with the PA DEP for the testing and permitting to gain approval in using the towns assets to facilitate this, and it took over a year to get this accomplished. Meetings were held with numerous state agencies and local politicians to prove the water could be treated at the WWTP with no harm to the environment. It has turned into a very lucrative source of income for the town since it was approved. I tried to do the same in the town in which I am currently the CM but the distance from the fracking sights make it unfeasible financially. I do know it generates roughly $\$ 1 \mathrm{M}+$ per year in additional income for the town. We also attacked the issue of developing some borough owned land for a camping venture, but at the time the current council was not in full support. But now it is a successful business for the town. Timing and leadership play a very important role in the economic development of communities.

Kim D. Zimmerman
Page 7
Question 7
7. Explain your experience in developing, implementing, and monitoring a budget for a municipality.

Developing a budget is based on teamwork, facts, and educated assumptions. I usually keep the current budget as a working / living document and make changes and updates throughout the year. Department heads play key roles in the development, implementing, and monitoring processes. Coordinated meetings (I call them Leadership Meetings) allow cross talk and updates with key leaders, the finance staff, and personnel involved in the budget process. Money can be a fluid "event" and at times flexibility is the key to keeping an accurate and viable document and bank account. To recap, I keep the current budget as a living document for constant reference and tracking; the department heads have a key role to play in the entire process; coordinated meetings allow for cross talk of ideas and current funding status; monthly Leadership Meetings allow for updates and ideas; bi-weekly or monthly updates to the Council keep them apprised of the situation; and Finance Committee meetings allow the council members to discuss ideas and changes and then make recommendations to the Council. But the one person you cannot leave out of the process is the Treasurer...don't ever do that.

Borough of Lewistown
PENNSYLVANIA
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www.lewistownborough.com
MEMORANDUM FOR Mifflin County Commissioners
SUBJECT: America Rescue Plan Act (ARPA) Funds Request

1. Please see attached five (5) requests for ARPA funding support to the Borough of Lewistown.
2. Priority \#1 is the Infiltration and Inflow (I\&I) mapping, slip-lining, inspection, and repair of the sanitary lines in the west side of town, near the planned Buchanan School "development." This project is with EADS Engineering and has an estimated cost of $\$ 1,327,000$. I\&I greatly increases during major rain events resulting in over-flowing manholes, flooded sewer lines, and backflow into basements causing unsanitary conditions. This project will also support Mifflin County economic development and the Buchanan School development project because it addresses the DEP moratorium on the Borough's sewer lines in that area of the municipality.
3. Priority \#2 is the Building Maintenance and Repair of two of the three Lewistown Fire Department's companies: Brooklyn and City. These structures are key to the maintenance, safety, and storage of fire fighting equipment, as well as the workspace for the volunteer firefighters. The windows, metal and rubber roofing, and heating / cooling systems are in dire need of repair and / or replacement. The HVAC is antiquated, and needs replaced. Also, United Fire Company is merging with Brooklyn Hose Fire Company in 2022 and will share the same facility. This merger is being done to save money and to decrease response time to citizens and the surrounding communities. These projects have an estimated cost of $\$ 238,000$.
4. Priority \#3 is the replacement of the Sewer / Storm Line camera system at an estimated cost of $\$ 192,000$. This camera system is used by the Borough and surrounding communities (at no charge to them) to evaluate the lines almost every day throughout the year. This camera is used to identify line breaks for repair before any digging commences. Without this asset, it is almost impossible to find the exact break location. This cost includes the trade-in value of the current 2015 model year system. Currently, yearly maintenance on the camera is costing $\$ 15,000$ to $\$ 30,000$. The sanitary system cannot function without this asset.
5. Priority \#4 is the replacement and / or purchase of Firefighting safety equipment. Firefighting safety equipment is in desperate need of replacement or purchase. With 89 volunteer fire fighters on the roster, it costs an estimated $\$ 4,500$ per individual to be outfitted with the required safety gear. The estimated delivery time once ordered is $9-12$ months. One-third of the on-hand outer protective gear is expired with a large portion of


## Borough of Lewistown

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the remaining gear a "mix-matched set" of improper sizing, and / or soon to be expired. The Hurst "Jaws of Life" is now outdated with replacement parts no longer being manufactured and difficult to obtain. The new system is called Edraulics and is battery operated, therefore, not requiring motorized hydraulic pumps. The estimated safety equipment cost is $\$ 289,000$.
6. Priority \#5 is the projected planning / engineering cost for the renovation of the current community center into the Borough of Lewistown Police / EMS Station in 2025. The leasing cost of the LPD Station is $\$ 4,000$ per month and is expected to drastically increase when the lease expires. Financially, it makes the most sense for the Borough to move the police into a Borough-owned / controlled facility. The cost of approximately $\$ 100,000$ will be used to cover the planning, design, and architectural expenses of the project.
7. The Borough has received approximately $\$ 425 \mathrm{~K}$ in ARPA funding to date and is expecting to receive another $\$ 425 \mathrm{~K}$ next month. To date, the Council has obligated \$185K toward EMS requirements; another \$115K committed toward sewer infrastructure; and discussing $\$ 100 \mathrm{~K}$ toward public safety and public health at the next Council meeting. This is approximately $47 \%$ of the Borough's ARPA allocation. Like you, we are being very prudent on the spending of these dollars and are focusing on immediate needs as well as the items that benefit the most for the dollar.
8. Additional information can be provided upon request.
9. POC is undersigned at


## American Rescue Plan Act - State and Local Fiscal Recovery Fund Mifflin County, Pennsylvania

## Contact Information

To ensure consideration, please complete this form in its entirety.

Entity/Point of Contract


Entity Type


Public Authority of Mifflin County
Nonprofit of Mifflin CountyBroadband Provider Located in Mifflin County

Has your organization received any other COVID-19 related grant funding?


First Name


Last Name


City, State, Zip Code


Email


Phone

ARPA Project Category
$\mathrm{H}_{2} \mathrm{O}$ = SEWER INFRASTRUCTURE
Project Type (i.e. Planning, Design, Construction, etc.)
Infiltration \& In-flow
Project Location
Project Location
WEST SIDE of TOWN- (Bucttwipl Seton RECA)

Please Describe the Project
SANTARY SEWER ROAABMLITATON: This project focuses on the sewer lines in that area of the Borough. They are outdated, and need inspected, repaired, slip-Lined, mapped amp film if: This project directly supports the citizens, and Crumby with the Buchanan Scholpriject.
Annual Budget of Organization
$\$ 9,068.129 .00$
Amount of Request
$\$ 1,327,000.00$
Source of Match
UNKNOWN
Additional Sources (Please explain below)

Additional Notes
The project will enhance the effectivenss of the sanitary system and decrease the cost $n$ the operations of the waste wetter treatment plant. this will also allow economic development of the area because Prior to submitting, please ensure your contact information is correct and that every field is complete of the current DeP? moratorium in the system. We whet to the this project int another with Dee funds.

June 24， 2022
Borough of Lewistown


Attn：Kim Zimmerman，Borough Manager

## RE：Sanitary Sewer Rehabilitation

Basins 6 \＆ 7
Dear Mr．Zimmerman，
The EADS Group，Inc．has reviewed information provided by Don Dippery，Sewage Treatment Plant Superintendent related to the existing condition of the Lewiston Borough＇s sanitary sewer system．EADS understands the Borough intends to submit applications for funding to continue with improvements to the Borough＇s sanitary sewer collection system．We understand the Borough is under a PaDEP Corrective Action Plan and Schedule for improvements；and that a connection ban is in place for most of the sanitary collection service area impacting neighboring municipalities．

We have reviewed the information provided and offer the following table to summarize our suggested scope of work and estimate of project costs．

| Lewistown Borough Sanitary Sewer Cleaning，Televising，\＆Rehabilitation Drainage Areas 6 \＆ 7 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | Quantity | Unit | Unit Price | Total Price |
| 1 | Cleaning and Televising（8＂－15＂Diameter Gravity） |  |  |  |  |
|  | a．Drainage Area 6 | 5，000 | LF | \＄3．00 | \＄15，000．00 |
|  | b．Drainage Area 7 | 9，000 | LF | \＄3．00 | \＄27，000．00 |
| 2 | Mapping \＆Modeling | 1 | LS | \＄95，000．00 | \＄95，000．00 |
| 3 | Sewer Re－Lining（8＂－15＂CIPP） |  |  |  |  |
|  | a．Drainage Area 6 | 4，000 | LF | \＄50．00 | \＄200，000．00 |
|  | b．Drainage Area 7 | 6，000 | LF | \＄50．00 | \＄300，000．00 |
| 5 | Manhole Rehabilitation | 120 | EA | \＄3，000．00 | \＄360，000．00 |
|  |  |  |  | Total： | \＄997，000．00 |
| Additive Alternative \＃1－Remainder of Sanitary Sewer System |  |  |  |  |  |
| 1A | Cleaning and Televising（8＂－21＂Diameter Gravity） | 110，000 | LF | \＄3．00 | \＄330，000．00 |
|  |  |  |  |  | \＄1，327，000．00 |

## Justification of Suggested Scope

Our suggested scope of work continues with actions previously taken by the Borough in Drainage Areas 6 \& 7. On some mapping, these areas are synonymous with drainage basins "A, B and C". Sewer relining has been completed in select locations and will continue with similar work in 2022. In our suggested scope of work, we have placed an added emphasis into more comprehensive improvements to include GIS mapping and sewer flow modeling along with manhole rehabilitation.

Combined there is approximately 40,000 linear feet of $8-15$ " diameter gravity collection line in Areas 6 \& 7. Within the past several years, we understand approximately 20,000 feet have been cleaned and televised. In our suggested scope we are recommending to clean and televise the remaining portions of this area or approximately $70 \%$ of the collection lines. Following cleaning and televising we are anticipating $70 \%$ will become candidates for relining.

Simultaneous to cleaning, televising, relining and manhole rehabilitation are suggested efforts to fully map and model the sewer flows using data collected by the Borough flow meters. We have reviewed flow data available and have compared hypothetical flows from 850 EDU's in this area, to the actual flows realized on the flow meters. Our conclusion found that Basins $6 \& 7$ are subject to higher than expected flow rates. Based upon the data that we have analyzed, the average flows in this area are 3 times greater than what should be realized; and regularly exhibit a peak flow that is 8 times greater than the average flows.

## Summary

We believe this focused scope will shorten the anticipated completion for a comprehensive improvement in the drainage basins $6 \& 7$. We anticipate that the shortened completion time could lead to a request to PaDEP to relax the Connection Ban currently existing in Basins 6 \& 7 .

Should have any questions related to this recommended scope, please do not hesitate to call. Feel free to use this project scope and cost estimate in applications for financial assistance.

Sincerely,
The EADS Inc. -- Lewistown

## Lucas A. Parkes

By: Lucas A. Parkes, P.E.<br>Department Manager

## American Rescue Plan Act - State and Local Fiscal Recovery Fund Mifflin County, Pennsylvania

## Contact Information

To ensure consideration, please complete this form in its entirety.
Entity/Point of Contract


Entity Type
(in) Municipality of Mifflin County
Public Authority of Mifflin County
Nonprofit of Mifflin County
Broadband Provider Located in Mifflin County
Has your organization received any other COVID-19 related grant funding?


First Name


Last Name


City, State, Zip Code


Email

Phone

Project Information

ARPA Project Category
Pubuc HERLTH / SNEEY RESPONSE
Project Type (i.e. Planning, Design, Construction, etc.)
BUILDING MAINTENANCE/ROPAIR
Project Location
Brooklyn Fire Department + CiTy Hook ! LADDER
Please Describe the Project
These costs are necessary repair costs to windows, roots, and heating cooling/ventilation systems to the buildings. United Fire is merging with Brooklyn into Braddyn's Building in 2022. These repairs are vital ti the safely of the secupunts and the maintenamer in the

Annual Budget of Organization
© 9,068,129
Amount of Request
\$ 238,000
Source of Match
unvalown
Additional Sources (Please explain below)

Matching Funds
\$ UNKNown

Total Project Cost
$\$ 238,000$

Additional Notes
To save money the LFD is merging Brooklyn : United in to one facility. This facility has foo different roofs, out dat top inefficient windows, ne well as heating and cooling systems. Prior to submitting, please ensure your contact information is correct and that every field is complete

# American Rescue Plan Act - State and Local Fiscal Recovery Fund Mifflin County, Pennsylvania 

## Contact Information

To ensure consideration, please complete this form in its entirety.
Entity/Point of Contract


Entity Type
(1) Municipality of Mifflin County

Public Authority of Mifflin County
Nonprofit of Mifflin CountyBroadband Provider Located in Mifflin County
Has your organization received any other COVID-19 related grant funding?


First Name


Last Name


Address

City, State, Zip Code

Email

Phone

Project Information

ARPA Project Category
$\mathrm{H}_{2} \mathrm{O}$ \& Sewer Iovreasteuctune
Project Type (ie. Planning, Design, Construction, etc.)
EQUIPMENT: CAMERA SYSTEM
Project Location Borough of Lewistomen a Surrounding Communities
Please Describe the Project
This is for a Sewer line/Stom line camera system used daily to inspect the Borough's and surrounding communities lines. Current camera is a 2015 and requing $\$ 20-101 \mathrm{k}$ per year in repairs. This cost induces the trade-in value.

Annual Budget of Organization
$\$ 9,068,129.00$
Amount of Request
$\qquad$
Source of Match
UNKNOWn
Additional Sources (Please explain below)

Matching Funds
\$ UNKNOWn

Total Project Cost
$\qquad$

Additional Notes
this camera system supports the WWTP and Streets department in numerous communities.

Prior to submitting, please ensure your contact information is correct and that every field is complete

## American Rescue Plan Act - State and Local Fiscal Recovery Fund Mifflin County, Pennsylvania

## Contact Information

To ensure consideration, please complete this form in its entirety.
Entity/Point of Contract


Entity Type


Municipality of Mifflin CountyPublic Authority of Mifflin CountyNonprofit of Mifflin CountyBroadband Provider Located in Mifflin County
Has your organization received any other COVID-19 related grant funding?


First Name


Last Name


Address


City, State, Zip Code


Email

Phone

Project Information

ARPA Project Category
Pubuc HEALTH/SAPETy Response
Project Type (ie. Planning, Design, Construction, etc.)
SAFETY EQUIPMENT
Project Location
Brought of Lewiston n Fire Pephernent

Please Describe the Project
Responding to emergency situations, including vehicle accidents, fire, environmental hazards, flooding, and in home patient issue
require specialised equipment. This equipment is required, howewr. it is out dated (expired), near expiration, re not on hand.

Annual Budget of Organization
\$ 9,068,129.00
Amount of Request
\$ $\qquad$ 289,000

Source of Match
UNKNOWN
Additional Sources (Please explain below)

Additional Notes
As of MAy $9^{\text {th }}, 2022$ The LFD has 89 members on their roster.
Estimated cost to out fit a firefighter, aloe is 4,500 . Also, the "JaWs of LIF" system is cut dated and needs replaced.
Prior to submitting, please ensure your contact information is correct and that every field is complete

## American Rescue Plan Act - State and Local Fiscal Recovery Fund Mifflin County, Pennsylvania

## Contact Information

To ensure consideration, please complete this form in its entirety.
Entity/Point of Contract


Entity Type


Municipality of Mifflin County
Public Authority of Mifflin CountyNonprofit of Mifflin CountyBroadband Provider Located in Mifflin County
Has your organization received any other COVID-19 related grant funding?
YES No (ONLY ARPA)

First Name


Last Name


Address

City, State, Zip Code


Email


Phone

Project Information

ARPA Project Category
Pubuc Hehlot/ Safety Response
Project Type (i.e. Planning, Design, Construction, etc.)
PLANNING, DESIGN, \& CONSTRUCTION
Project Location

$$
\begin{aligned}
& \text { eject Location } \\
& \text { Community center ( } 108 \text { Cherry ST) }
\end{aligned}
$$

Please Describe the Project
This project is to renovate the Community Center into the Borough's Police/Ens Headquarters. The Borough currently rents it's police station for $\psi 4,000 / \mathrm{month}$. This lease expires in 2025 .
Klould like to locate the LPD and fire Dept leadership int this building to sere

Annual Budget of Organization
$\$ 9,068,129.00$

Matching Funds
$\qquad$
\$ UNILNOWN.
Amount of Request


Source of Match
UNENONA

Additional Sources (Please explain below)

Additional Notes
The \$100,000 would be used to pay for the engineering, design, ane architectural costs associated with the renovation planning. This estimate is provided by EADS.
Prior to submitting, please ensure your contact information is correct and that every field is complete


PREFERENCES

## MINIMUM COMPENSATION:

$\$ 80.00$ per hour; $\$ 145,000.00$ per year
WHAT TYPE OF JOB ARE YOU LOOKING FOR?
Regular
TYPES OF WORK YOU WILL ACCEPT:
Full Time
SHIFTS YOU WILL ACCEPT:
Day,Evening,Night,Rotating, Weekends, On Call (as needed)
OBJECTIVE:
To obtain a City Manager position

| EDUCATION |  |  |
| :---: | :---: | :---: |
| DATES: | SCHOOL NAME: <br> Corning Community College |  |
| LOCATION:(City, State/Province) Corning, New York | DID YOU GRADUATE? <br> - Yes $\quad$ No | DEGREE RECEIVED: Associate's |
| MAJOR: Fire Protection Technology |  |  |
| WORK EXPERIENCE |  |  |
| DATES: <br> From: 11/2022 To: 1/2024 | EMPLOYER: <br> Teton County, Wyoming / Jackson Hole Fire / EMS | POSITION TITLE: Fire Chief |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? <br> - Yes $\quad$ No |
| HOURS PER WEEK: $40$ | SALARY: $\$ 13,500.00 / \text { month }$ |  |
| DUTIES: <br> Fire Chief for an all-hazards fire department. |  |  |
| REASON FOR LEAVING: <br> I was not a good fit for the organization. |  |  |
| DATES: <br> From: 7/2020 To: 11/2022 | EMPLOYER: <br> City of Ogdensburg, NY | POSITION TITLE: <br> City Manager / Fire Chief |
| ADDRESS: (Street City State/Province Zin/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? $\text { -Yes } \quad \text { № }$ |
| HOURS PER WEEK: 40 | SALARY: $\$ 10,000.00 / \text { month }$ |  |

## DUTIES:

Served as City Manager (CEO/CAO) and Fire Chief of a small norther New York city with a population of 10000. Lead, managed and supervised a workforce of $75-100$ with a total budget of $\$ 30 \mathrm{M}$ including general fund, special funds and capital. Provided oversight to city departments consisting of fire, police, clerk, planning, dpw, legal and code enforcement.

## REASON FOR LEAVING:

Accepted a position in Jackson, Wyoming

| DATES: <br> From: 8/2015 To: 7/2017 | EMPLOYER: <br> Department of the Army - US Army Garrison Aberdeen Proving Ground | POSITION TITLE: <br> Director of Emergency Services |
| :---: | :---: | :---: |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? - Yes ■ No |
| HOURS PER WEEK: 40 | SALARY: <br> \$9,000.00/month |  |
| DUTIES: <br> Plan, manage, supervise and lead 245 personnel engaged in the full range of emergency services to include all principal law enforcement activities, fire and emergency medical services, (2) E911 <br> Emergency Dispatch Centers, and a multi-faceted Conservation Law Enforcement Program. |  |  |
| REASON FOR LEAVING: Promotion to join FEMA |  |  |


| CERTIFICATES AND LICENSES |  |
| :--- | :--- |
| TYPE: <br> Fire Officer IV - IFSAC |  |
| LICENSE NUMBER: | ISSUING AGENCY: |
| IFSAC |  |

Skills
Nothing Entered For This Section

## ADDI TI ONAL INFORMATI ON

Nothing Entered For This Section

| REFERENCES |  |  |
| :---: | :---: | :---: |
| REFERENCE TYPE: | NAME: | POSITION: |
| Professional | Steven Fisher | City Councilor - former supervisor |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: <br> Donald Rodgers | POSITION: Fire Chief |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Personal | NAME: <br> Tyler Dunn | POSITION: Fire Captain |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |

## Agency-Wide Questions

1. Have you previously worked for the City of Palmer?

No
2. Are you related to anyone who is currently employed by the City of Palmer?

No
3. If you answered yes to the previous question, please provide the individual's name and department
4. Are you able to perform the essential functions of this job with or without reasonable accommodations? Yes
5. If you answered yes to the previous question, please explain:
6. Have you ever been terminated or asked to resign by a former employer? No
7. Have you been convicted of a misdemeanor within the past five years? No

## Lob Specific Supplemental Questions

APPLICANT'S SWORN STATEMENT AUTHORIZATI ON AND RELEASE I hereby affirm all the information I provided or will provide to the City of Palmer relating to my application for employment, whether by written application form, resume, oral statement or otherwise, is true and complete to be the best of my knowledge. In addition, I agree that any intentional misrepresentation or omission and any material negligent or innocent misrepresentation or omission in or from said information may disqualify me from further consideration for employment any may be considered justification for immediate discharge from employment if discovered at a later date. I hereby authorize any person, organization, or governmental entity, including any current or former employer, to release to the City of Palmer or any authorized person acting on behalf of the City, any and all information, in any manner requested, which may be relevant to my character or qualifications for the City position for which I applied. I authorize current and former employers to give to the City of Palmer any and all employment records in their possession dealing with me, including, but not limited to, job descriptions, wage information, employment records, performance appraisals, disciplinary records, layoff slips, attendance records, reports, or other documents relevant to my application for work or actual employment with the employer, including records relevant to drug and alcohol tests conducted by or on behalf of the employer or in the possession of the employer. I also authorize the release of information and written records concerning my educational history, driving records, and criminal or civil actions. I request that all persons and organizations cooperate fully in providing information to the City, including allowing the interviewing of supervisors, co-workers, educators, or other references. I hereby release all persons, employers, organizations, governmental entities, or any other entity providing information.
I Agree
2. Have you attached the required writing examples?

Yes
3. Have you attached your answers to the supplemental questions as noted in the job bulletin? Yes

The following terms were accepted by the applicant upon submitting the online application:
The information provided in this employment application is true, correct, and complete. If employed, any misstatement or omission of fact on this application may result in dismissal. I authorize investigation of all statements contained in this application for employment as may be necessary in arriving at an employment decision. This authorization includes permission to check employment references.
If selected for employment you may be required to supply proof of authorization to work in the U.S., have a physical examination and/or drug test, supply and/or authorize a criminal background check, supply and/or authorize a copy of your motor vehicle record (MVR), or sign a conflict of interest agreement and abide by its terms.
I understand that acceptance of an offer of employment does not create a contractual obligation or permanent employment upon the City of Palmer. Employment may be terminated at any time at the option of the employee or City of Palmer.

This application was submitted by Stephen P Jellie on 5/10/24 11:37 AM

## Signature

Date

## Stephen P. Jellie



## Strategic Leader - Community Focused - Performance Driven

## PROFESSIONAL SUMMARY

35 years professional experience characterized by key leadership positions with increasingly complex emergency services organizations. Extensive experience managing operational response activities at the local, military, state, and federal levels.

## CAREER HIGHLIGHTS

- City Manager / Fire Chief for the City of Ogdensburg, NY. City was in serious financial distress in 2020 - restored stability and reduced property taxes $20 \%$.
- FEMA Incident Management Team Leader - Deputy Federal Coordinating Officer for 4 Emergency Declarations in 2017.
- Director of Emergency Services - US Army-Aberdeen Proving Grounds. First civilian Fire Chief to promote to Director of Emergency Services.
- Command Fire Chief, US Forces-Afghanistan. Deployed and assigned responsibility for planning, budget and execution of fire \& emergency services .
- Selected by the Secretary of Homeland Security to lead planning and response for fire and emergency services at the G8 Economic Summit. Incident Commander for $300+$ personnel from 21 local, state and federal agencies.
- Team Leader for the United States Secret Service Presidential Protective Detail's Hazardous Agent Medical Mitigation Emergency Response Team (HAMMER) for 250+ Planned Events for the President and Vice-President of the United States.


## WORK EXPERIENCE

## FIRE CHIEF / FIRE WARDEN

Teton County - Jackson Hole Fire / EMS
Jackson, WY 83002

November 2022 - January 2024
Supervisor: Alyssa Watkins

Administer, plan and manage the county combination fire / ems department with a total workforce of 116 personnel (volunteer and career), 6 fire stations, an EOC and training facility. Responsible for management of a total budget in excess of $\$ 10 \mathrm{M}$.

Key Accomplishments:

- Reduced immediate budget deficit of over $\$ 1 M$ to less than $\$ 200 \mathrm{~K}$
- Increased volunteer personnel by 14 personnel avoiding additional career hiring
- Improved response time averages by over 10 minutes in remote areas


## CITY MANAGER / FIRE CHIEF

City of Ogdensburg
Ogdensburg, NY 13669

Served as Chief Executive Officer and Fire Chief of a small city. Administer, plan and manage all functions of the city to include Fire, Police, DPW, City Clerk, Planning, Engineering, Recreation, Water Treatment, Sewage Management and \$18M Budget oversight. Supervise a total workforce of 95 personnel.

## Key Accomplishments:

- Reduced the City Property Tax rate by $20 \%$ in two years
- Generated budgetary surplus over $\$ 3 M$ in two years
- Consistently obtained grant funding for large capital projects

INCIDENT MANAGEMENT TEAM LEADER
Federal Emergency Management Agency
Denton, TX 76209

July 2020 - November 2022
Supervisor: Mayor Jeffrey Skelly

Served as Incident Management Assistance Team Leader for a team of 12 professional emergency managers, performing critical Incident Command and Management functions for Type I, II and III natural and man-made disasters. Supervised and managed disaster workforce personnel up to 300 personnel, responsible for over $\$ 100 \mathrm{M}$ in response and recovery programs in accordance with the Robert T. Stafford Disaster Response Act.

Key Accomplishments:

- Deputy Federal Coordinating Officer at 3 Presidential declared disasters
- Provided long-term recovery action plans for each community in Puerto Rico
- Led the first direct federal to first nation 45 clared disaster in New Mexico


## DIRECTOR OF EMERGENCY SERVICES

US Army - Aberdeen Proving Ground
Aberdeen Proving Ground, MD 21005

August 2015 - July 2017
Supervisor: Frank L. Lands

- Lead and manage 245 personnel engaged in the full range of emergency services to include law enforcement, fire and emergency medical services, access control emergency management and physical security activities
- Responsible for execution of operational resources exceeding $\$ 16 \mathrm{M}$ and equipment resources of \$30M.

FIRE \& EMS PROGRAM MANAGER
Department of Defense
Fort Belvoir, VA

October 2014 - August 2015
Supervisor: Bruce Thomas

- Managed fire and emergency medical programs for 432 DoD sites world-wide
- Led and facilitated Strategic Planning and Accreditation for 12 primary locations
- Maintained over $\$ 100 \mathrm{M}$ in apparatus fleet

FIRE CHIEF
United States Forces - Afghanistan
Kabul, Afghanistan

October 2013 - October 2014
Supervisor: Major General Donald Jackson

- Managed fire and emergency medical services for all US bases in Afghanistan
- Responsible officer for over $\$ 26 \mathrm{M}$ in fire protection and safety contract actions
- Provided expert response to Congress on root causes of personnel death/injury


## DEPUTY FIRE CHIEF

US Army - Fort Drum
Fort Drum, NY

November 2007 - October 2013
Supervisor: Donald Striejewske

- Managed all functional operations of 75 personnel, all-hazards fire / ems division
- Responsible for partnership agreements with 15 local communities


## PHYSICAL SECURITY SPECIALIST

United States Secret Service
Washington, D.C. 20223

December 2002 - March 2005
Supervisor: Brent Herron

- Team Leader for Presidential and Vice-Presidential countermeasure team
- Operational and Tactical Commander for the 2005 Presidential Inauguration

FIRE CHIEF
US Army - Fort Eustis, VA
DEPUTY FIRE CHIEF
US Army - Fort Stewart, GA
FIRE INSPECTOR / TRAINING OFFICER
US Army - Fort Drum

April 1997 - December 2002
Supervisor: Richard Reynal
January 1996 - April 1997
Supervisor: Kenneth VanderArk
July 1990 - January 1996
Supervisor: Thomas Harrell

## FORMAL EDUCATION

- Associates Degree - Fire Science, Corning Community College, 1993


## CERTIFICATION

- Fire Officer IV
- Fire Instructor III
- Fire Inspector II
- Hazardous Materials Technician / Incident Commander
- Incident Safety Officer
- Fire Investigator - Level II


## NATIONAL INCIDENT MANAGEMENT SYSTEM

- IS-100 - Introduction to Incident Command
- IS-200 - ICS for Single Resources and Initial Action Incidents
- IS-300 - ICS for Expanding Incidents
- IS-400 - ICS for Major Incidents
- IS-700 - National Incident Management System
- IS-800 - National Response Plan


## PROFESSIONAL REFERENCES:




PREFERENCES

## MI NI MUM COMPENSATI ON:

\$0.00 per hour; \$0.00 per year
WHAT TYPE OF JOB ARE YOU LOOKING FOR?
Regular
TYPES OF WORK YOU WI LL ACCEPT:
Full Time
SHIFTS YOU WI LL ACCEPT:
Day

| EDUCATION |  |  |
| :---: | :---: | :---: |
| DATES: | SCHOOL NAME: University of Alaska |  |
| LOCATI ON:(City, State/ Province) <br> Anchorage, Alaska | DI D YOU GRADUATE? $\text { ■Yes } \square \text { No }$ | DEGREE RECEIVED: <br> Bachelor's |
| MAJ OR: Management |  |  |
| DATES: | SCHOOL NAME: <br> University of Alaska |  |
| LOCATI ON:(City, State/ Province) <br> Anchorage, Alaska | DID YOU GRADUATE? <br> -Yes $\quad$ No | DEGREE RECEIVED: Master's |
| MAJ OR: <br> Master of Business Administration- Management |  |  |



Ensure compliance with Regulatory Commissions.
Fund manager for the class action lawsuit against opioid distr butors and Janssen Pharmaceuticals

| REASON FOR LEAVING: <br> Still employed |  |  |
| :---: | :---: | :---: |
| DATES: <br> From: 8/2016 To: 7/2021 | EMPLOYER: <br> Hotel Captain Cook | POSITION TITLE: Director of Sales |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? <br> - Yes aNo |
| HOURS PER WEEK: 40 | SALARY: <br> \$0.00/month |  |
| DUTIES: <br> - Led sales operations for Alaska's sole member of Preferred Hotel \& Resorts: Luxury Collection. <br> - Led sales team and staff in production of financial reports, targets, and projected profits for both properties. Ensured budget compliance. <br> - Identified key markets and monitored emerging trends. <br> - Represented the company at industry events, conferences, and trade shows. <br> - Solidified client relationships with State of Alaska agencies, non-profits, associations, school districts, State of California, unions, and other large industry leaders |  |  |
| REASON FOR LEAVING: Career advancement |  |  |
| DATES: <br> From: 6/2013 To: 6/2016 | EMPLOYER: TecPro, Ltd. | POSITION TITLE: <br> Vice President, Operations |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? - Yes aNo |
| HOURS PER WEEK: $40$ | SALARY: \$0.00/month |  |
| DUTIES: <br> - Enhanced and developed policies and procedures improving overall operation. <br> - Ensured company operations were executed in-line with company vision, mission, and completion plans. <br> - Overall accountability for construction projects to ensure completion according to scope, quality, and budget. <br> - Maximized revenue, analyzed financial reports, and ensured competitive bids. <br> Managed company licenses, hiring, operations, insurance, employee benefits, contract management, financial oversight, brand management, administration, and maintenance of GSA \& WSCA contracts. |  |  |
| REASON FOR LEAVING: Career advancement |  |  |
| DATES: <br> From: 7/2011 To: 2/2013 | EMPLOYER: CIRI | POSITION TITLE: Corporate Accountant |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? - Yes $\quad$ No |
| HOURS PER WEEK: 40 | SALARY: \$0.00/month |  |
| DUTIES: <br> - Recorded monthly operating results and data management, reviewed transactions, reconciled inter-company and general ledger accounts, and recorded equity income of designated affiliates. <br> - Reconciled subsidiary companies' account ledgers to the parent company. <br> - Account for investments in private equity funds: recording interest income, management fees, gains and losses. Tracked underlying investments, commitments, unrealized gains and losses, including investments in hedge funds, collateralized loan obligations, leveraged buyout firms and equity investments. <br> - Account for the marketable securities portfolio, which includes recording change in gain/loss, interest income, management fees and amortization for equity, fixed income, and alternative funds. <br> - Actively communicate with CIRI business partners and affiliates. Prepared schedules and work papers for annual financial audits of CIRI and subsidiaries. <br> Produced financial statements, consolidations, year-end statements, annual budget, and mid-year forecasts. Monitored budget-to-actual performance on designated projects and operations. <br> Designated industries: Government services, environmental services, private equities, marketable securities, telecommunications, resort investments, construction/oilfield services, real estate income producing buildings, and Cook Inlet Health \& Welfare Plan \& Trust (employee health benefits). |  |  |
| REASON FOR LEAVING: Career advancement |  |  |
| DATES: <br> From: 8/2009 To: 7/2011 | EMPLOYER: <br> ICE Services Inc. | POSITION TITLE: <br> Accountant \& Human Resources Associat |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVI SOR: | MAY WE CONTACT THIS EMPLOYER? ■Yes $\quad$ No |
| HOURS PER WEEK: 40 | SALARY: \$0.00/month |  |

## DUTIES:

- Responsible for daily, monthly, and annual accounting with supporting documents.
- Calculated and accrued lodging income, interest income, catering revenue, property tax, and note payables. Record and depreciate assets on a monthly and annual basis.
- Provided support of payroll for 250 employees. Reconciled checking accounts, ATM, 401(K) withholdings and company matching, credit cards, and accounts receivable.
- Health insurance, $401(\mathrm{~K})$, unemployment, background checks, interviews, random employee drug testing, workmen's compensation, and employee records. Authored employee handbook.


## REASON FOR LEAVING:

Career advancement

## CERTI FI CATES AND LICENSES

## Nothing Entered For This Section

| OFFICE SKILLS: <br> Typing:40 <br> Data Entry:0 <br> OTHER SKILSS: <br> Microsoft Office Suite - Intermediate -15 years and 0 months <br> LANGUAGE(S): $\mathbf{}$ |
| :--- |



## Agency-Wide Questions

1. Have you previously worked for the City of Palmer?

No
2. Are you related to anyone who is currently employed by the City of Palmer?

No
3. If you answered yes to the previous question, please provide the individual's name and department N/A
4. Are you able to perform the essential functions of this job with or without reasonable accommodations? Yes
5. If you answered yes to the previous question, please explain: N/A
6. Have you ever been terminated or asked to resign by a former employer? No
7. Have you been convicted of a misdemeanor within the past five years? No

## Lob Specific Supplemental Questions

APPLICANT'S SWORN STATEMENT AUTHORIZATION AND RELEASE I hereby affirm all the information I provided or will provide to the City of Palmer relating to my application for employment, whether by written application form, resume, oral statement or otherwise, is true and complete to be the best of my knowledge. In addition, I agree that any intentional misrepresentation or omission and any material negligent or innocent misrepresentation or omission in or from said information may disqualify me from further consideration for employment any may be considered justification for immediate discharge from employment if discovered at a later date. I hereby authorize any person, organization, or governmental entity, including any current or former employer, to release to the City of Palmer or any authorized person acting on behalf of the City, any and all information, in any manner requested, which may be relevant to my character or qualifications for the City position for which I applied. I authorize current and former employers to give to the City of Palmer any and all employment records in their possession dealing with me, including, but not limited to, job descriptions, wage information, employment records, performance appraisals, disciplinary records, layoff slips, attendance records, reports, or other documents relevant to my application for work or actual employment with the employer, including records relevant to drug and alcohol tests conducted by or on behalf of the employer or in the possession of the employer. I also authorize the release of information and written records concerning my educational history, driving records, and criminal or civil actions. I request that all persons and organizations cooperate fully in providing information to the City, including allowing the interviewing of supervisors, co-workers, educators, or other references. I hereby release all persons, employers, organizations, governmental entities, or any other entity providing information.

I Agree
2. Have you attached the required writing examples?

Yes
3. Have you attached your answers to the supplemental questions as noted in the job bulletin? Yes

The following terms were accepted by the applicant upon submitting the online application:
The information provided in this employment application is true, correct, and complete. If employed, any misstatement or omission of fact on this application may result in dismissal. I authorize investigation of all statements contained in this application for employment as may be necessary in arriving at an employment decision. This authorization includes permission to check employment references.
If selected for employment you may be required to supply proof of authorization to work in the U.S., have a physical examination and/or drug test, supply and/or authorize a criminal background check, supply and/or authorize a copy of your motor vehicle record (MVR), or sign a conflict of interest agreement and abide by its terms.
I understand that acceptance of an offer of employment does not create a contractual obligation or permanent employment upon the City of Palmer. Employment may be terminated at any time at the option of the employee or City of Palmer.

This application was submitted by Kolby Hickel on 5/9/24 2:00 PM

## Signature

Date

Dear hiring team,

Thank you for the opportunity to apply for employment with your company, I look forward to a discussion about where I could be a benefit to your team.

I like being part of a team and producing results. Personal integrity, ethical standards, professional oral and written communication skills, and analytical ability are attributes I possess and will demonstrate in the workplace.

Please find the attached resume highlighting my work experience and educational background.
As Deputy Municipal Manager I executed several large projects, keeping the municipal taxpayer's interest in mind. The Port of Alaska Modernization Program, one of the largest construction projects in the State of Alaska, is a $\$ 2$ billion project which will affect $90 \%$ of all Alaskans. In 2022, I helped secure a $\$ 200$ million grant from the State of Alaska and a $\$ 68.7$ million federal grant to further execute the modernization program. Under my leadership, several key milestones were reached which will carry the port into the future while serving the needs of Alaska for 75 years to come. I also oversaw the Solid Waste Services Anchorage Regional Landfill Leachate Upgrade: a joint effort with Anchorage Water Wastewater Utility.

As Director of Sales at the Hotel Captain Cook, I led our team to profit during COVID by changing our business strategies to adapt to the tumultuous time. Our model resulted in profits for the company, while partnering with local businesses to keep occupancy high, and staff employed.

My experience working in rural Alaska shaped my knowledge of diverse business needs. Teaching client's business development as Individual Development Account Program Trainer was an invaluable experience providing me with keen insight to the rural needs of this state.

Sincerely,

Kolby Hickel

## Kolby Hickel

## Deputy Municipal Manager: 2021-present. Municipality of Anchorage

- Directed operational functions of Alaska's largest city with 290,000 citizens.
- Managed Port of Alaska, Anchorage Water Wastewater Utility, Solid Waste Services, Public Transportation, Merrill Field Airport, Anchorage Hydropower, Safety, Office of Emergency Management, and Transportation Inspection.
- Port of Alaska Modernization Program Manager
- Execute $\$ 2$ billion project ensuring state's largest port is operable for the next 75 years
- Secured $\$ 200 \mathrm{M}$ for new administration building and Phase 2 of the PAMP
- Completed the Petroleum cement terminal and south floating dock: $\$ 193$ million
- Balanced interests of city, customers, and contractors for North Extension Stabilization phase 1: $\$ 125$ million budgeted project and on schedule
- Managed $\$ 120 \mathrm{M}$ construction of Solid Waste Services Central Transfer Station
- Provided strategic direction for Anchorage Police Department, Anchorage Fire Department, Human Resources, Risk Management, Health Department, Parks and Recreation, and Internal Audit.
- Ensure compliance with Regulatory Commissions.
- Directly monitor budget revenues of more than $\$ 200$ million for the Enterprises \& Utilities while overseeing a collective 535 employees, both union and non-union in those departments.
- Fund Manager for the class action lawsuit against opioid distributors and Janssen Pharmaceuticals.
Acting Municipal Manager, as necessary, 2022-present
Acting Anchorage Hydropower Director, 2021-present
Acting Merrill Field Airport Manager, as necessary and currently.


## Director of Sales: 2016-2021. The Hotel Captain Cook \& The Voyager Inn

- Led sales operations for Alaska's sole member of Preferred Hotel \& Resorts: Luxury Collection.
- Led sales team and staff in production of financial reports, targets, and projected profits for both properties. Ensured budget compliance.
- Identified key markets and monitored emerging trends.
- Represented the company at industry events, conferences, and trade shows.
- Solidified client relationship with State of Alaska agencies, non-profits, associations, school districts, State of California, unions, and other large industry leaders.
During COVID, my team and I changed our business strategies to adapt to the times. Our model brought in more than expected profits for the company. We partnered with local businesses to keep hotel occupancy high, and staff employed.


## Vice President, Operations: 2013-2016. TecPro, Ltd.

- Enhanced and developed policies and procedures improving overall operation.
- Ensured company operations were executed in-line with company vision, mission, and completion plans.
- Overall accountability for construction projects to ensure completion according to scope, quality, and budget.
- Maximized revenue, analyzed financial reports, and ensured competitive bids.


## Kolby Hickel

Managed company licenses, hiring, operations, insurance, employee benefits, contract management, financial oversight, brand management, administration, and maintenance of GSA \& WSCA contracts. Identified ways to maximize revenue, analyzed financial reports, maintained awareness of competitive landscape.

## Corporate Accountant: 2011-2013. Cook Inlet Region, Inc. (CIRI)

- Recorded monthly operating results and data management, reviewed transactions, reconciled inter-company and general ledger accounts, and recorded equity income of designated affiliates.
- Reconciled subsidiary companies' account ledgers to the parent company.
- Account for investments in private equity funds: recording interest income, management fees, gains and losses. Tracked underlying investments, commitments, unrealized gains and losses, including investments in hedge funds, collateralized loan obligations, leveraged buyout firms and equity investments.
- Account for the marketable securities portfolio, which includes recording change in gain/loss, interest income, management fees and amortization for equity, fixed income, and alternative funds.
- Actively communicate with CIRI business partners and affiliates. Prepared schedules and work papers for annual financial audits of CIRI and subsidiaries.
Produced financial statements, consolidations, year-end statements, annual budget, and mid-year forecasts. Monitored budget-to-actual performance on designated projects and operations.
Designated industries: Government services, environmental services, private equities, marketable securities, telecommunications, resort investments, construction/oilfield services, real estate income producing buildings, and Cook Inlet Health \& Welfare Plan \& Trust (employee health benefits).


## Accountant and Human Resource Associate: 2009-2011. ICE Services, Inc.

- Responsible for daily, monthly, and annual accounting with supporting documents.
- Calculated and accrued lodging income, interest income, catering revenue, property tax, and note payables. Record and depreciate assets on a monthly and annual basis.
- Provided support of payroll for 250 employees. Reconciled checking accounts, ATM, 401(K) withholdings and company matching, credit cards, and accounts receivable.
- Health insurance, 401(K), unemployment, background checks, interviews, random employee drug testing, workmen's compensation, and employee records. Authored employee handbook.


## Education

Master of Business Administration (MBA) - Management. 2009 University of Alaska Anchorage
Bachelor of Business Administration (BBA) - Management. 2008 University of Alaska Anchorage

## Professional associations

Governor's Advisory Council on Opioid Remediation- 2021-present
USS Ted Stevens Commissioning Committee- 2022-present
CIVICVentures Board- Treasurer 2022-present
Anchorage Downtown Rotary Club- 2013 to 2020.

Kolby Hickel Professional references

1. Amy Demboski Municipal Manager, former supervisor at Municipality of Anchorage

2. Kent Kohlhase Municipal Manager, supervisor at Municipality of Anchorage

3. Lauren Hughes Special Assistant, Municipality of Anchorage

4. Joe Saunders, Owner, TecPro, former supervisor

## City of Palmer- City Manager Questions

## 1. Please tell us why you are interested in this position and why it is a good time in your career to come to the City of Palmer.

I am interested in this position because it presents an opportunity to apply my experience in municipal management and economic development in one of Alaska's fastest growing communities. I have a passion for leading and inspiring others to become exceptional public servants; becoming a City Manager will allow me to guide the functions of municipal management toward the current and future needs of the community. For the past three years, l've overseen operational requirements for Alaska's largest city and managed a multi-billion-dollar Port modernization project. I believe now is an ideal time in my career to take on the role of Manager in Palmer and share my knowledge and expertise. In my current position as Deputy Municipal Manager for the Municipality of Anchorage, I am acutely aware of how important transparency, cooperation, and integrity are to keep a city functioning in a healthy and productive direction.

## 2. Please describe your professional experience working with elected officials and boards. Describe the responsibility you believe the City Manager has to the Mayor and City Council and to the citizens of the community. Describe how you see your role and interactions with the 1) Mayor; 2) City Council; and 3) City Clerk.

Growing up immersed in Alaska politics, I learned the responsibility of civic leaders is to the citizens. Government's role is to represent and serve the best interests of the community. Policy, changes to code, social issues are negotiated between the Mayor, the City Council, and public testimony; the City Manager is responsible for the day to day functions of municipal governance.

The City Manager has a duty to ensure the Mayor and City Council have the necessary information for decision making. The position is meant to execute policies set forth from the Mayor and City Council. The City Manager should remain neutral when topics become political and execute municipal code and executive directives, providing those directives are legal, ethical, and moral. The City Manager has an obligation to be transparent with the Mayor, City Council, City Clerk and community. They must ensure city operations meet or exceed expectations, and immediately communicate variances. The City Manager must address emergent issues immediately (such as an extended loss of power) and creatively problem solve as allowed within the bounds of municipal, state and federal law.

As Deputy Municipal Manager, I collaborated closely with the Mayor, Anchorage Assembly, and Municipal Clerk's office to ensure our city operations aligned with the varying needs of our community and provided operational updates from the departments and projects I supervised. Attending committee and board meetings, engaging and presenting at community councils, and attending municipal assembly meetings served as a conduit for gaining community feedback and trust. In my opinion, robust communication between all groups ultimately enhanced operational efficiencies for all.

I have a positive track record of navigating the challenges of diverse personalities to achieve a common objective because I stay grounded in professionalism, empathy, practicality, and unwavering determination.
3. Please explain your process for communicating critical and non-critical information to the Mayor and Council. How do you decide when or what is necessary to bring to the Mayor and Council's attention? How do you see your role as communicator to the Mayor and Council, staff, other governmental agencies, local businesses, and citizens?

Communicating information to the Mayor and City Council will vary based upon the severity of the situation and potential impacts. If an emergency arises, a phone call or in-person briefing will be the fastest and most effective method of distribution. Non-critical information can be transmitted during scheduled meetings, or electronic communications. Depending upon the information distributed, messaging information to the public can be accomplished through electronic communications, social media, and local news.

My experience over the past three years has provided me with opportunities to see the negative effects of withholding information. I've also managed communications which include executive privilege and confidentiality; and ensured privileged information was handled correctly with discretion. In the any branch of city government, communicating accurately is vital to decision making. Having the right audience for open discussions of operations and policy allows a leader to make the best decision. Decisions are situationally dependent, but will includes various governmental agencies, businesses, citizens or other stakeholders. Personally, l've found scheduled meetings with follow-up correspondence summarizing the information or decisions to be very effective communication tools. Transparency and honesty serve as a foundation in all my communications to everyone, as I firmly believe well-informed stakeholders are fundamental for decision making and productive governance. Whether through official reports, meetings, or electronic communication, information must be distributed appropriately for effective decision making at all levels.
4. The citizens and city council members are very diverse. Describe how you would handle a situation where two people wanted to take you in opposite positions on the same project.

In a situation where two individuals hold opposing views on the same project, I would approach the situation mindful that each viewpoint is unique. By actively listening to both sides and acknowledging their independence, I can decipher between emotional statements and statements based on actionable information. Then I gain as much knowledge as I can about both positions and evaluate implications to the community. I have and currently lead projects where group members are adamant about the direction and are resistant to course corrections, regardless of the expected result. In this situation, I educated myself on past decisions and existing plans. Then I evaluated those changes with subject matter experts, and decisively directed the future effort in a direction that best serves the project and the community. By evaluating potential risks and benefits, and seeking input from relevant stakeholders, I have ensured decisions are in alignment with the goals of the community and meet the needs of the project.
5. Organization and planning is often a challenge when working in the community and juggling multiple tasks. How will you work to achieve the goals of this position while still completing paperwork, communicating effectively, and meeting the needs of Council, City Clerk, staff, and citizens?

Organization and planning are essential when managing various tasks and responsibilities at the same time. I will prioritize tasks by assessing urgency, significance, utilizing time management, and delegating when necessary to ensure efficiency. When delegating tasks, holding subordinates accountable for the
work product is important while retaining overall responsibility of the governance. Open and transparent communication with the Council, City Clerk, staff, and citizens is vital, and I will seek to find a balance between administrative duties, community engagement, and project management.
6. Please describe any experience you have had facilitating economic development in a community. Please describe your involvement in a specific economic development project, from inception to completion including: 1) your role in the project; 2) any problems/issues you encountered; and 3) the results of the project.

I have extensive experience facilitating economic development within the community and oversee various large infrastructure projects but, will touch on my role as the Program Manager for the Port of Alaska's Modernization Program (PAMP). The PAMP is a significant \$2 Billion infrastructure project to replace aging and deteriorating cargo terminals and related infrastructure to enhance operational safety, efficiency, and resilience. The new terminals are designed to last 75 years, accommodate larger vessels and adhere to the latest seismic and tsunami design standards. The successful completion of the PAMP will ensure safe, reliable, and cost-effective port operations, support economic growth and development, and ensure food security for the State.

My involvement in the PAMP spans my tenure with the Municipality of Anchorage. As the Program Manager, my role encompasses strategic planning, decision making, budget management, stakeholder coordination, and ensuring adherence to regulatory standards. I work closely with engineers, contractors, government agencies, and community stakeholders to oversee the implementation of the multiple projects under the PAMP. Throughout the project several challenges and issues have arisen, including logistical complexities, environmental and pollution considerations, community health and quality of life concerns, competing commercial interests, and budget constraints. One notable challenge was ensuring the port's continuous operation during construction, requiring meticulous planning, and a phased implementation to minimize disruptions to operations and the State overall.

Despite these challenges, the results of the project have been significant. The completion of the Petroleum and Cement Terminal (PCT) in the fall of 2022 marked a major milestone in the modernization efforts. The North Extension Stabilization Phase One is currently in progress and we remain on schedule for next phases.

In addition, I recognized safety improvements were needed at Merrill Field Airport to upgrade the thirtyyear outdated instrument flight system. I implemented several new instrument flight procedures in and out of the airport, which enhance safety to the aircraft and community by providing straight in, glide-path enabled, tighter tolerance approaches. This project was on the brink of failure due to mismanagement and deliberate distribution of misinformation to the assembly and community councils. When I took control, I immediately met with the airport commission and stakeholders to acquire correct technical information, pointedly refuted false politically charged claims, and ultimately garnered support from the opposing Anchorage Assembly members and community by truthfully explaining the project and its impacts. This project had been stalled for fourteen months and I turned it around within two months and made the decision to send the Instrument Flight Procedures to the Federal Aviation Administration for publication. These new approaches will enhance reliability, provide a, first ever in State history, access to a helicopter MEDEVAC procedure, and safety for the commercial users. The special helicopter approach is the only instrument flight procedure directly linked to the hospital allowing medevac helicopters to bring patients directly to higher levels of care. These procedures will be available to the public spring 2024.

## 7. Explain your experience in developing, implementing, and monitoring a budget for a municipality.

As Deputy Municipal Manager, I have extensive experience in developing, implementing, and monitoring budgets for various municipal departments and projects including but not limited to, the Port of Alaska, Anchorage Water Wastewater Utility, Solid Waste Services, Merrill Field Airport, Anchorage Hydropower, Public Transportation, Transportation Inspection, Safety, and the Port of Alaska Modernization Program. During this process, I ensure resources are allocated and aligned with objectives of the administration and community.

Throughout my time with the Municipality of Anchorage, I have participated in the development of all department budgets, working closely with the directors to assess needs, prioritize spending, and forecast revenues and expenses. I have overseen the implementation of budgetary plans, while monitoring adherence to financial goals and regulatory requirements. My approach to budget management is rooted in transparency, accountability, and practical financial responsibility. I identify cost-saving opportunities, resource allocation, and mitigate risks of decisions to the city and community. Additionally, I conduct budget reviews and performance evaluations to track progress and adjust as needed.

Each year, I participate in first quarter budget revisions requests from departments, while recognizing the impacts these have on municipal operations and the community. When resources are insufficient or unforeseen issues arise, I prepare budget revisions for the Mayor and Assembly's review and decision.

This involvement allows me to provide guidance to the departments and the administration, while also ensuring decisions align with objectives and operational needs. Unforeseen circumstances arise; however, I hold directors accountable for their budgets and will not approve a budget revision due to oversight on their part.

My commitment to reasonable and sound financial goals will contribute to the city's long-term financial health and stability.


## 2

The Board of Regents of the University of Alaska
upon recommendation of the University Faculty and by virtue of the Authority vested in Them by Law have conferred upon

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Eklutna opinion piece
https://www.adn.com/opinions/2024/01/09/opinion-now-is-your-chance-to-comment-on-the-eklutna-hydro-project/

Over the next few months, there is an opportunity for you to make your voice heard about the future of the Eklutna Hydroelectric Project. The project currently supplies the cheapest renewable energy in the Railbelt; however, the not-for-profit utilities that own the project are working to balance the affordable and sustainable energy needs of the communities we serve along with the cultural and fishery resources of the region.

We want to hear from our impacted co-op members and other Alaskans to help ensure we strike the right balance among renewable energy, drinking water, and fish habitat in the final fish and wildlife program we submit to the governor this spring. The public is invited to come and learn more about the draft program at multiple open-house events this month, have the opportunity to ask questions of subject matter experts, and submit comments. Public comments can also be sent by email to info@eklutnahydro.com

Upcoming public meeting schedule:
Jan. 16: Palmer Community Center (Depot), 2 p.m. to 4 p.m. and 6 p.m. to 8 p.m.
Jan. 17: Arctic Rec Center (Anchorage), 2 p.m. to 4 p.m. and 6 p.m. to 8 p.m.
Jan. 18: The Workplace \& Event Center (Eagle River), 2 p.m. to 4 p.m. and 6 p.m. to 8 p.m.

The Eklutna Hydroelectric Project, located about 30 miles northeast of downtown Anchorage, is owned by Chugach Electric Association, Matanuska Electric Association and the Municipality of Anchorage. When the owners bought the hydro project from the federal government in the 1990s, we agreed in the 1991 Fish and Wildlife Agreement, called the 1991 Agreement, to work with the state of Alaska and federal fisheries agencies to recommend to the governor a program to protect, mitigate damages to, and enhance fish and wildlife impacted by the hydro project.

## ADVERT SEMENT

The Draft Fish and Wildlife Program out for public comment is the result of four years of collaborative study with the US Fish and Wildlife Service, National Marine Fisheries Service, Alaska Departments of Fish and Game and Natural Resources, the Native Village of Eklutna (NVE) and several conservation-based organizations.

Based on the study results, the owners invited state and federal agencies and interested parties to suggest alternatives to meet our commitment to mitigating the
impact of the Eklutna Hydroelectric Project on fish and wildlife. We conducted a comprehensive alternatives analysis of more than 30 proposals from this group of stakeholders, including a deep dive into the technical and economic feasibility of each option.

The draft program out for public comment uses the existing water supply infrastructure to provide year-round water flows to 11 out of 12 miles of the Eklutna River. The studies and analysis indicate it will significantly benefit four species of salmon that are currently observed in the lower river, while balancing fish habitat with protection of the public water supply and renewable energy. You can read the entire draft program at www.eklutnahydro.com

The 1991 Agreement specifically requires the owners and the governor to consider eight items:

- Efficient and economical power production
- Energy conservation
- The protection, mitigation of damages to, and enhancement of fish and wildlife
- Protection of recreational opportunities
- Municipal water supplies
- The protection of other aspects of environmental quality
- Other public uses
- Requirements of state law

Among all 30 options investigated, each has pros and cons when considering the eight required items, and there are none without controversy, including a wide range of costs. There is no question the draft program is the result of trade-offs and tough choices. We believe the proposed program strikes a reasonable compromise among all eight required elements that creates significant fish habitat while protecting this important renewable energy asset and controlling ratepayer costs.

We recognize the co-op members served by this project are facing unprecedented times. The Cook Inlet gas supply used to power and heat our homes and businesses is uncertain and predicted to sharply escalate in price. Water returned to the river reduces available, dispatchable, renewable energy that cannot be replaced with wind or solar. Eklutna hydropower is also the least expensive power on the Railbelt, with the only reliable replacement for this power currently generated by natural gas, which grows more expensive and uncertain. At a time when the call for more use of
renewable energy is getting louder, it is the member-owned utilities' obligation to act responsibly to ensure the clean, low-cost energy provided by the hydro project is not unduly compromised while meeting the obligations of the 1991 Agreement.

We respect the history of the Eklutna people. We enjoy the Eklutna River watershed as many Alaskans do and understand its cultural significance to the Eklutna people. We believe the draft program proposed will promote fish habitat while continuing to provide reliable, clean, and affordable energy to Alaskans for decades to come. The owners are continuing to work with the agencies who signed the 1991 Agreement and NVE to find common ground so we can bring a satisfactory and successful final program to the governor this spring.

Kolby Hickel is deputy municipal manager for the Municipality of Anchorage.
Andrew Laughlin is chief operating officer of Chugach Electric Association.
Tony Zellers is director of power supply for Matanuska Electric Association.

Alaskans from across the state enjoy the beauty and landscape of Eklutna Lake and the surrounding area. Hikers, campers, kayakers and a variety of other users can be found there on any given day throughout the year. Another important aspect of the Eklutna story and its many benefits is that the water from Eklutna Lake provides $90 \%$ of the Municipality of Anchorage's water supply and production of the lowest-cost renewable energy in Southcentral Alaska through the Eklutna Hydroelectric Project, which was constructed by the federal government in the 1950s.

Before the owners of the hydro project - Chugach Electric Association, Matanuska Electric Association and the Municipality of Anchorage - acquired the project in 1997, a Fish and Wildlife Agreement was executed in 1991 amongst the hydro project owners, the U.S. Fish and Wildlife Service, National Marine Fisheries Service and the state of Alaska. The 1991 agreement requires the hydro project owners to consult with state and federal agencies and other interested parties to develop and propose to the governor a program to protect, mitigate damages to, and enhance fish and wildlife resources affected by the project. The agreement also requires consideration of the impact of fish and wildlife measures on electric ratepayers, municipal water supply, recreational use and adjacent land use. We were required to initiate this consultation 25 years after purchasing the project and to repeat this process every 35 years.

The project owners initiated this effort roughly four years ago, more than three years early. Working with the other signatories to the 1991 agreement, the Native Village of Eklutna and many other groups that expressed interest in this effort, we have spent thousands of hours and roughly $\$ 7$ million to date studying the impacts of the project on fish and wildlife and working on developing the proposal that will go to the governor next year for final approval. The study effort has been expansive, and we have worked with dozens of agencies and groups compiling information, developing study plans, implementing two years of field work, preparing study reports, analyzing alternatives, and working collaboratively to come up with the recommended mitigation program. We invite anyone interested to explore the process and results of this effort available online at www.eklutnahydro.com.

A recent commentary accused the Eklutna hydro project owners of not caring about the history of the Eklutna area, fighting to prevent salmon from returning to the Eklutna River, and a variety of other misdeeds. Those statements and accusations are false. As part of this effort, we have committed to returning water to the Eklutna River and we received 36 comprehensive alternatives from eight separate groups and agencies. We are analyzing the cost of each alternative, looking at the likelihood of success for future fish habitat, analyzing impacts on other uses such as hydropower, public water supply, recreation, and the impacts of mitigation measures on both ratepayers and
taxpayers as well as increased opportunities for the public benefit from water in the Eklutna River. We have provided special participant status to the Native Village of Eklutna, which was not listed in the initial congressional directive. As not-for-profit electric cooperatives and a local government entity, it is our obligation to study and recognize the costs of any possible mitigation measures and balance those with the other tradeoffs and benefits of the potential solutions. It is our obligation to each of you, our members and local taxpayers, who are responsible for the costs and future obligations to the project.

In the coming months, we will develop and release a draft recommended protection, mitigation and enhancement plan for review. There will be an opportunity for public comment, including two public meetings in January. Ultimately, the final proposal will go to the governor, and we have committed to including a separate comment table from the Native Village of Eklutna if we are not able to agree on the best path forward.

We are mindful that water in the river reduces available, dispatchable, renewable energy that cannot be replaced with wind or solar. Eklutna hydropower is also the least expensive power on the Railbelt, with the only reliable replacement for this power currently generated by natural gas, which is more expensive.

As we remain focused on the fine balance between efforts to reduce carbon, increase energy diversification, protect the environment, increase opportunities for salmon return where possible, provide a quality municipal water supply and ensure affordable, reliable power, we will finish out this process with the same transparency, integrity, respect and inclusiveness that has been the foundation of this project for the past four years. We will continue to work collaboratively with multiple agencies, committing resources to a science-based study process, to achieve the best possible outcome to comply with the 1991 Fish and Wildlife Agreement and meet the diverse needs of Alaskans.

Kolby Hickel is the deputy municipal manager for the Municipality of Anchorage.
Andrew Laughlin is chief operating officer for Chugach Electric Association.
Tony Zellers is director of power supply, Matanuska Electric Association.

February 12, 2024
sent via email

Assembly Chair Constant
Assembly Vice Chair Zaletel
Municipal Assembly
Municipality of Anchorage
PO Box 196650
Anchorage, AK 99519-6650

## Re: AR No. 2024-40: Corrections and Responses

Dear Chair Constant, Vice Chair Zaletel, and Members of the Municipal Assembly:
We, the owners of the Eklutna Hydroelectric Project ("Project"), are writing to respond to your Assembly Resolution AR-2024-40, as amended ("AR-2024-40"). We appreciate the Municipal Assembly's interest in the Project and our implementation of the 1991 Agreement.

With due respect, however, we cannot abide by certain incorrect factual and legal assertions in AR-2024-40 and in your public statements made during the Anchorage Assembly's special meeting on February 2, 2024. We only received a draft of AR-2024-40 on February 1 and were not given an opportunity to appear at the special meeting and respond in detail before AR-2024-40 was introduced, discussed, and passed, so we are doing so now.

## Concern 1.A "Non-Compliant Process"

We agree that the process required under the 1991 Agreement is very similar to a FERC licensing process under Part I of the Federal Power Act. Thus, we hired a team of FERC hydroelectric consultant experts to run this process for the Project - the very team that led the FERC relicensing process for Chugach's Cooper Lake Hydroelectric Project that ended in a successful FERC order and approved settlement requiring measures to enhance fish and wildlife in 2006. We know what a FERC process entails and are following and implementing the modified process outlined in the 1991 Agreement to the letter.

The major differences between the FERC process and that required under the 1991 Agreement are that the final decision for approving the Proposed Final Fish and Wildlife Program will belong to the Governor of Alaska, rather than FERC, and the federal agencies do not have mandatory conditioning authority. These differences were agreed to in 1991 when authorized representatives of NMFS and USFWS, the Governor of the State of Alaska, the CEOs of Chugach and MEA, and the Mayor of Anchorage (on behalf of the Municipality of Anchorage) signed the 1991 Agreement. It is wrong to read provisions and requirements into the 1991 Agreement that are simply not there.

We disagree that the process outlined in the 1991 Agreement requires an analysis and process under the federal National Environmental Policy Act ("NEPA"). The process prescribed in the 1991 Agreement leading to the Governor's approval is simply not a federal process, does

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not trigger a federal action, and does not fall within FERC licensing jurisdiction; no provision of the 1991 Agreement requires compliance with NEPA. Throughout the consultation, study, and alternatives assessment processes, however, we have been and remain fully engaged with federal and state resource agencies as required in the 1991 Agreement. We have met and are continuing to meet with the agencies to understand their comments and critiques of the Draft Fish and Wildlife Program and attempt to resolve differences. As contemplated in the 1991 Agreement, we are revising the program such that the Final Proposed Fish and Wildlife Program better meets the expectation of the agencies with expertise. We are also meeting with and continue to seek to resolve differences with the Native Village of Eklutna ("NVE"); we hope that the improvements we have discussed with the agencies will provide an acceptable path forward for agreement with NVE when we meet with them again.

We agree that the process under the 1991 Agreement "diverges substantially" from the process the Municipality of Anchorage uses for its own capital projects. The 1991 Agreement is simply a different process, based on different legal precedents and requirements. The 1991 Agreement does not call for the Project owners to bring a handful of alternative proposals to the Anchorage Assembly for it to make a selection. Rather, Section 4 of the 1991 Agreement specifically requires us to propose a Draft Fish and Wildlife Program to the parties of the 1991 Agreement (as we did on October 27, 2023) and work to resolve differences, hold public meetings, and receive and consider comments and suggestions before preparing a Proposed Final Fish and Wildlife Program.

It is categorically incorrect for anyone to assert that we have not studied more than one alternative. Rather we have analyzed dozens of alternatives. Starting in April 2023, the Project owners, parties to the 1991 Agreement, NVE, members of the Technical Work Groups (including state and federal fish and wildlife agencies, Trout Unlimited, and The Conservation Fund) engaged in a robust examination of alternatives. Attendees at six meetings over five months were invited to submit comprehensive alternatives for analysis using a form listing the various component options; then these alternatives were discussed at subsequent alternatives analysis meetings. Alternatives such as dam replacement were proposed and analyzed, along with over 30 comprehensive alternatives submitted by the Project owners and several stakeholders. Each of the comprehensive alternatives was analyzed using engineering analysis and a Cost Effectiveness and Incremental Cost Analysis (CE/ICA) model, examining outputs such as water flows and effects on fish habitat, operations, and costs. The results of these analyses were presented at the meetings and attendees were invited to revise and resubmit their comprehensive alternatives, if desired, for further discussion at upcoming alternatives analysis meetings with the aim of narrowing down potential alternatives. At the end of the process, we had thoroughly examined all suggested alternatives ( 36 in total).

The first time that any participant proposed dam removal as an "alternative solution" to be studied and recommended in the alternative analysis process was by NVE on December 4, 2023 - more than a month after we circulated the Draft Fish and Wildlife Program. We are now studying that alternative, but it was not proposed for study during the April - August period

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during which the 36 alternatives were studied, so it was not studied and presented in the Draft Fish and Wildlife Program.

## Concern 1.B "Potential Impacts to Anchorage Drinking Water"

We fundamentally disagree with the assertion that we have not considered implications related to Anchorage's drinking water supplies from Eklutna Lake. To be clear, we would never propose any action that would compromise or threaten the Municipal water supply. Rather, we recognize, and have been living up to, our commitment set forth in Section 7 of the 1984 "Public Water Supply and Energy Generation from Eklutna Lake, Alaska" (the "1984 Agreement") to "take no action regarding Eklutna Lake of reducing the quality or increasing the turbidity of the lake water from those conditions which presently exist; nor will the [Project owners] take or authorize any other action with regard to Eklutna Lake which may have the effect of reducing its present suitability for use as a source of public water supply."

During the alternative analysis process, we met and engaged with AWWU senior executives and its board regarding the possibility of using AWWU infrastructure to create instream flows in Eklutna River. Our engineers engaged with AWWU's engineers to ensure that we understood AWWU's system, operations, and concerns, and AWWU understood what we were trying to achieve through the construction and operation of the alternative Eklutna River Release Facility to establish instream flows in Eklutna River. We even compensated AWWU for its engineering time and review of our proposed plans.

Our respect for AWWU, its mission, its water rights, and the 1984 Agreement led us to engage with AWWU before we publicly proposed use of AWWU facilities to create instream flows. We explored whether AWWU would be amenable to such cooperation in support of instream flows if, and only if, the use of AWWU infrastructure is included in the Final Fish and Wildlife Program approved by the Governor. It would have been imprudent for the Project owners to propose publicly such an alternative without exploring whether AWWU, the owner of the facilities, is willing to do so.

In late October 2023, AWWU and the Project owners executed a binding term sheet that outlines the basic contractual terms that would govern the interconnection of a new water release facility to the AWWU pipeline, water transportation through AWWU's infrastructure, associated compensation, and associated water rights. At this time, the term sheet is protected as confidential and privileged under an agreement between the MOA, Chugach, and MEA. Accordingly, all parties must treat the document as confidential in order to protect privileges such as the attorney-client privilege.

Importantly, the term sheet and its commitments are expressly conditioned on the contemplated usage of the AWWU infrastructure being in the Final Fish and Wildlife Program approved by the Governor as required in the 1991 Agreement. To be clear, if the Project owners' final Fish and Wildlife Program does not include the use of the AWWU facilities or if the Governor does not approve the Fish and Wildlife Program with such use, the term sheet and its commitments will be terminated. Furthermore, the term sheet expressly recognizes that

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AWWU takes no position as to whether using AWWU infrastructure is the best alternative for the Fish and Wildlife Program. Rather, the term sheet outlines the terms and conditions under which AWWU would be willing to provide the requested services if the AWWU infrastructure is in the Project owners' final Fish and Wildlife Program approved by the Governor.

While the term sheet is binding with respect to its basic terms, it is still preliminary to the execution of definitive contracts between the Project owners and AWWU that are currently under negotiation and will include a greater level of detail. Term sheets are not complete legal contracts. As is typical with contractual negotiations, the parties may choose to voluntarily agree to deviate from or refine terms as written in the term sheet when negotiating and finalizing definitive contracts. Disclosure of the term sheet now would violate agreed confidentiality obligations and also interfere with, and potentially disadvantage, the parties' ability to freely engage in the negotiation process necessary to move from the term sheet to the definitive documentation.

With all due respect to the consultant hired by the Anchorage Assembly, we view the analysis referenced in Section I.B of AR-2024-40 as fundamentally flawed and out of date. While the analysis is accurate that a 70 million gallons per day (MGD) flow rate was the planned full buildout capacity of the Eklutna Water Treatment Facility in the 1980s, we were told by AWWU that this is not a flow rate they envision pursuing in the future. The actual capacity of the tunnel and pipeline is 100 MGD, but AWWU's water permit (LAS 2569) is limited to 41 MGD which corresponds to the maximum capacity of the water treatment facility. Our direction was to use 41 MGD for the basis of our design, which is about double what AWWU currently takes (an annual average 22-24 MGD). Furthermore, the consultant asserts that planned maintenance or emergency events will stop flow to the Eklutna River. While it is true that either a failure of the intake shaft valve or a collapse of the tunnel will stop flow to the Eklutna River, the current design allows the pipeline to be dewatered for maintenance, and in the event of a pipeline rupture, it allows for emergency closure at the portal valve, in both cases allowing continued operation of the Eklutna River Release Facility. In the event planned maintenance is required to replace the intake valve shaft, we have also discussed proposing that this be planned for the fall when water could alternately be released at the dam.

## Concern 1.C "Incomplete Analysis and Insufficient Mitigation"

We believe you may not fully understand our proposal with regard to construction and operation of the alternative Eklutna River Release Facility to establish instream flows in Eklutna River. Contrary to the suggestion in AR-2024-40, our engineers have designed the Eklutna River Release Facility, interconnections, and controls to be able to operate at all lake levels contemplated under the operation of the Project while also maintaining AWWU's full operational flexibility up to 41 MGD. As mentioned above, we have anticipated regular and unplanned maintenance and discussed such operations with AWWU. We have specifically designed the Eklutna River Release Facility to avoid dewatering the Eklutna River and fish kills.

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We understand that the Anchorage Assembly is intrigued by the dam removal alternative proposed by NVE. We are assessing the costs, risks, and benefits of NVE's new alternative and will release our assessment to NVE, the Anchorage Assembly, and the public in due course. In the meantime, it is worthwhile to point out two considerations to the dam removal alternative. First, NVE asserted that one of the benefits of removing the Project and enabling a "free-flowing Eklutna River" would be "[s]ecuring the AWWU drinking water system". Given our past conversations about the AWWU infrastructure and instream flows, however, NVE's assessment does not seem consistent with AWWU's assessment of risks to the AWWU water supply system with increased flows in the Eklutna River. Based on hydrologic calculations of flows into Eklutna Lake, removal of the Project dam would result in instream flows peaking at 2,500 cfs every few years to $4,000 \mathrm{cfs}$ every 10 years. We asked AWWU for its assessment of dam removal on its infrastructure. Please see Attachments A (our request) and B (AWWU's response). We are reviewing AWWU's preliminary assessment and intend to engage AWWU as we study dam removal, but as AWWU's response points out, AWWU has concerns about the effects of dam removal on Anchorage's water supply.

Second, we caution the Anchorage Assembly from relying too heavily on the assertion that two environmental organizations will pay for dam removal. Removal of hydroelectric facilities and associated restoration requirements are not minimal financial commitments. Removal and restoration work at the Elwha and Glines Canyon projects in Washington State was estimated to cost more than $\$ 350$ million (2011 Dollars) ${ }^{1}$, including $\$ 79$ million for water treatment facilities to protect municipal and industrial water supplies during and after dam removal. ${ }^{2}$ The ongoing removal of the Lower Klamath River dams has been estimated to be $\$ 397.7$ million (2018 Dollars). ${ }^{3}$ These numbers for these dam removal efforts may or may not be indicative of the costs of removing the Project, restoring the Eklutna River, and hardening the downstream infrastructure to withstand increased flows, but it would be imprudent to assume that all such costs would be borne by environmental organizations who have put forth no such commitment to pay in writing.

## Concern 1.D "Poor Coordination and Questionable Use of Public Funds"

As stated above, we reject the characterizations that we investigated only one alternative, that such alternative is "stand alone", and that such alternative is self-serving and fails to meet the goals and objectives of the 1991 Agreement. To be frank, we know of no alternative that, when compared with the Eklutna River Release Facility alternative, (i) establishes similar yearround instream flows, (ii) creates as much fish spawning and rearing habitat, while (iii) also

[^0]protecting the public water supply, and (iv) without exposing ratepayers and taxpayers to significantly higher costs.

That said, we are not done considering and analyzing all alternatives, comments, suggestions, and public input necessary to put forward our Proposed Final Fish and Wildlife Program. Please note, however, that the 1991 Agreement does not set forth only one criterion we must optimize - whether fish habitat or cost. Rather, the 1991 Agreement sets forth the following approval criteria for a final Fish and Wildlife Program: "In order to ensure that [the Project is] best adapted for power generation and other beneficial uses, the Governor shall give equal consideration to the purposes of efficient and economical power production, energy conservation, the protection, mitigation or damage to, and enhancement of fish and wildlife (including related spawning grounds and habitat), the protection of recreation opportunities, municipal water supplies, the preservation of the other aspects of environmental quality, other beneficial uses, and requirements of State law".

## Concern 2 No MOA Funding for F\&W Program that Does Not Restore Full Length of Eklutna River

While we recognize that NVE, the Conservation Fund, Trout Unlimited, and the Anchorage Assembly prefer full "restoration" of the Eklutna River, no such requirement exists in the 1991 Agreement. The word "restore" does not appear in the 1991 Agreement; similarly, neither "fish passage into Eklutna Lake" nor "restoration of sockeye salmon" are required. Rather, the 1991 Agreement requires us to develop a Proposed Final Fish and Wildlife Program "to protect, mitigate and enhance fish and wildlife resources."

It is important to note that anadromous fish runs were eliminated in the Eklutna River decades before the Project we purchased was built in 1953-55. Contrary to assertions by some, the hydroelectric developments in the lower Eklutna River that blocked fish passage in the 1920s are distinct from, and were not part of, the Eklutna Project we purchased in 1997. While we fully acknowledge the consequential impacts of all hydroelectric projects on NVE and its members, the 1991 Agreement simply does not place upon us (and our ratepayers and taxpayers) the legal or contractual requirement or responsibility to address all adverse effects of all hydroelectric development in the Eklutna River basin over the past 100 years. We are fully committed to doing the one thing that only we can do: establish year-round flows of water in the Eklutna River for fish spawning and rearing habitat as a foundation of our Proposed Final Fish and Wildlife Program, while balancing all the other interests required under the 1991 Agreement. We continue to work towards creating the best means to provide such instream flows and create fish habitat that satisfies all the criteria set forth in the 1991 Agreement.

## Concern 3 RCA Investigation Before Governor Approval

As regulated public utilities, we understand very well the jurisdiction and authorities that the Regulatory Commission of Alaska ("RCA") has over our decisions, actions, and the rate recovery of the costs we incur in providing electric service to our member-ratepayers. We completely disagree that it is appropriate for the RCA to initiate an investigation regarding the

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development of the Fish and Wildlife Program required under the 1991 Agreement. The 1991 Agreement does not contemplate such RCA investigation or approval. Rather, the RCA will have its opportunity to review and approve costs incurred under the Fish and Wildlife Program in the normal course of utility rate cases filed with the RCA pursuant to its authorities under AS 42.05.

The Anchorage Assembly is correct, however, to point out that we should remain focused on impacts to ratepayers and their access to uninterrupted electric service. As we have repeatedly stated, this Project is very important to providing low cost, reliable, and dispatchable power year-round. The importance of this generation asset was recently demonstrated during an extended period of cold weather in the Anchorage area when ENSTAR experienced gas deliverability problems with CINGSA, the gas storage facility that the Railbelt depends on. During this time of ENSTAR's difficulties, Chugach and MEA voluntarily maximized their usage of the Project (and other hydro resources) to maintain system reliability during a time of critical operations. The Project provided $8 \%$ and $9 \%$ of their respective energy needs to meet MEA's load and Chugach's load during the cold snap; The Project's operations created an estimated fuel savings of over 27,300 thousand cubic feet (MCF) of natural gas for MEA consumers at a time when ENSTAR was seeing record high natural gas demand compounded by deliverability issues. Likewise, Chugach also voluntarily maximized its use of the Project during the cold snap and accordingly reduced its gas consumption by approximately $60,000 \mathrm{MCF}$ over the same period. Chugach and MEA's combined use of the Project saved 87,300 MCF of natural gas during the cold snap and allowed the gas utility to avoid issuing a yellow designation for natural gas delivery. A yellow designation from ENSTAR would have included requiring MEA and Chugach to shift to available diesel generation to provide additional gas to ENSTAR. Diesel generation by both utilities is more than twice as expensive as natural gas and would have increased bills for all ENSTAR customers under the terms of utility cooperation agreements. This recent situation demonstrated how critical the Project's hydro capacity and energy can be to Railbelt reliability and cost during critical times.

## Concern 4 Request for Two Year Extension

The 1991 Agreement is a contract between the State of Alaska, two federal agencies, and the three owners of the Project. The 1991 Agreement does not have any provision for extensions or amendment; it has no decision-making process or authority empowered to grant an extension or impose changes to the 1991 Agreement. Consequently, the Project owners see no path to pausing the process required under the 1991 Agreement without liability. Accordingly, we will not delay the implementation of the Fish and Wildlife Program for two years in order to perform additional analysis, consultations and coordination.

We have been fully engaged in this process since 2019 and we have performed each step of the process deliberately and with consultation with the Parties to the 1991 Agreement, NVE, State and federal resource agencies, and others interested in the Project or the 1991 Agreement. We excluded no key stakeholders. Even though they were not a party to the 1991 Agreement, we afforded NVE enhanced opportunities for engagement. Additionally, we have presented

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February 12, 2024
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status reports to, and have held quarterly updates with, the Assembly and its Enterprise and Utility Oversight Committee 11 times as listed on hitps://eklutnahydro.com/project-updates/.

There has been no "rush to judgment" or effort to "exclude stakeholders". Rather, we have been developing and continue to seek a measured and comprehensive approach guided by respectful coordination to reach a solution the enjoys broad consensus. We are now revising our draft Fish and Wildlife Program to reflect input from the parties to the 1991 Agreement, NVE, state and federal resource agencies, and the general public as solicited in six public meetings and as received in the form of hundreds of comments submitted by email and via our website. We hope that the Proposed Final Fish and Wildlife Program we deliver to the Governor for approval meets all legal requirements of the 1991 Agreement and provides a set of protection, mitigation, and enhancement measures grounded on year-round flows in the Eklutna River that all parties will accept and appreciate.

Sincerely,

Andrew Laughlin
Chief Operating Officer
Chugach Electric Association, Inc.


Deputy Municipal Manager
Municipality of Anchorage

## Attachments

cc: Parties to the 1991 Agreement
Native Village of Eklutna
Anchorage Water and Wastewater Utility

## Attachment A

Request to AWWU re NVE's Dam Removal Alternative
[See Attached]

## Attachment B

AWWU Response re NVE's Dam Removal Alternative
[See Attached]


## PREFERENCES

## MI NI MUM COMPENSATI ON:

\$76.92 per hour; \$160,000.00 per year
WHAT TYPE OF JOB ARE YOU LOOKI NG FOR?
Regular
TYPES OF WORK YOU WILL ACCEPT:
Full Time
SHI FTS YOU WILL ACCEPT:
Day, Evening, Night, Rotating, Weekends, On Call (as needed)

## OBJ ECTIVE:

My objective is to serve the public and community to the best of my ability. My goal is to leave the community in a better position after my tenure than when I found it originally.

## EDUCATION

| DATES: | SCHOOL NAME: <br> Indiana University of Pennsylvania |  |
| :---: | :---: | :---: |
| LOCATI ON:(City, State/ Province) Indiana, Pennsylvania | DID YOU GRADUATE? -Yes $\quad$ No | DEGREE RECEIVED: Bachelor's |
| MAJ OR: Business Administration |  |  |
| DATES: | SCHOOL NAME: <br> Millersville University of PennsyIvania |  |
| LOCATI ON:(City, State/ Province) <br> Millersville, Pennsylvania | DID YOU GRADUATE? <br> ■Yes $\quad$ No | DEGREE RECEIVED: Other |
| MAJ OR: <br> Certified Public Manager (CPM) - Graduate Certification |  |  |
| WORK EXPERIENCE |  |  |
| DATES: <br> From: 9/2023 To: 2/2024 | EMPLOYER: <br> Punxsutawney Borough | POSITION TITLE: <br> Interim Borough Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> Borough Council - Borough Manager | MAY WE CONTACT THIS EMPLOYER? - Yes aNo |
| HOURS PER WEEK: 40 | SALARY: <br> \$5,000.00/month |  |
| DUTIES: <br> Manage the daily business affairs of a municipal government including administration, grant administration, codes and planning, zoning, public works, policing, wastewater, community development. |  |  |
| REASON FOR LEAVING: Interim contract ended 2/12/2024. |  |  |
| DATES: <br> From: 5/2023 To: 9/2023 | EMPLOYER: <br> City of Duquesne | POSITION TITLE: <br> Interim City Manager |


| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  | MAY WE CONTACT THIS EMPLOYER?$\text { ■Yes } \quad \text { No }$ |
| :---: | :---: | :---: |
| PHONE NUMBER: | SUPERVISOR: <br> City Council - City Manager |  |
| HOURS PER WEEK: 40 | SALARY: <br> $\$ 6,400.00 /$ month |  |
| DUTIES: <br> Manage the daily business matter of a City Government. This includes supervising the administration, police, codes, water, public works, economic development and finance departments. |  |  |
| REASON FOR LEAVING: <br> Started new position as Punxsutawney Borough Manager |  |  |
| DATES: <br> From: 7/2021 To: 2/2023 | EMPLOYER: <br> Borough of Kittanning | POSITION TITLE: <br> Borough Manager, Secretary, Treasurer, RTKL Officer |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> Borough Council - Borough Council | MAY WE CONTACT THIS EMPLOYER? <br> - Yes aNo |
| HOURS PER WEEK: 40 | SALARY: <br> $\$ 6,400.00 /$ month |  |
| DUTIES: <br> I served as the chief administrative and chief financial officer for a municipal government. I managed the daily business affairs of the municipal government. I oversaw the administration, public works, recreation, codes enforcement, police, planning commission, zoning hearing board, economic development functions of the municipality. |  |  |
| REASON FOR LEAVING: <br> Council eliminated the Borough Manager position. |  |  |
| DATES: <br> From: 10/2016 To: 9/2020 | EMPLOYER: <br> BOROUGH OF MOUNT JOY | POSITION TITLE: <br> Borough Manager, Secretary, Treasurer, RTKL Officer |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> Borough Council - Borough Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \quad \text { № }$ |
| HOURS PER WEEK: 40 | SALARY: <br> \$7,000.00/month |  |
| DUTIES: <br> Managed the daily administrative and business affairs for the Borough of Mount Joy, PA. This included supervision of administrative staff, stormwater, public works, zoning, code enforcement, recreation, planning commission, police, economic development, and numerous Borough boards. I represented to Borough with respect to relations with local civic organizations, the business community, vendors, taxpayers, neighboring municipal governments and county, state and federal governments. |  |  |
| REASON FOR LEAVING: personal reasons |  |  |
| DATES: <br> From: 4/2013 To: 11/2014 | EMPLOYER: <br> Borough of Columbia | POSITION TITLE: <br> Borough Manager, Secretary, Treasurer, Deputy Tax Collector, Municipal Authority Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> Borough Council - Borough Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \quad \text { No }$ |
| HOURS PER WEEK: $40$ | SALARY: <br> \$6,600.00/month |  |
| DUTIES: <br> Managed the daily operations of a municipal government which has an annual combined budget of $\$ 14.2$ million with 65 PT/FT employees I managed multiple public works projects valued at $\$ 25$ million. My management included all boards, commissions, authorities and agencies. I supervised public works, code enforcement, highway, wastewater, finance/accounting, tax collections, planning, zoning, shade tree, recreation and HARB. I was responsible for economic development, housing redevelopment, community relations and media relations. |  |  |
| REASON FOR LEAVING: <br> Relocated due to personal re |  |  |


| CERTI FICATES AND LICENSES |  |
| :--- | :--- |
| TYPE: |  |
| Pennsylvania State Association of Borough's Certified Borough Official (100+ credits earned) |  |
| LICENSE NUMBER: | ISSUING AGENCY: <br>  <br>  |

## OFFI CE SKI LLS:

Typing:
Data Entry:
OTHER SKI LLS:

LANGUAGE(S):
English - Speak

Professional Associations
PSAB, CPM, CBO, PSACA, PSAECO, CJCBA
I started the Clarion Jefferson County Boroughs Association (CJCBA).

| REFERENCES |  |  |
| :---: | :---: | :---: |
| REFERENCE TYPE: Professional | NAME: <br> Jill Frey | POSITION: <br> Assistant Borough Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: Ty Heller | POSITION: Attorney |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: <br> Professional | NAME: Stacy Gibbs | POSITION: <br> Codes and Planning Officer - retired |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |

## Agency-Wide Questions

1. Have you previously worked for the City of Palmer?

No
2. Are you related to anyone who is currently employed by the City of Palmer?

No
3. If you answered yes to the previous question, please provide the individual's name and department
4. Are you able to perform the essential functions of this job with or without reasonable accommodations? Yes
5. If you answered yes to the previous question, please explain:
6. Have you ever been terminated or asked to resign by a former employer? Yes
7. Have you been convicted of a misdemeanor within the past five years? No

## Lob Specific Supplemental Questions

APPLICANT'S SWORN STATEMENT AUTHORIZATI ON AND RELEASE I hereby affirm all the information I provided or will provide to the City of Palmer relating to my application for employment, whether by written application form, resume, oral statement or otherwise, is true and complete to be the best of my knowledge. In addition, I agree that any intentional misrepresentation or omission and any material negligent or innocent misrepresentation or omission in or from said information may disqualify me from further consideration for employment any may be considered justification for immediate discharge from employment if discovered at a later date. I hereby authorize any person, organization, or governmental entity, including any current or former employer, to release to the City of Palmer or any authorized person acting on behalf of the City, any and all information, in any manner requested, which may be relevant to my character or qualifications for the City position for which I applied. I authorize current and former employers to give to the City of Palmer any and all employment records in their possession dealing with me, including, but not limited to, job descriptions, wage information, employment records, performance appraisals, disciplinary records, layoff slips, attendance records, reports, or other documents relevant to my application for work or actual employment with the employer, including records relevant to drug and alcohol tests conducted by or on behalf of the employer or in the possession of the employer. I also authorize the release of information and written records concerning my educational history, driving records, and criminal or civil actions. I request that all persons and organizations cooperate fully in providing information to the City, including allowing the interviewing of supervisors, co-workers, educators, or other references. I hereby release all persons, employers, organizations, governmental entities, or any other entity providing information.
I Agree
2. Have you attached the required writing examples?

Yes
3. Have you attached your answers to the supplemental questions as noted in the job bulletin? Yes

The following terms were accepted by the applicant upon submitting the online application:
The information provided in this employment application is true, correct, and complete. If employed, any misstatement or omission of fact on this application may result in dismissal. I authorize investigation of all statements contained in this application for employment as may be necessary in arriving at an employment decision. This authorization includes permission to check employment references.
If selected for employment you may be required to supply proof of authorization to work in the U.S., have a physical examination and/or drug test, supply and/or authorize a criminal background check, supply and/or authorize a copy of your motor vehicle record (MVR), or sign a conflict of interest agreement and abide by its terms.
I understand that acceptance of an offer of employment does not create a contractual obligation or permanent employment upon the City of Palmer. Employment may be terminated at any time at the option of the employee or City of Palmer.

This application was submitted by Samuel F Sulkosky on 5/14/24 10:45 AM

## Signature

Date


May 14, 2024

## Attention City Council:

This is to address the City Manager position for the City of Palmer as posted on the AML website. With 19 years of CAO/CFO experience in Municipal, County and State Governments, I would be a valuable asset to the City of Palmer.

## Municipal Manager Experience - 2007-2009 and 2013-2024

Over the past year, I have served as the Interim Municipal Manager for the Borough of Punxsutawney and the City of Duquesne. I served as the Borough Manager/Secretary/Treasurer, Open Records Officer, Pension Administrator and HIPAA Officer for numerous municipalities. As Interim Municipal Manager in Punxsutawney in 2023/24, I wrote two LSA - Statewide grants for nearly $\$ 2$ million. During my tenure as Kittanning Borough Manager, I was able to secure $\$ 3.1$ million in grants for Kittanning Borough. I was in the process of modernizing every function in the municipal government via a STMP Planning and Implementation Grant Phase 1 and 2. During my tenure as Mount Joy Borough Manager, the Borough had realized over $\$ 59$ million for economic development and infrastructure improvements. The economic development initiatives produced approximately 125 jobs. On October 21, 2019, the Borough, PennDOT and AMTRAK held a ribbon cutting ceremony for the newly constructed $\$ 32$ million Mount Joy Train Station that provides AMTRAK passenger service on the Keystone Corridor. The Borough had adopted an Elected Officials Code of Conduct, developed an investment policy, and implemented local government reforms that have resulted in $\$ 1.256$ million in reduced costs and enhanced revenues including over $\$ 700,000$ in group health insurance cost reductions. I also managed the Borough's emergency response to a 1,000-year flood event on August 31, 2018, where we received over 10 inches of rain in less than 4 hours. During this natural disaster, the Borough assisted 185 property owners with PEMA Individual Loss Assessment Forms with more than $\$ 3$ million in flood damage. I was responsible for developing the idea for the Borough in the creation of the Mount Joy Community Foundation (a $501(\mathrm{C})(3)$ organization), which is in the process of developing a year-round recreational/aquatic facility. I lead the ongoing effort to upgrade the current municipal administrative and police department building at an estimated cost of $\$ 5$ million. During my tenure in Mount Joy, I helped secure for the Borough approximately $\$ 9.24$ million in grants. Under Act 36 of 2020, I secured access for up to $\$ 7.98$ million in RACP Grants for these two community projects including $\$ 2.483$ for the municipal complex and $\$ 5.5$ million for the recreational/aquatic center. Over the past six years, I secured grant funding totaling about $\$ 12.9$ million. During my municipal manager career, I have secured 29 separate grants in the amount of $\$ 21$ million from a dozen different local, state and federal sources.

In previous Borough Manager position(s), I managed $65 \mathrm{FT} / \mathrm{PT}$ employees, a $\$ 14$ million combined budget, two unions and numerous boards, commissions, and a municipal authority. I supervised or had oversight of four major concurrent construction projects valued at $\$ 17.4$ million including the Veteran's Memorial Bridge Relighting Project, the Route 441 Relocation Project, the Ironville Pike Safe Routes to School Project and the Northwest River Trail Services Building Project. I was the lead negotiator of an ADHOC Committee concerning the $\$ 22$ million sale of the Borough's 3,800 customer sewer system. I managed the Borough's efforts in adopting an Intergovernmental Cooperation Agreement with Lancaster County Solid Waste Management Authority and Susquehanna Resource Management Complex, which resulted in a waste-to-energy (WTE) facility in a deal valued at more than $\$ 130$ million.

## County Government Experience - 2000-2005

I served as one of the primary financial officers (CFO) in County government as a County Business Manager and County Auditor. I was responsible for transforming the County's accounting system from a semi-manual cash basis to a fully computerized modified accrual basis which would meet all applicable GASB regulations. I served as the CFO, chief budget and purchasing officer for the county. I worked on initiatives with the Board of County Commissioners, 18 departments and elected county row officers.

With 19 years of experience in Municipal, County and State Governments, I have a proven record of accomplishments in improving the local community. I have earned my PA State Association of Borough Certified Borough Official (CBO) certification. I have also completed NIMS certification in NIMS 100, 200 and 700. On November 13, 2018, I graduated from Millersville University of Pennsylvania with a Graduate Certification as a Certified Public Manager (CPM).

I look forward to meeting with the City Council to discuss the position of City Manager.
Sincerely,
Samuel F. Sulkoshy
Samuel F. Sulkosky, CPM, CBO
Encl Cover letter, resume and references, supplemental questions Salary is negotiable

## Samuel F. Sulkosky, CPM, CBO

Employment Experience:

09/25/2023-02/12/2024 Borough of Punxsutawney Punxsutawney, PA 15767 Interim Borough Manager, Open Records Officer

Managed the business affairs of a municipal government including administration, budgeting, codes, wastewater, police, fire department, grant administration, public works, municipal pool, economic development, open records officer, parks. For 2023, I applied for $\$ 1,872,000$ in grants through the LSAStatewide Program. I was planning to submit $\$ 5.3$ million in grants for 2024. I initiated the formation of the Clarion/Jefferson County Boroughs Association. Interim position ended contractually on 2/12/2024.

## 05/2023-9/22/2023 City of Duquesne Duquesne, PA 15110 Interim City Manager, Open Records Officer, Deputy Director PW/Water Department

Be the chief administrative officer, as well as the designated Information Officer of the City. Function directly under Council as deputy director for all departments and shall be responsible to the Council for the proper administration of all affairs of the City; and keep each Councilperson/Director of each department head advised of any issues, concerns, or problems within the department. Managed the City as it exited Act 47 Pennsylvania Financially Distressed Municipalities Act after 32 years.

## 07/2021 - 02/2023 Kittanning Borough Kittanning, PA 16201 Borough Manager/Secretary/Treasurer/Open Records Officer/Pension Administrator

Managed the daily administrative and business affairs for the Borough of Kittanning, PA. This included supervision of administrative staff, public works, parks, code enforcement, grant administration, economic development, planning commission and numerous Borough boards. I represented the Borough with respect to relations with local civic organizations, the business community, vendors, taxpayers, neighboring municipal governments and county, state, and federal governments. I was successful in securing and being awarded $\$ 3.1$ million in grants within 18 months. I was modernizing every function and department within the Borough through a DCED STMP Implementation Grant.
Note: The Borough Manager position was eliminated by the Borough Council effective 2/17/2023.

## 10/2016-10/2020 Mount Joy Borough Mount Joy, PA 17552 Borough Manager/Secretary/Treasurer/Open Records Officer/Pension Administrator

Managed the daily administrative and business affairs for the Borough of Mount Joy, PA. This included supervision of administrative staff, public works, parks, code enforcement, planning commission and numerous Borough boards. I represented the Borough with respect to relations with local civic organizations, the business community, vendors, taxpayers, neighboring municipal governments and county, state, and federal governments. During my tenure, the Borough has undergone a $\$ 32$ million construction of a new Amtrak Train Station, attracted nearly $\$ 25$ million in economic development with more than 125 new jobs, applied for and/or received over $\$ 9.24$ million in grants, and realized costs savings and revenue enhancements of over $\$ 1.256$ million during 2018-19 in lower group health insurance premiums, reduced electricity costs of $22 \%$ and increased interest returns. Participated in new police union contract, reapportionment of Borough Wards and new investment policy. The Borough's Newsletter and Website was recognized by the PSAB on $6 / 11 / 2019$ as $\# 2$ in category for the entire State.

## 04/2013-12/2014 Columbia Borough Columbia, PA 17512 Borough Manager/Secretary/Treasurer/Deputy Tax Collector

Managed the daily operations of a municipal government which has an annual combined budget of $\$ 14.2$ million with $65 \mathrm{PT} / \mathrm{FT}$ employees. I managed multiple public works projects valued at $\$ 25$ million. My management included all boards, commissions, authorities, and agencies. I supervised public works, code enforcement, highway, wastewater, finance/accounting, tax collections, planning, zoning, shade tree, recreation and HARB. I was responsible for economic development, housing redevelopment, community relations and media relations. As Deputy Tax Collector, I supervised the collection of Boro property taxes.

## 01/2009 - 04/2013 PA Department of Labor \& Industry Indiana, PA 15701 Claims Intake Interviewer/ UC Claims Examiner Duquesne, PA 15110

Was responsible for building and servicing claims during periods of unemployment. This consisted of opening new and additional unemployment compensation claims, servicing existing claims, processing overpayments, reviewing claims for separation and monetary issues, releasing and canceling benefits. Responsible for reviewing UC Claims and making adjudication decisions on separation issues, monetary issues, overpayments, and claimant's eligibility for unemployment compensation.

11/2007-01/2009 Nanty Glo Borough Nanty Glo, PA 15943 Borough
Manager
Managed the daily administrative and business affairs for the Borough of Nanty Glo. This included supervision of administrative staff, public works department, code enforcement and Borough boards. worked directly with various municipal authorities, local civic organizations, the business community, vendors, taxpayers, neighboring municipal governments and county, state, and federal governments. initiated numerous improvements to the Borough such as property maintenance plan, blighted property removal, capital improvement plan, road repaving project and a new municipal comprehensive plan.

## 10/2005-10/2006 PA Department of Revenue Altoona, PA 16601 Revenue Field Auditor Bureau of Audits

Conducted field audits of businesses for compliance with the tax laws of the Commonwealth of Pennsylvania. Taxes audited include state sales, use, income, liquid fuels, public transportation, employee withholding, stock, and franchise. The state audit process included taxpayer research, examination of financial records, and completion of a comprehensive audit report and assessment of tax.

08/2004-01/2005 Fulton County McConnellsburg, PA 17233
County Business Manager
Managed the daily business operations of every area within county government. Those responsibilities included $\mathrm{A} / \mathrm{P}, \mathrm{A} / \mathrm{R}$, payroll, purchasing, planning, grant administration and budgeting.

During my tenure, I moved the County's accounting system from a semi-manual cash basis to a fully computerized modified accrual basis. This included developing a new Chart of Accounts, capturing special funds that were previously outside the county's accounting system, developing a purchase order system, establishing a computerized payroll system, and establishing liability and balance sheet accounts. I was answerable directly to the Board of Commissioners.

01/2000-01/2004 INDIANA COUNTY
County Auditor
With the other members of the County Board of Auditors, prepared and filed the statutorily required reports and audits with the Attorney General's office, the PA Auditor General, the PA. Department of Community and Economic Development, the County Commissioners, and the Court of Common Pleas. At the end of each fiscal year, I completed the audit, settlement, and adjustment of the accounts of all county officers, minor judiciary, County Treasurer, and tax collectors. The Board of Auditors is an independent board that served in a fiscal oversight and advisory capacity to all county elected officials, departments, and quasi-government agencies with respect to fiscal policy and financial reporting.

05/2002-11/2003
State Association of County Auditors
.egislative Representative

Met regularly with the Local Government Commission (a joint committee of members of the PA. State Senate and PA. State House) in order to affect legislation pertaining to county government. The PSACA is a 90 -member, 30 county organization.

| Education: | Millersville University of Pennsylvania Graduate Certification |
| :---: | :---: |
|  | Certified Public Manager Program (CPM) |
|  | Indiana University of Pennsylvania |
|  | Bachelor of Science Degree |
|  | Business Administration |
|  | Major/Minor |

Skills:
Earned C.P.E. Credits from the PA Department of Revenue, PA. State Board of Accountancy, PA. State Association of County Controllers, PA State Association of Boroughs, PSATS, Department of Community and Economic Development and the County Commissioners Association of Pennsylvania.
My entire career has been dependent on my ability to set goals, plan for the future, conduct a thorough and complete analysis of a situation within a short period of time, continuously monitor results of decisions and implement changes when needed.

Have excellent verbal and written communication skills. I have experience with public speaking, media relations and dealing with government boards and the public.

Equally comfortable working with groups of people and individually with minimal supervision. I am highly self-motivated in either environment.

Have the ability to build coalitions within and across government entities. I am professional, thorough, and diligent in all my work activities.

Achievements: Managed the Borough's response to the COVID-19 Pandemic. Secured over $\$ 62,000$ in expense reimbursement from the CARES ACT Funding. Currently administering $\$ 390,00$ in ARPA Funds.

Responsible for attracting over \$27 million in economic development and more than 135 new jobs.
Supervised or participated in more than $\$ 58$ million in municipal public works projects.
Managed the negotiations of a potential sale of a $\$ 22$ million wastewater system.
Secured $\$ 9.24$ million in grants for Mount Joy alone which included $\$ 7.983$ million in RACP grants.
Managed the Borough's efforts in implementing a Cooperation Agreement with Lancaster County Solid Waste Management Authority and Susquehanna Resource Management Complex. The deal costing $\$ 129,890,000$ resulted in the first in the nation waste-to-energy (WTE) facility.

Consolidated Borough fire departments from three departments to one department.
Certified by the PSAB's Certified Borough Officials (CBO) program.
Graduated 11/13/2018 from Millersville University: Certified Public Manager (CPM) a Graduate Certification Program.

While in Kittanning, secured $\$ 2.845$ million in grants (in 18 months). Awarded 9 of 10 grants submitted.

Participated and featured in the PSAB's Exploring PA Boroughs and Inside PA Boroughs Programs.
Initiated the Borough's efforts to create the Mount Joy Community Foundation (501(c)(3) organization) which is to lead the development of an $\$ 8$ million year-round recreational/aquatic facility for the region.


Professional References:
Leo Lutz, Mayor
Borough of Columbia


Stacie Gibbs, Codes and Planning Officer


Charles Glessner, Past Council President Mount Joy Borough


Jill Frey, Finance and Business Administrator Mount Joy Borough


Elizabeth "Betsy" Wilt, Kittanning Borough Council


Tyler Heller, Esq.
Solicitor Kittanning Borough Former


Additional References Available Upon Request.

Note: Salary Negotiable.

## Samuel Sulkosky



## City of Palmer Questions

1. Please tell us why you are interested in this position and why it is a good time in your career to come to the City of Palmer.

I am interested in this position because the Palmer City Manager would give me the opportunity to fully utilize my 20 plus years of experience in municipal, county and state government. I am looking for a community that was selfsufficient but showing substantial growth in multiple areas and Palmer has seen over $\$ 225$ million in investment since 2010.
2. Please describe your professional experience working with elected officials and boards. Describe the responsibility you believe the City Manager has to the Mayor and City Council and to the citizens of the community. Describe how you see your role and interactions with the 1) Mayor; 2) City Council; and 3) City Clerk.

As a municipal manager for 15 years, I worked directly with Borough and City Councils. I also worked with numerous appointed boards such as Planning Commission, Zoning Hearing Board, Shade Tree Commission, Historical Architectural Review Board (HARB), Water and Wastewater Authorities, Economic Development Boards/Commissions, Civil Service Commissions and Pension Boards.

The City Manager's responsibility to all elected officials is in a consultative and an advisory capacity. It is my responsibility to provide the governing board with all relevant information so a well thought out and informed decision can be made with respect to the current and pending issue.

The City Manager needs to keep the City Clerk notified of ongoing issues before the municipality. I would build a strong cooperative working relationship with the City Clerk. An experienced City Clerk would be source of valuable organizational knowledge depending on their length of service.
3. Please explain your process for communicating critical and non-critical information to the Mayor and Council. How do you decide when or what is necessary to bring to the Mayor and Council's attention? How do you see your role
as communicator to the Mayor and Council, staff, other governmental agencies, local businesses, and citizens?

My primary source of communication with critical with the Council is the use of emails. The written email provides a permanent record that the meaning or intent does not change over time. I will provide verbal information, especially in formal meeting settings, but this will generally be backed up by written reports.

As for non-critical information, I will use verbal communication in-person or via telephone, text messages and informal emails.
4. The citizens and city council members are very diverse. Describe how you would handle a situation where two people wanted to take you in opposite positions on the same project.

As City Manager, I am answerable to the majority of the City Council. I do not answer specifically to one individual Council person. I am subject to the decisions of the board majority vote.

If I have two Council members giving me different positions, I would generally do the following:

1. If this is an undecided issue that was never before the Council, I would advise the Council member to take the issue before the board for their consideration and possible decision.
2. If this was a previously decided issue, I would follow what the board had already decided. The Council person that may disagree with Council's decision is perfectly able to have the issue readdressed if Council so desires.
3. Organization and planning is often a challenge when working in the community and juggling multiple tasks. How will you work to achieve the goals of this position while still completing paperwork, communicating effectively, and meeting the needs of Council, City Clerk, staff, and citizens?

I have demonstrated the ability to successfully address municipal and community obligations and getting the job done for 19 years. I always work harder and longer than any other employee within the organization. I have also learned over the years to work as a team and collaboratively in order to get things done.
6. Please describe any experience you have had facilitating economic development in a community. Please describe your involvement in a specific economic development project, from inception to completion including: 1) your role in the project; 2) any problems/issues you encountered; and 3) the results of the project.

I have been involved in $\$ 56.7$ million in public works projects. I was involved in a $\$ 132$ million cooperative agreement. As for economic development, I was directly involved in $\$ 23.5$ million with over 125 jobs created.

I have had a number of professional achievements in my municipal management career. One of the most rewarding was the Gerberich-Payne Shoe Building redevelopment in Mount Joy, PA. This project was a blighted old and abandoned shoe factory that was vacant for more than 25 years. It is being redeveloped into a senior housing and mixed commercial use property. I have attached a current photo at the end of this document of ongoing construction as the $\$ 8$ to $\$ 10$ million project nears completion. There will be 47 1- and 2-bedroom senior housing apartments and commercial use on the first floor.


My role was to serve as the chief economic development official on this project. I was there for the entire process which took about 3-4 years to complete.

This process included getting tax credits through Pennsylvania Housing Finance Authority (PHFA) which took multiple applications before approval. We also have to get a number of zoning variances and a number of extensions due to the administrative process on the state level.
local Chamber of Commerce in actively attracting new businesses. I had worked with the Downtown Kittanning Revitalization Committee which actively does business district improvement projects such as streetscapes and community improvement projects. I am familiar with and successfully secured economic development funding such as LSA, RACP, SPC and DCED. Over the past year, our Façade Grant of $\$ 50,000$ improved ten businesses and spurred $\$ 250,000$ in private investment. In 2023, we were awarded another Façade Grant for another $\$ 50,000$. While in Punxsutawney Borough, I wrote two LSA - Statewide grants for $\$ 1.9$ million for a Streetscape Project and municipal vehicles and equipment.

## - Code enforcement, inspection and housing quality

I have managed a code enforcement department, hired and trained code enforcement officers and handled fire escrows and oversaw code consultants. I have worked directly with a Zoning Hearing Board concerning variances. I have worked successfully with third party code enforcement consultants and achieved a high degree of success. I also implemented a code enforcement sweep program and achieved the remediation of over one hundred properties in less than six months. Additionally, I brought the rental inspection program in house with a borough employed inspector and captured all of the rental inspection fees.

I oversaw the operation of a rental inspection program and change of occupancy program. I also managed the property maintenance inspection program. I have direct experience with the application of nuisance ordinance violations such as high grass, weed, trash and vermin violations. I successfully got adopted a quick ticket ordinance as a tool for combatting nuisance violations.

I was in the process of implementing codes enforcement software system. This software system will enable the Borough to oversee codes enforcement, nuisance ordinance enforcement, property maintenance enforcement, rental inspection program and zoning administration. This upgrade will also include a modernization of all of our zoning ordinances.

I also have experience working with Historical Architectural Review Boards (HARB), Land Banks and Repositories. I have worked with the PHFC on housing tax credits. I have worked with Homeowner Associations (HOA) on various issues including stormwater management, housing development, and road dedication.

- Municipal facilities expansion-in particular, water and wastewater utility management

I have extensive experience with municipal facility expansion and maintenance. I have overseen the creation of a new borough park, implemented park upgrades
and additions and conducted facility studies. I managed the analysis of municipal building spacing needs. I worked with two separate municipalities to build a new municipal office complex which included the design of the complex along with finding funding for such a project. I secured RACP funding of $\$ 7.983$ million for a municipal/police complex and a recreation /aquatic center. I was involved in the construction of a Municipal Train Station valued at $\$ 32$ million along the Keystone Corridor. I have been involved in the construction of a $\$ 2$ million trails visitor center (Columbia Crossing River Trails Center). I was involved in the $\$ 11.8$ million relocation of State Route 441.

These are a few of the public work's projects that I have been involved with:
I. Marietta Avenue Pedestrian Project - $\$ 2.8$ million
II. Mount Joy Train Station Project - $\$ 32$ million
III. Jacob Street Bridge Removal Project - $\$ 1.2$ million
IV. Rotary Park and Pink Alley Stormwater Projects - $\mathbf{\$ 2 0 0 , 0 0 0}$
V. Mount Joy Compost Site Improvements - \$300,000
VI. Mount Joy Borough Detention Basin Retrofit - \$210,000
VII. Mount Joy ARLE Grant - \$234,000
VIII. Old Standby Park Project - $\$ 100,000$ - developed a new park with private investment.
IX. Columbia - Wrightsville Bridge Re-Lighting Project - $\$ 2$ million
X. Ironville Pike Safe Routes to School Project - $\$ 1.4$ million
XI. Columbia Crossings Project (Northwest River Trail Service Building) - \$2 million. This was a key part of the 14-mile Northwest Lancaster County River Trail (NWLCRT) from Columbia to Falmouth.
XII. Relocation of Route 441 - $\$ 11.8$ million
XIII. John Whelan Park Improvements - \$50,000
XIV. STMP Grant Implementation Phase 2 - \$200,000
XV. McKean and Jefferson St. Streetscape - \$1,500,000
XVI. River Park Riverbank Stabilization Project - $\$ 577,000$
XVII. FMP Grant for Flood Wall Infrastructure Floodgates - \$100,000
XVIII. LSA Statewide Grant - Mahoning Streetscape \$1,000,000
XIX. LSA - Statewide - Punxsutawney vehicles - \$900,000
XX. DCED Façade Grants 2019 and 2023 totaling $-\$ 100,000$. This is anticipated to spur $\$ 500,000$ in private investment to improve about twenty properties.

Items I through xviii totals $\$ 56.477$ million in public works projects. Items XIV to XIX are current projects that are underway or soon to be underway.

As for grants and funding, I have applied and/or secured about thirty separate grants totaling $\$ 20.71$ million. I have written and secured grants through DEP, DCNR, NFWF, PennDOT, LSA, DCED, US DOJ, US DOT, Lancaster County, RACP and SPC.

As for water/wastewater projects, I have managed a municipal authority and a wastewater plant with 3,800 customers. I have also managed a wastewater department within the municipal government with $\$ 2.2$ million in revenue. । have been involved with financing and plans for a newly built $\$ 11.5$ million wastewater treatment plant permitted for over two million gpd. I oversaw the development of a cost study to convert a wastewater treatment plant to an anaerobic digester capable of treating hauled food wastewater in order the create biogas and the end result of electricity generation to sale on the electric power grid. In Duquesne, I oversaw the operations of the City's water distribution system.

I chaired an ADHOC Committee that was tasked with exploring the possibility of selling a sewer customer base of 3,800 . This was an 18 -month process that negotiated a potential $\$ 22$ million sale of a single municipal wastewater system to a regional wastewater authority.

I was the lead person on the $\$ 130$ million acquisition by LCSWMA of the Harrisburg Incinerator now known as the Susquehanna Resource Management Complex (SRMC). The SRMC was the country's first waste-to-energy (WTE) facility. Columbia Borough served as the municipal partner in this agreement and became the recognized PJM Interconnection electricity supplier of the waste to energy process. I have direct experience working with the Federal Energy Regulatory Commission (FERC).

- Labor relations and collective bargaining

I recently concluded my fourth union negotiations with a police or non-uniform Collective Bargaining Agreements (CBA). I am the person responsible for administering the CBA with both uniform and non-uniform. I have successfully handled a number of grievances that were all decided in the municipalities favor. I have successfully handled any arbitration situations again found in the municipalities favor.

I serve as the municipal pension administrator for both the uniform and nonuniform pension plans. Under my administration, the pension plans have been fully funded or nearly fully funded. At times, we have even been able to waive employee pension contributions due to the completely funded status (over 100\% funded) of the pension plan(s).

I have served as a HIPAA Officer for a municipality. I was the principal human resources officer and administered the Collective Bargaining Agreement (CBA) and the employee handbook. I was in charge of the recruiting, training, retention and separation of employees. I worked directly with the Civil Service Commission with respect to police personnel.

## 2. What experience have you had in dealing with

- Councils of government/intergovernmental agencies?

I have worked directly with a COG such as the Lancaster Inter-Municipal Committee (LIMC). I have direct experience getting adopted multiple intergovernmental agreements covering emergency services, equipment sharing, policing, code enforcement, utility services.

I initiated the restarting of the Armstrong County Boroughs Association. I co-founded the creation of the Clarion-Jefferson County Boroughs Association.

## - County government?

I have extensive experience dealing with and working with numerous county government agencies. I have worked with the County Commissioners, County Planning and Economic Development, County Elections, County Emergency Management, County Housing, Information Technology, Treasurer, Tax Assessment, District Attorney, Prothonotary, Register and Recorder, Children and Youth Services. I have actually audited every County Department, County elected official, thirty-seven tax collectors, district magistrates, county agencies and county authorities.

- Schools \& Universities

As a county and municipal official, I have experience working with officials at multiple state universities such as Indiana University of Pennsylvania, California University of Pennsylvania and Millersville University of Pennsylvania.

## - State agencies?

I have experience working with the following agencies:
PennDOT, DEP, DCED, Department of Revenue, Department of Labor, DCNR, Governor's Office, PEMA, PUC, Fish and Boat Commission, Pennsylvania Games Commission, PA Insurance Dept., Dept. of State.

- Federal agencies?

I have experience working with the following agencies:
FEMA, USDOT, EPA, FERC, IRS, US Army Corp. of Engineers, SEC.

- State legislature?

I served on the PA State Association of Elected County Officials (PSAECO) while serving as the PA State Association of County Auditors (PSACA) Legislative

Representative. In this capacity, I worked with the Local Government Commission (LGC), a bicameral, bipartisan legislative service agency of the Pennsylvania General Assembly, consisting of five senators and five house members. The Commission provides a forum for statewide municipal associations, representing different types of municipalities and officials, to express their views directly before legislators from both caucuses in the Senate and House. It works with these and other stakeholders in proposing legislation for the betterment of Pennsylvania local government.

Additionally, I worked with my local county delegation of the State House and the State Senate members to advocate for projects of importance to the municipal government. I have developed productive relationships with State Legislators in Lancaster, Indiana, Armstrong, Cambria and Washington Counties.

I have always developed an excellent working relationship with US Congressional Members and US Senators representing Pennsylvania.

In my current position, the Borough had a DCED STMP Plan completed in 2021. That STMP Plan stated that the Borough would be bankrupt by the end of 2021. I started with the Borough in July 2021. In January 2023, we did not go bankrupt, never had to take out TANF Loans and are currently sitting on reserves of $\$ 1.1$ million with PLGIT earning $4.5 \%$ interest. I started and initiated funding a brand-new Capital Reserve Fund that now has $\$ 150,000$ and will be funded annually with a similar amount. The Capital Reserve Fund is to be used for capital purchases for administration, police, public works, codes enforcement and economic development. The Borough was recently awarded a $\$ 200,000$ DCED STMP Phase 2 Implementation Grant that will fund $90 \%$ of the following Borough operational upgrades:

1. Comprehensive Plan.
2. Official Borough Map.
3. Zoning Ordinance review and amendments.
4. Accounting software.
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6. Codes enforcement software.
7. Digitizing records,
8. Codification of ordinances.
9. 20-year road maintenance plan.
10. Police policy and procedure via Lexipol.
11. Police training through Lexipol.
12. License plate readers.

Other separate upgrades include a Recreational, Parks and Open Space Plan which is grant funded. Other major projects in the planning stages include an Allegheny Riverbank Stabilization Project, Streetscape Projects at $\$ 4$ million. I was notified on 7/26/2022 that we were awarded a $\$ 1,000,000$ SPC Grant and a $\$ 500,000$ RACP Grant for the McKean and
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Jefferson St. Streetscape Project. In February 2023, I secured a \$577,000 LSA Statewide Grant to complete a riverbank stabilization project at Kittanning's Riverfront Park adjacent to the John Murtha Amphitheater on the banks of the Allegheny River. In my position with Kittanning, in 18 months we have been awarded grants totaling $\$ 3.1$ million. In 2021 (my first year with the Borough), the Borough realized a general fund surplus after five consecutive years of deficits.

In Punxsutawney, I submitted two grants totaling \$2 million and worked on securing \$4 million for a solar farm project all within a 5 -month timeframe. I also advanced the completion of an indoor recreational facility feasibility study as the first step to replacing an outdoor pool built in 1929.

## Millersville University of Pennsylvania

 Awards
## Samuel Sulkosky

this certificate in recognition of the successful completion of the nationally-accredited Public Sector Management Development Program entitled

## Pennsylvania Certified Public Managere Program

Completed on November 13, 2018


MI Millersville University of Pennsylvania

CPM
CERTIFIED PUBLIC MANAGER

## Certificate of Achievement

## Samuel Sulkosky

Mount Joy Borough
for the successful completion of the
Certified Borough Officials Program
Presented on

?
Cuch M wnumert Pration



## PREFERENCES

## MI NI MUM COMPENSATI ON:

\$75.00 per hour; \$150,000.00 per year
WHAT TYPE OF JOB ARE YOU LOOKING FOR?
Regular,Temporary
TYPES OF WORK YOU WILL ACCEPT:
Full Time, Part Time,Per Diem
SHI FTS YOU WI LL ACCEPT:
Day, Evening, Night, Rotating, Weekends, On Call (as needed)

## OBJ ECTIVE:

To share my extensive years of experience and personal knowledge of Alaskan municipal management with the City of Palmer's leadership to successfully assist them with accomplishing their desired outcomes.

| EDUCATION |  |  |
| :---: | :---: | :---: |
| DATES: | SCHOOL NAME: <br> Western Kentucky University |  |
| LOCATI ON:(City, State/ Province) <br> Bowling Green, Kentucky | DID YOU GRADUATE? <br> - Yes $\quad$ No | DEGREE RECEIVED: Master's |
| MAJ OR: Master's Degree |  |  |
| DATES: | SCHOOL NAME: <br> Western Kentucky University |  |
| LOCATI ON:(City, State/ Province) <br> Bowling Green, Kentucky | DID YOU GRADUATE? <br> ■Yes $\quad$ No | DEGREE RECEIVED: Bachelor's |
| MAJ OR: Bachelor's Degree |  |  |
| DATES: | SCHOOL NAME: <br> Central Michigan University |  |
| LOCATI ON:(City, State/ Province) <br> Mt. Pleasant, Michigan | DID YOU GRADUATE? <br> - Yes aNo | DEGREE RECEIVED: Other |
| MAJ OR: <br> Public Health Administration |  |  |
| DATES: | SCHOOL NAME: <br> FEMA Emergency Mgt. Executive Academy |  |
| LOCATI ON:(City, State/ Province) Emitsburg, Maryland | DID YOU GRADUATE? <br> -Yes $\quad$ No | DEGREE RECEIVED: Professional |
| MAJ OR: Certificate |  |  |
| DATES: | SCHOOL NAME: Belmont University |  |
| LOCATI ON:(City, State/ Province) <br> Nashville, Tennessee | DID YOU GRADUATE? <br> -Yes $\quad$ No | DEGREE RECEIVED: Professional |


| MAJ OR: Certificate |  |  |
| :---: | :---: | :---: |
| DATES: | SCHOOL NAME: <br> The Johns Hopkins University |  |
| LOCATI ON:(City, State/ Province) Baltimore, Maryland | DI D YOU GRADUATE? <br> - Yes $\quad$ No | DEGREE RECEIVED: Master's |
| MAJ OR: Urban Studies |  |  |
| DATES: | SCHOOL NAME: <br> Boston University |  |
| LOCATI ON:(City, State/ Province) <br> Boston, Maryland | DID YOU GRADUATE? <br> - Yes aNo | DEGREE RECEIVED: Other |
| MAJ OR: Education |  |  |
| DATES: | SCHOOL NAME: Harvard University |  |
| LOCATI ON:(City, State/ Province) <br> Boston, Maryland | DID YOU GRADUATE? <br> ■Yes $\quad$ No | DEGREE RECEIVED: Other |
| MAJ OR: Government Operations |  |  |
| DATES: | SCHOOL NAME: <br> The United States Army War College |  |
| LOCATI ON:(City, State/ Province) Carlisle, Pennsylvania | DID YOU GRADUATE? -Yes $\quad$ No | DEGREE RECEIVED: Master's |
| MAJ OR: Strategic Studies |  |  |
| DATES: | SCHOOL NAME: <br> University of Virginia, The Darden School |  |
| LOCATI ON:(City, State/ Province) Charlottesville, Virginia | DID YOU GRADUATE? - Yes $\quad$ No | DEGREE RECEIVED: No Degree |
| MAJ OR: Municipal Management |  |  |


| WORK EXPERIENCE |  |  |
| :---: | :---: | :---: |
| DATES: <br> From: 6/2022 To: 12/2022 | EMPLOYER: <br> Luzerne County | POSITION TITLE: <br> County Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> County Council - Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \quad \text { № }$ |
| HOURS PER WEEK: 40 | SALARY: <br> \$15,000.00/month |  |
| DUTIES: <br> County manager of one of Pennsylvania's largest county's. Oversaw operations of more than 1,300 team members serving a $320 \mathrm{k}+$ residents. Provided full government programming to include judicial, prison and human services. Approximately $\$ 152 \mathrm{~m}$ in general funds. Implemented community-wide social media page. Spearheaded major post-pandemic HUD and economic development funding to underserved areas. Departed for family medical issues that are now resolved. |  |  |
| REASON FOR LEAVING: <br> Atend to a family medical issue. |  |  |
| DATES: <br> From: 10/2021 To: 6/2022 | EMPLOYER: City of Durango | POSITION TITLE: <br> Interim Director of Library Services |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? - Yes $\quad$ No |
| HOURS PER WEEK: 40 | SALARY: <br> \$14,000.00/month |  |
| DUTIES: <br> Selected by Council and Manager to undertake the extensive study of transitioning the municipal library to a quasi-privatized community (e.g., county) library as outlined within Colorado State Statues. Examined aspects of the transition process ranging from human resources, pension vesting, physical plant and grounds, holdings and acquisitions and current/future funding. Led a team of 35 para and professional librarians and support service personnel during the year. Finished the initiative in approximately 10 months which left the Council with the opportunity to do a required public referendum in the Fall of 2022. |  |  |

## REASON FOR LEAVING:

Interim contract with Strategic Government Resources (SGR) Corporation to develop a path to privatize the municipal facility, personnel and services as required by state statues. Successfully completed the requirement as well as served as Library Director for the entire contract.

From: 1/2021 To: 5/2021
EMPLOYER:
City of Dover
City Manager
ADDRESS: (Street, City, State/Province, Zip/Postal Code)

| PHONE NUMBER: | SUPERVISOR: <br> City Council - Council members | MAY WE CONTACT THIS EMPLOYER? $\text { - Yes } \square \text { No }$ |
| :---: | :---: | :---: |
| HOURS PER WEEK: $40$ | SALARY: <br> \$11,500.00/month |  |
| DUTIES: <br> Municipal leader of Delaware's Capitol city. Tremendously dynamic and diverse community with approximately 400 team members and population. Located on eastern seaboard, Dover is home to Bayview Health, Dover Air Force Base, Delaware State government and four state or private universities. Regional transportation and distribution hub minutes for Wilmington, Baltimore, Philadelphia and New York. $\$ 50+\mathrm{m}$ budgets along with $\$ 100+\mathrm{m}$ for water and electric services owned by the City. Undertook major initiatives with State and HUD officials to renovate large segments of the city's public housing stock. Left to attend to a family medical matter. |  |  |
| REASON FOR LEAVI NG: <br> Attend to family medical matter. |  |  |
| DATES: <br> From: 7/2016 To: 1/2021 | EMPLOYER: City of Aberdeen | POSITION TITLE: City Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> City Council - City Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \square \text { No }$ |
| HOURS PER WEEK: $40$ | SALARY: <br> \$12,000.00/month |  |
| DUTIES: <br> COO/leader of one of Maryland's largest, most dynamic and diverse communities. Located on the Chesapeake Bay and home to Aberdeen Proving Ground, the Army's largest research and technology platform with 20k employees. Strategic transportation and distribution hub minutes from Baltimore, D.C., Wilmington and Philadelphia. Fitch AA+ rated. Approximately 180 staff, $\$ 32+\mathrm{m}$ budgets with $\$ 100+\mathrm{m}$ in capital assets. CELEA certified police department; regional hub for commuter and AMTRAK rail services. Community leader during the COVID-19 pandemic. Home of nationally recognized Ripken Field and MiLB's Ironbirds. New site of UM Health System Upper Chesapeake Hospital campus at nearly $\$ 250 \mathrm{~m}$. Adjunct MBA faculty, University of Baltimore. One of two ICMA City Managers selected to lead at the China University of Political Science \& Law (Beijing, China) in 2019. |  |  |
| REASON FOR LEAVI NG: <br> Accept the Dover City Manager position and align my career to aid in caring for the medical needs of a family member. |  |  |
| DATES: <br> From: 7/2012 To: 6/2015 | EMPLOYER: City of Cordova | POSITION TITLE: City Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> City Council - City Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \quad \text { No }$ |
| HOURS PER WEEK: $40$ | SALARY: <br> \$11,000.00/month |  |
| DUTIES: <br> City Manager of Cordova, Alaska. Organizational and financial leader, mentor and educator at one of America's top commercial port communities. Developed and delivered quality, cost-effective full service municipal activities: Finance, PD, FD/EMS, Parks \& Rec, Public Works, IT, Library, Museum, Planning/Zoning, Refuse, Water \& Wastewater Enterprise services. \$20m in annual revenue and budget execution including enterprise funds. Growth \& development partner with U.S. Forest Service, U.S. Coast Guard and federally recognized native tribe. Limited operational \& fiscal oversight of the Cordova Community Medical Center. Spearheaded completion of the 20 year planned, highly controversial ' 'Cordova Center " and graduate of FEMA Executive Academy. |  |  |
| REASON FOR LEAVING: |  |  |
| Principal mission was accomplished. Return to lower 48. |  |  |
| DATES: <br> From: 1/2011 To: 5/2012 | EMPLOYER: <br> City of Vestavia Hills | POSITION TITLE: City Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> City Council - City Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \square \text { No }$ |
| HOURS PER WEEK: $40$ | SALARY: <br> \$13,000.00/month |  |
| DUTIES: <br> First City Manager of Vestavia Hills, Alabama, near 40k suburb of Birmingham. Led more than 250 team members providing exceptional full-service municipal activities: Finance, Economic Development, Police, Fire, Public Works, Parks \& Rec, Planning \& Zoning, IT and Library in one of Alabama's fastest growing cities. A $\$ 40 \mathrm{~m}+$ annual budget, with assets in excess of $\$ 150 \mathrm{~m}$. Secured Fitch AA+/Moody's Aa2 ratings and regionally recognized for economic development and growth. Awarded the community's largest ADOT grant to stimulate the U.S. 31 economic corridor. Achieved state-wide recognition as Alabama's "'Safest City." UAB Adjunct faculty. |  |  |
| REASON FOR LEAVING: Opportunity to live and work in Alaska. |  |  |
| DATES: <br> From: 9/2007 To: 1/2011 | EMPLOYER: City of Mt. Juliet | POSITION TITLE: City Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> City Council - City Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \quad \text { No }$ |
| HOURS PER WEEK: $40$ | SALARY: <br> \$10,000.00/month |  |

## DUTIES:

Mt. Juliet, TN. City Manager. Tennessee's fastest growing community at the time. Rated `` Most Business Friendly City" (2010). CEO/leader of a 200+member team. Set the pace and conditions inside City Hall fostering 38 consecutive months of revenue growth while developing/managing General and Capital budgets of nearly $\$ 35 \mathrm{~m}$. Secured the region's first American Recovery \& Relief Act grant stimulating business and economic redevelopment along " Main Street." Partner in Tennessee's only commuter rail line and established the state's only rail "`Quiet Zone." Spearheaded funding and construction of a nationally recognized Animal Control facility and created a highly successful employee health self-insured program. Captured S\&P's AA financial rating. Adjunct faculty at Cumberland University.

## REASON FOR LEAVING:

To assume the position as the first City Manager for Vestavia Hills, AL.

| DATES: <br> From: 8/2006 To: 5/2007 | EMPLOYER: <br> City of Ashland | POSI TION TITLE: <br> City Manager |
| :---: | :---: | :---: |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
|  |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> City Council - City Council | MAY WE CONTACT THIS EMPLOYER? <br> -Yes aNo |
| HOURS PER WEEK: $40$ | SALARY: <br> \$9,000.00/month |  |
| DUTIES: <br> City Manager of northeastern Kentucky's largest city. Ashland is a regional economic and cultural hub with over 300k population within the commuting area. Organizational leader of nearly 300 personnel providing a full array of municipal services. Developed and managed operating and enterprise budgets of approximately $\$ 40 \mathrm{~m}$ and responsible for $+/-\$ 100 \mathrm{~m}$ in assets. Directed operations of the largest Police and Fire Departments within a 150 -mile radius. Created the Ashland-Morehead University partnership expanding community academic opportunities, and spearheaded an initiative to construct a multi-million-dollar PD Headquarters. |  |  |

## REASON FOR LEAVING:

Was not a good environment so accepted a teaching at Ohio University (Ironton).

| DATES: <br> From: 8/1977 To: 6/2006 | EMPLOYER: <br> United States Army | POSITION TITLE: <br> Soldier. Last position was Chief of Staff for White Sands Missile Range, NM.d |
| :---: | :---: | :---: |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) various world-wide locations, various, Armed Forces Africa/Canada/Europe/Middle East, 21001 |  |  |
| PHONE NUMBER: various | SUPERVISOR: various - various | MAY WE CONTACT THIS EMPLOYER? <br> - Yes $\quad$ No |
| HOURS PER WEEK: 60 | SALARY: <br> \$13,000.00/month |  |
| DUTIES: |  |  |
| Last two duty assignments: |  |  |
| White Sands Missile Range (WSMR), Chief of Staff of America's largest military community, southern New Mexico's largest employer and regional economic engine. Directly supported the Army's wartime operations in Iraq and Southwest Asia. Partnered with the Commander in leading one of the Army's premiere military organizations. Responsible for a $\$ 500 \mathrm{~m}+$ budget |  |  |
| activities. Accountable for community support services including budgetary, security and emergency management, human resources, contract administration, health-care, IT and communications, facility development/management, logistics, recreation and legal. |  |  |
| Brigade Executive/Chief of Staff, U.S. Army - Europe, 2001-2005, U.S. Army's Second Signal Brigade, U.S. Army Europe, Deputy |  |  |
| Command/ CofS position. Directed operational activities of a 2 k military/civilian/international staff providing communications, automation and administrative services to 27 U.S. military and diplomatic communities in Europe, Africa, and Southwest Asia (Operation Iraqi |  |  |
| Freedom). Coached, mentored and provided professional development to the senior field grade, civilian and international staff. |  |  |
| -Senior negotiator to 12 international labor and trade unions |  |  |
| - Executed extensive upgrades in community facilities and services |  |  |
| -Created innovative IT distance learning training packages used across Europe and SW Asia |  |  |
| -Implemented/ guided wartime activities for \$1b+ in equipment, facilities and infrastructure |  |  |

REASON FOR LEAVING:
Retirement

## CERTI FICATES AND LICENSES

## Nothing Entered For This Section

| OFFICE SKILLS: |
| :--- | :--- |
| Typing: |
| Data Entry: |
| OTHER SKILLS: |
| LANGUAGE(S): |
| French - - Speak $\quad$ Read - Write |


| REFERENCES |  |  |
| :---: | :---: | :---: |
| REFERENCE TYPE: <br> Professional | NAME: | POSITION: <br> Major General (Ret), Commander, Aberdeen Proving Grounds |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: | POSITION: <br> Former Mayor \& Council member |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: | POSITION: <br> Dean/Vice President Emeritus, Western Ky. University |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: William Pope | POSITION: <br> Colonel (Ret), Former Engineer with Dynetics, Inc., |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: <br> Fredrick Sussman | POSITION: <br> Counsel of Record (Attorney) |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: Theresa Hartman | POSITION: <br> Director, Human Resources, City of Aberdeen |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: <br> Albion Bergstrom | POSITION: <br> Professor, United States Navy War College (Colonel, (Ret) |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: Holly Wells | POSITION: <br> Partner, Birch Horton Bitner \& Cherot (Attorneys) |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: Henry Trabert | POSITION: <br> Chief of Police (Aberdeen) |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |

## Agency-Wide Questions

1. Have you previously worked for the City of Palmer?

No
2. Are you related to anyone who is currently employed by the City of Palmer?

No
3. If you answered yes to the previous question, please provide the individual's name and department
4. Are you able to perform the essential functions of this job with or without reasonable accommodations? Yes
5. If you answered yes to the previous question, please explain:
6. Have you ever been terminated or asked to resign by a former employer? No
7. Have you been convicted of a misdemeanor within the past five years? No

## Lob Specific Supplemental Questions

APPLICANT'S SWORN STATEMENT AUTHORIZATI ON AND RELEASE I hereby affirm all the information I provided or will provide to the City of Palmer relating to my application for employment, whether by written application form, resume, oral statement or otherwise, is true and complete to be the best of my knowledge. In addition, I agree that any intentional misrepresentation or omission and any material negligent or innocent misrepresentation or omission in or from said information may disqualify me from further consideration for employment any may be considered justification for immediate discharge from employment if discovered at a later date. I hereby authorize any person, organization, or governmental entity, including any current or former employer, to release to the City of Palmer or any authorized person acting on behalf of the City, any and all information, in any manner requested, which may be relevant to my character or qualifications for the City position for which I applied. I authorize current and former employers to give to the City of Palmer any and all employment records in their possession dealing with me, including, but not limited to, job descriptions, wage information, employment records, performance appraisals, disciplinary records, layoff slips, attendance records, reports, or other documents relevant to my application for work or actual employment with the employer, including records relevant to drug and alcohol tests conducted by or on behalf of the employer or in the possession of the employer. I also authorize the release of information and written records concerning my educational history, driving records, and criminal or civil actions. I request that all persons and organizations cooperate fully in providing information to the City, including allowing the interviewing of supervisors, co-workers, educators, or other references. I hereby release all persons, employers, organizations, governmental entities, or any other entity providing information.
I Agree
2. Have you attached the required writing examples? No
3. Have you attached your answers to the supplemental questions as noted in the job bulletin? No

The following terms were accepted by the applicant upon submitting the online application:
The information provided in this employment application is true, correct, and complete. If employed, any misstatement or omission of fact on this application may result in dismissal. I authorize investigation of all statements contained in this application for employment as may be necessary in arriving at an employment decision. This authorization includes permission to check employment references.
If selected for employment you may be required to supply proof of authorization to work in the U.S., have a physical examination and/or drug test, supply and/or authorize a criminal background check, supply and/or authorize a copy of your motor vehicle record (MVR), or sign a conflict of interest agreement and abide by its terms.
I understand that acceptance of an offer of employment does not create a contractual obligation or permanent employment upon the City of Palmer. Employment may be terminated at any time at the option of the employee or City of Palmer.

This application was submitted by Randy E Robertson on 5/28/24 12:50 PM

## Signature

Date


2010
Charlie Daniels Rec Center


## COMMUNITY REVITALIZATION

OBSERVATIONS, EXPERIENCES \& POSSIBILITIES


Randy E. Robertson City Manager, Aberdeen, MD.


Aberdeen MARC/Amtrak Train Station

- Train Station circa 1940 s
- MARC/Amtrak daily ridership 350+ Largest stop between Baltimore and Wilmington, DE
- MDOT/MTA Train Station Interior Enhancements \$350k in 2017/18
- APG Road Reconstruction in 2017 - $\$ 200 \mathrm{k}$ in repairs and resurfacing
- Aberdeen/Harford County partner on bus shelter construction project $\$ 180 \mathrm{k}$
- Grant Award for Train Station Murals - $\$ 30 \mathrm{k}$
- MDOT/SHA Transportation Alternatives Program Grant for pedestrian connectivity enhancements at Aberdeen Train Station \$700k plus Aberdeen, Harford County, and MDOT/MTA financial commitment of $\$ 200 \mathrm{k}$

DOWNTOWN IMPROVEMENT PROJECTS
Franklin Street Redevelopment - Parke Towers


Three City-owned lots sold for $\$ 1$ for redevelopment opportunities,
property valued at $\$ 450 \mathrm{k}$

- Contract Purchaser - Parke Towers LLC

Redevelopment Plans for three-story, mixed-use building with 24
residential apartments and 4 k souare feet of commercial officeretal space on ground floor

- Private investment of $\$ 3.0 \mathrm{~m}$
- Private enhancements to Festival Park $\$ 15-18$ kfor lighting upgrades City will provide business incentives for water and sewer connection charges and real property tax credits
Feature in the Baltimore Sun:
https//www baltimoresuncom/maryland/harford/agis/ph-ag. middleton-road-0426-story.html

34 N. Philadelphia Boulevard


Former County/City owned property sold
Contract Purchaser - Dr. Mohammed Chaudry/Star Investment Group. LLC
Redevelopment Plans for Nova Vascular Specialists. Anesthesiologist, Pain Management, Vasccular Surgeons, and other medical services
Phase I-Acquisition and renovation $\$ 1.8 \mathrm{~m}$, 14 FTE jobs Phase II - Renovation of gymnasium into retail space $\$ 420 \mathrm{k}, 10-15$ FTE jobs
Phase IIB - remaining space renovate to medical offices $\$ 3$-6m. 24 32 FTE jobs
City will provide business incentives for water and sewer
connection charges, real property tax credits, and frad connection charges, real property tax credits, and facade improvement grant

ABERDEEN'SWEST SIDE (WITHIN SITE OF I-95)


Stadium Towne Center, 47,900 sq.ft. retail and 12,500 sq.ft. childcare services; sites available

Stadium Towne Center Article
https://www.baltimoresun.com/maryland/harford/aegis/ph-ag. aberdeen-retail-center-0731-20150801-story.html
Royal Farms Store, 5,166 sq.ft. retail/convenience
Eagles Rest Residential Development: 132 single-family lots
Ripken Stadium, 6000 -seat minor league baseball stadium. State of Maryland $\$ 600 \mathrm{k}$ investment in facilities in 2016 and $\$ 1.7 \mathrm{~m}$ in lights and artificial turf in 2020/2।
Presbyterian Homes of Maryland, Inc.-Goldstone Properties proposes 350 single and villa units development.

HEAT Center new national HQ for Additive Manufacturing (3D) \& partnership with Aberdeen Proving Ground.

HEAT Center Article:
https://www.baltimoresun.com/maryland/harford/aegis/ph-ag. ammp-center- unveiling-1031-story.html

## MIDDELTON ROAD EXPANSION

- Planned transportation improvement project on the books since the 1969.
- Needed for public safety and transportation connectivity
- City capital project $\$ 1.2 \mathrm{~m}$, completed October 2019
- Created development opportunities between SR22 and north elements of the City.
- Middelton Road Article:
https://www.baltimoresun.com/maryland/harford laegis/ph-ag-middleton-road-0426-storyhtml


MIDDELTON ROAD DEVELOPMENT OPPORTUNITIES


University of Maryland Upper Chesapeake - Aberdeen Medical Campus, $\$ 100 \mathrm{MM}$ investment with $300-500 \mathrm{FTE}$ jobs, $24 / 7$ emergency room with advanced behavioral health services and medical offices. Projected $\$ 228 \mathrm{~m}$.
Starbucks - First in Aberdeen. $\$ 1 \mathrm{~m}$ investment with $15+$ jobs
Starbucks Article:
http://www.baltimoresun.com/maryland/harford/aegis//ng-ag-new-aberdeen-
 The Edge at Middelton - 237 multi-family apartments with upscale amenities; swimming pool and dog park
Horizon Cinemas - $\$ 1.7 \mathrm{~m}$ investment with 8 multiplex theaters at the Aberdeen Marketplace opened March 2020

Horizon Cinemas Article:
http://www.baltimoresun.com/maryland/harford/aegis/cng-ag-aberdeen-
Retail sites under active consideration behind Starbucks including some Retail sites un

FUTURE SITE OF THE ABERDEEN ACTIVITY CENTER


City purchased 684 West Bel Air Avenue; $13+$ acres for $\$ 1.2 \mathrm{MM}$ Purpose - future site of Aberdeen Activity Center, 25,000 sq. ft. multipurpose recreational space
Multi-purpose fields and other amenities
Within walking distance to downtown and shopping areas and new hospital

County Government on to fund $\$ 9 \mathrm{~m}$ for design, construction, and fit-out Baltimore Sun Article:
http://www.baltimoresun.com/maryland/harford/aegis/cng-ag.aberdeen-community-center-property-1009-20191009-c44aippu2fhrii3zbt3dyalv3u story,html


Held several brief or interim contract positions in order to assist with the medical care of a family member: City Manager, Dover DE. (pop 39k); Luzerne Co, PA. (pop 316k), and Library Director, Durango, CO. (pop 19k) during 2021/22. Post Army employment include:

City Manager: Aberdeen, Maryland (2016 - 2020); Cordova, Alaska (2013-2016); Vestavia Hills, Alabama (20112013); Mt. Juliet, Tennessee (2007-2011) and Ashland, Kentucky (2006-2007)

City Manager and COO, Aberdeen, Maryland, of one of Maryland's largest, most dynamic and diverse communities. Located on the Chesapeake Bay and home to Aberdeen Proving Ground, the Army's largest research and technology platform with 20k employees. Strategic transportation and distribution hub minutes from Baltimore, D.C., Wilmington and Philadelphia. East coast HQ for Frito-Lay Corp. Fitch AA+ rated. Approximately 180 staff, $\$ 32+\mathrm{m}$ budgets with $\$ 100+\mathrm{m}$ in capital assets. CELEA certified police department; regional hub for commuter and AMTRAK rail services. Community leader during the COVID-19 pandemic. Home of nationally recognized Ripken Field and MiLB's Ironbirds. New site of UM Health System Upper Chesapeake Hospital campus at nearly $\$ 250 \mathrm{~m}$. Adjunct MBA faculty, University of Baltimore. One of two ICMA City Managers selected to lead at the China University of Political Science \& Law (Beijing, China) in 2019.
Chief Executive Officer, Cordova, Alaska, Organizational and financial leader, mentor and educator at one of America's top commercial port communities. Developed and delivered quality, cost-effective full service municipal activities: Finance, PD, FD/EMS, Parks \& Rec, Public Works, IT, Library, Museum, Planning/Zoning, Refuse, Water/Wastewater Enterprise services. $\$ 20 \mathrm{~m}$ in annual revenue and budget execution including enterprise funds. Growth \& development partner with U.S. Forest Service, U.S. Coast Guard and federally recognized native tribe. Limited operational \& fiscal oversight of the Cordova Community Medical Center. Spearheaded completion of the 20 year planned, highly controversial "Cordova Center " and graduate of FEMA Executive Academy. First City Manager of Vestavia Hills, Alabama, near the 40 k suburb of Birmingham. Led more than 250 team members providing exceptional full-service municipal activities: Finance, Economic Development, Police, Fire, Public Works, Parks \& Rec, Planning \& Zoning, IT and Library in one of Alabama's fastest growing cities. A \$40m+ annual budget, with assets in excess of $\$ 150 \mathrm{~m}$. Secured Fitch AA+/Moody's Aa2 ratings and regionally recognized for economic development and growth. Awarded the community's largest ADOT grant to stimulate the U.S. 31 economic corridor. Achieved state-wide recognition as Alabama's "Safest City." UAB Adjunct faculty. Mt. Juliet, TN. City Manager, TN fastest growing, "Most Business-Friendly City" (2010). CEO/leader of a 200+ member team. Set the pace and conditions inside City Hall fostering 38 consecutive months of revenue growth while developing/managing General and Capital budgets of nearly $\$ 35 \mathrm{~m}$. Secured the region's first American Recovery \& Relief Act grant stimulating business and economic redevelopment along "Main Street." Partner in Tennessee's only commuter rail line and established the state's only rail "Quiet Zone." Spearheaded funding and constructed a nationally recognized Animal Control facility and created a highly successful employee health selfinsured program. Captured S\&P's AA financial rating. Adjunct faculty at Cumberland University. City Manager, Ashland, KY., northeastern Kentucky's largest city. Ashland is a regional economic and cultural hub with over 300 k population within the commuting area. Organizational leader of nearly 300 personnel providing a full array of municipal services. Developed and managed operating and enterprise budgets of approximately $\$ 40 \mathrm{~m}$ and responsible for $+/-\$ 100 \mathrm{~m}$ in assets. Directed operations of the largest Police and Fire Departments within a 150 mile radius. Created the Ashland-Morehead University partnership expanding community academic opportunities, and spearheaded an initiative to construct a multi-million-dollar PD Headquarters.

Good day:
My name is Randy E. Robertson. I am an experienced, highly successful and accomplished leader and City/County Manager as well as a retired United States Army Officer and senior federal employee. With years of senior leadership and management experience I am well prepared and highly qualified to assume demands of the Palmer City Manager. To attend to a family medical matter, I recently held brief manager positions in Dover, Delaware, Luzerne County, Pennsylvania, and a 10-month interim contract in Durango, Colorado. While at Dover my mother had a catastrophic fall followed by a diagnosis of Alzheimer's Disease which prompted my departure. My only sibling assumed those responsibilities providing me an opportunity for a successful interim appointment in Durango immediately followed by selection as Luzerne County Manager. Unfortunately, a few months into my Luzerne tenure my sister had extended hospitalization necessitating returning to caring for my mother. However, the issues prompting these actions are now resolved.

Prior to the above I was Aberdeen Maryland's City Manager for nearly 5 year and over four years as City Manager of Mt. Juliet, Tennessee. Other Manager positions include Vestavia Hills, a suburb of Birmingham, Alabama; three years as Cordova, Alaska's City Manager, and my initial Manager's position in Ashland, Kentucky. Before my city management career, I was with the U.S. Army, serving as Chief of Staff of White Sands Missile Range, America's geographically largest military community and Chief of Staff of the Army's 2nd Signal Brigade (Europe), a strategically forward organization with community sites throughout Europe and Southwest Asia. I've successfully managed budgets from $\$ 20 \mathrm{~m}$ to over $\$ 500 \mathrm{~m}$, spearheaded public/private business and research partnerships, created highly effective economic development programs and managed the full complement of municipal services.

My portfolio reflects a rock-solid record of innovation, public service and advancing communities. As Aberdeen's City Manager, I lead efforts for the city's selection as site for a new University of Maryland System Hospital. This multimillion-dollar initiative re-purposed a never filled facility, create hundreds of new, professional jobs, and kick start peripheral development across the community. In the first few months at Luzerne County, I spearheaded capturing a near million-dollar elections integrity grant. I and my team were recognized as top municipal award winner in a 60 -community region of middle Tennessee. I've overseen Vestavia Hills largest state transportation grant; secured millions for Cordova's decade old efforts to build a municipal center; been awarded two "Key to the City" and one "Mayor's Medal", and championed transformational theater-wide automation and communication training directly supporting wartime activities.

I am one of very few Managers in the country to graduate from FEMA's yearlong National Emergency Management Executive Academy and have extensive emergency leadership and management experience. In 2019, I was one of only two from ICMA selected to teach emergency management at the China University of Political Science and Law in Beijing. I have completed the Harvard Senior Executive Fellows program, hold three graduate and two post-graduate degrees and been adjunct at several universities across the country and in Europe. Several weeks ago, Council honored me with the opportunity to interview for this position. As I understand it has been reopened. I would be grateful to again share how my skills, abilities and experience as a seasoned Manager with proven, documented success in Alaska would well serve the Council and citizens of Palmer. Thank you.

Randy E. Robertson

1. Please tell us why you are interested in this position and why it is a good time in your career to come to the City of Palmer.

I believe I am at the peak of my municipal career, so the possibility of joining Palmer's leadership team is an unparalleled opportunity for me. I believe that because I have reached the point where I can give back through my experiences, institutional insights, skills and abilities acquired and honed over nearly four decades in a community and environment that I both know and cherish.

The opportunity to serve Palmer would allow me to return to municipal management in Alaska, where I both thrived and excelled to fulfill the selfless servant concept I strongly believe in, in a place and with a people I deeply respect and admire.
2. Please describe your professional experience working with elected officials and boards. Describe the responsibility you believe the City Manager has to the Mayor and City Council and to the citizens of the community. Describe how you see your role and interactions with the 1) Mayor; 2) City Council; and 3) City Clerk.

Simply stated, the City Manager works for the collective governing body. In Palmer that is the Mayor and Council. Through her or his advice to Council and leadership of the staff, the goal is to provide model servant leadership and services to the citizens. Municipal teams are most satisfied and productive when their leaders serve selflessly and empower subordinates, unlocking their potential, creativity, and sense of purpose. A purpose-driven team has greater buy-in innovation, and accountability.

I believe a true partnership between the Manager and Clerk is essential. Both serve with a singular purpose to support the Council and move the City forward. I worked for several years with Mrs. Susan Bourgeois, Clerk for Cordova, and considered one of the most seasoned and successful City Clerk's in Alaska. This symbiotic relationship was large reason for my success in Cordova.
3. Please explain your process for communicating critical and non-critical information to the Mayor and Council. How do you decide when or what is necessary to bring to the Mayor and Council's attention? How do you see your role as communicator to the Mayor and Council, staff, other governmental agencies, local businesses, and citizens?

My interaction with municipal leadership is founded on active listening more than speaking yet striving to overcommunicate. In every community where I've been Manager, I've used a time-tested military tool (i.e., the "Unit Report") as a method in communicating with each member of Council. This email usually consists of $\mathbf{6}$ to $\mathbf{1 0}$ paragraphs outlining notable FYI's, status briefs of major issues, and personal kudos about the team. These are the things I believe Council wants/needs visibility of and are principally comprised a "Weekly Update" sent by each Department Head. Thus, what I say to one I say to all. It is a tried-and-true, bottom-up method the Army has used for decades.

Recognizing each council member is different and has varying interests and passions, I encourage and routinely meet with any of them to discuss whatever they desire. I also serve
as a facilitator/resource person in annual ( . . . or more often if that is the appetite of Council) goal setting sessions with Council and senior staff. Finally, my experience and perception are usually the things that are truly important to community leaders are the those that are funded and measured. In that context I champion measuring performance and am passionate that those I work with do the same. An example of how I did that from Aberdeen, Maryland can be found on the link below. It is a large file, so it may take some time to open:

## https://www.aberdeenmd.gov/sites/g/files/vyhlif4101/f/uploads/coa_metrics _report_july_2020.pdf

4. The citizens and city council members are very diverse. Describe how you would handle a situation where two people wanted to take you in opposite positions on the same project.

This "delta" is common in governance and often reflects positive signs of involvement, passion, points of view, or another forms of understanding. Regardless of my position, it is important to understand the basis for the differences and focus on shared communications with all involved. The aim is towards an understanding of where and how their thoughts or understandings diverge. Again, it rests on communication and active listening. Sometimes it may be as simple as restating or drilling into certain facts or data. Sometimes negotiated compromise may be the best way solution. However, sometimes there are "staked positions" with no give in sight. The goal is communications; where the two share views and where and what their differences may lie. Once that the positions have been identified the work towards a solution can begin or if no compromise is in sight, then a resolution for the body.
5. Organization and planning is often a challenge when working in the community and juggling multiple tasks. How will you work to achieve the goals of this position while still completing paperwork, communicating effectively, and meeting the needs of Council, City Clerk, staff, and citizens?

I subscribe that good City Managers are "on-duty" regardless of the clock. Like the military, there are no necessarily defined hours in city operations . . . they go on $\mathbf{2 4}$ hours a day. That isn't saying the Manager is in the office round day and night, but it does mean he or she performs their duties whenever necessary. Second, technology is a "force Multiplier". If we've learned anything from the pandemic, we know a competent, dedicated and focused team member, can perform many responsibilities from somewhere other than the office.
6. Please describe any experience you have had facilitating economic development in a community. Please describe your involvement in a specific economic development project, from inception to completion including: 1) your role in the project; 2 ) any problems/issues you encountered; and 3 ) the results of the project.

Below are documented examples of major experiences I have as City Manager in two totally different communities and environments. I highlight the Cordova Center so that Council can get a feel for my performance in an Alaskan City.

CORDOVA, ALASKA:

To understand and appreciate the personal and professional importance of this project, one needs to comprehend the complexity and breadth of size of the initiative. Cordova is one of the top 10 commercial fishing communities in the U.S. Peninsula-based and fronted by Prince William Sound and ringed by the snow-capped mountains of the Chugach National Forest, Cordova is inaccessible by car. All materials and products must be shipped by air or sea. With a static $3 \mathbf{k}+$ population, the city grows by several thousand for about 7 months a year to support the fishing industry. A sizeable portion of the population are members of the federally recognized Native Village of Eyak, and during fishing season, the city is a polyglot of languages and cultures. From Russian and Filipino fishing crews, to Hispanics working in the fish processing plants, Cordova is extraordinarily diverse.

As the new City Manager, City Council tasked me to lead a project that was essentially deadon arrival. Designed nearly two decades earlier as an all-purpose community facility, library, theater, museum and new City Hall, progress on the building had stopped before my arrival. Various members of Council and a notable portion of the community had soured on the effort, and funding was non-existent. Plagued from the offset with the mandate to accept the lowest bid, by my arrival the project had ground to a halt with only an empty shell, and continuous threats of litigation with the contractor to show for it. A shroud prevailed over the entire project and its near two-decade evolution of concept to construction was imploding in real time.

Starting by addressing the city's antiquated bidding process, we negotiated a Council supported release from the original contractor. A new contractor and agreement were secured and Council authorized hiring the city's first Professional Engineer (PE) to oversee day-to-day construction intricacies. We partnered with strategic local and state officials and the Rasmussen Foundation to create an aggressive capital funding campaign. Sustaining laser focus on teambuilding, advocacy, and consistency of messaging was essential throughout our media initiatives. Rigorous, often heated in-process reviews with major stakeholders were executed and zealously monitored, and the Team publicly celebrated completion of small victories and major milestones. It was an extraordinary effort that drew on virtually every fundamental element of leadership, management and budgeting but absolutely well worth the effort. Pictures at: http://www.thecordovacenter.com/

The second are documented examples as City Manager of Aberdeen, Maryland:
Developing a supportive and sustainable environment for exceptional high-tech business opportunities came with Aberdeen's selection as the site for the Headquarters of the National Center for Additive Manufacturing: (https://www.baltimoresun.com/maryland/harford/aegis/ph-ag-additive-manufacturing-aberdeen-center-20180629-story.html );
Aberdeen named the newest site of the University of Maryland Medical System:
(https://www.baltimoresun.com/maryland/harford/aegis/cng-ag-harford-memorial-follow-0422-20200422-fbkfodertvb4xmm7lcj6atkjby-story.html ).

Development of land, utility, building and zoning incentives to support business growth:
a. Water sewer connection fee waivers: https://www.aberdeenmd.gov/business-incentives/pages/tod-economic-development-incentive-program ).
b. Zoning changes:
(https://planning.maryland.gov/Pages/OurWork/tod/bpaberdeen.aspx )
c. Façade grants: (https://www.aberdeenmd.gov/economic-development-commission/pages/facade-improvement-program
d. City based land acquisitions and sales:
https://www.baltimoresun.com/maryland/harford/aegis/ph-ag-old-ahs-purchase-0117-story.html and https://www.baltimoresun.com/maryland/ harford/aegis/cng-ag-prost-opening-0131-20200131-yow6hvopgzconh2xucw6zt444a-story.html ).

State of Maryland Main Street program for current business improvement and future business attraction: (https://www.aberdeenmd.gov/aberdeen-main-street\#:~:text= Aberdeen\%2C\%20MD\%20\%E2\%80\%93\%20The\%20City\% 20of\%20Aberdeen\%20has, and\%20entr

Partnered with the U.S. Army's Aberdeen Proving Ground for major environmental restoration initiatives in the Chesapeake Watershed.

Aberdeen's downtown train station and a component of our transportation hub plan: https://www.baltimoresun.com/maryland/harford/aegis/ph-ag-train-station-grant-0929story.html
7. Explain your experience in developing, implementing, and monitoring a budget for a municipality.

This is the "bread and butter" of city management. The key, or core to enhancing a city's fiscal condition is economic development . . . not "slicing the pie smaller" but increasing the size. From my perspective, predictability and sustainability are paramount in municipal management, so my focus has largely centered on solid, day to day budgetary management (e.g., predictability) and preservation (e.g., sustainability) of what we have. Projects like spearheading the Cordova Center, Aberdeen's new hospital, a new exit ramp off Interstate 40 in Mt. Juliet, Tennessee, creation of Tennessee's only railroad "Quiet Zone" and the largest "shovel ready" infrastructure award in Vestavia Hills are tangible, demonstrative evidence of my focus on my philosophy and approach towards developing and executing the budget and sound financial management and sustainability.

Possibly as a result of my federal experience or maybe from serving as CM in several communities, I become enamored with actively using the annual audit as a "philosophic barometer" to approaching city fiscal management. This yearly process provides a comprehensive financial, budgetary and management "snapshot" and l've found auditors are like "staff multipliers" when it comes to establishing financial policies and discussing budgetary initiatives. Engaging and challenging the audit team as partners to identify process improvements, material weaknesses and trend analysis are logical but often overlooked. Using this framework, during my tenure at Aberdeen we improved our Fitch Bond Rating to AA+. See:
https://www.aberdeenmd.gov/home/news/city-of-aberdeen-receives-aa-bond-rating

## THANK YOU!

Randy Robertson

## Chief of Staff

## U.S. Army - White Sands Missile Range (WSMR), NM 2005-2006

Chief of Staff of America's largest military community, southern New Mexico's largest employer and regional economic engine. Directly supported the Army's wartime operations in Iraq and Southwest Asia. Partnered with the Commander in leading one of the Army's premiere military organizations. Responsible for a $\$ 500 \mathrm{~m}+$ budget and several billion dollars in facilities and equipment. Oversaw 11 major directorates and 31 civilian, contractor and military tenant activities. Accountable for community support services including budgetary, security and emergency management, human resources, contract administration, health-care, IT and communications, facility development/ management, logistics, recreation and legal.

## Brigade Executive/Chief of Staff

## U.S. Army - Europe 2001-2005

U.S. Army's Second Signal Brigade, U.S. Army Europe, Deputy Command/ CofS position. Directed operational activities of a 2 k military/civilian/international staff providing communications, automation and administrative services to 27 U.S. military and diplomatic communities in Europe, Africa, and Southwest Asia (Operation Iraqi Freedom). Coached, mentored and provided professional development to the senior field grade, civilian and international staff. Accomplishments included:

- Senior negotiator to 12 international labor and trade unions
- Executed extensive upgrades in community facilities and services
- Created innovative IT distance learning training packages used across Europe and Southwest Asia
- Implemented and guided wartime operational activities providing accountability for $\$ 1 b+$ in equipment, facilities and infrastructure


## United States Army Officer (Retired)

## Education

- Diploma, Advanced Graduate Studies in Education
- Diploma, Advanced Graduate Studies in Healthcare Admin
- Master's Degree in Urban Planning
- Master's Degree in Public Administration Master's Degree in Strategic Planning
- Certificate, FEMA Emergency Mgt. Executive Academy
- Harvard University Senior Executive Fellowship
- NATO Staff Officers College
- Certificate, Business Administration
- Diploma, International City Mgrs. Association Senior Executive Institute Defense Exec Leadership \& Mgt Program
- International Personnel Mgrs. Assoc Senior Program University Resource Managers Program
- Diploma, U.S. Army Command \& General Staff College
- Bachelor's Degree

Boston University
Central Michigan University
The Johns Hopkins University
Western Kentucky University
United States Army War College
FEMA/Harvard/TX. A\&M
Harvard University
Brussels, Belgium
Belmont University
University of Virginia - Dept of Washington, D.C.
Washington, D.C. - Syracuse
Maxwell School at Syracuse
Ft. Leavenworth, KS.
Western Kentucky University

## Job-Related Skills, Awards \& Professional Affiliations

- International City Mgrs. Association
- International Personnel Managers Association
- AK Region Salvation Army Advisory Bd.
- Awarded Mt. Juliet and Cordova Key to the City
- Greater Birmingham Regional Planning Commission
- Board (ex-officio) Cordova Community Medical Center
- Prince William Sound Reg Dev Board of Directors
- Former Director, University Medical Center, Lebanon, TN. - Maryland Municipal League
- 2018 ICMA Conference Planning Committee (Baltimore)


## Adjunct Faculty/Instructor

- ICMA selected instructor at the China University of Political Science and Law (Beijing, China)
- University of Baltimore (MBA) - City Colleges of Chicago - Ohio University - Central Michigan
- University of Maryland European Division - Cumberland University - University AL at Birmingham


PREFERENCES

## MI NI MUM COMPENSATI ON:

\$65.00 per hour; \$130,000.00 per year
WHAT TYPE OF JOB ARE YOU LOOKI NG FOR?
Regular
TYPES OF WORK YOU WI LL ACCEPT:
Full Time
SHIFTS YOU WI LL ACCEPT:
Day,Evening, Weekends

## OBJ ECTIVE:

To provide effective, efficient, transparent, and responsive services to the public that is guided by laws and ordinances, resolutions, and directives from the City Council in implementing duties I am entrusted with in serving citizens.

| EDUCATION |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: |
| DATES: | SCHOOL NAME: <br> University of Phoenix |  |  |  |
| LOCATI ON:(City, State/ Province) DID YOU GRADUATE? <br> Phoenix, Arizona  | DEGREE RECEIVED: <br> Other |  |  |  |
| MAJ OR: <br> Major in Public Administration |  |  |  |  |


| WORK EXPERIENCE |  |  |
| :---: | :---: | :---: |
| DATES: <br> From: 7/2021 To: 12/2022 | EMPLOYER: <br> City of Dillingham | POSITION TITLE: <br> Assistant Finance Director |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? <br> - Yes aNo |
| HOURS PER WEEK: 40 | SALARY: <br> $\$ 6,500.00 /$ month |  |
| DUTIES: <br> Assisted the Finance Director in employee supervision, recruitment, and training. Reviewed payables, payroll, and receivables prepared by the accounting technicians for final processing. Balanced daily sales receipts and deposited collected funds to the bank. Assisted in reconciling bank statements. Maintained grant files for reporting. Submitted progress reports to Federal, State, and local funding agencies. Assisted the Finance Director as directed and served as acting Finance Director during the Director's absence. |  |  |
| REASON FOR LEAVING: <br> Unfavorable housing conditions and to concentrate in completing my Master of Public Administration. |  |  |
| DATES: <br> From: 9/2019 To: 3/2020 | EMPLOYER: <br> City of Unalakleet | POSITION TITLE: <br> City Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? <br> - Yes $\quad$ No |

## HOURS PER WEEK: <br> 40 <br> DUTIES:

SALARY:
\$5,100.00/month
As the Chief Administrative Officer in a Council-Manager form of government, managed city operations in providing public services to residents in the community. Implementing city ordinances and resolutions passed by the City Council as well as directives by the City Council. Led and worked with department heads and administration staff to ensure effective and responsive delivery of services. Managed all grant projects. Submitted progress reports to funding agencies. Collaborated with city Leaders, tribal leaders, corporation leaders and city employees in serving the public. Partnered with businesses and welcomed guest.
REASON FOR LEAVING:
Personal Reasons

| DATES: <br> From: 1/2012 To: 3/2016 | EMPLOYER: <br> City of Saint Mary's | POSITION TITLE: City Manager |
| :---: | :---: | :---: |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: | MAY WE CONTACT THIS EMPLOYER? Yes |
| HOURS PER WEEK: $50$ | SALARY: <br> \$6,000.00/month |  |

## DUTIES:

Responsible for the enforcement of city ordinances, risk management, contractual, budgetary, procurement, fiscal accountability, public relations, personnel management, and other administrative matters.
REASON FOR LEAVING:
Moving back to Anchorage. Continue pursuing higher education.

## CERTIFICATES AND IICENSES

## TYPE:

Real Estate Salesperson
LICENSE NUMBER: 117948

ISSUING AGENCY:
State of Alaska

## Skills

## OFFICE SKILLS:

Typing:
Data Entry:

## OTHER SKILLS:

Accu-Fund and Quick Books accounting software. - Beginner -2 years and 0 months
LANGUAGE(S):
Tagalog/Filipino - © Speak ■ Read ■ Write

## ADDITIONAL INFORMATION

## Additional Information

Worked at AlaskaUSA Credit Union, a financial institution from February 1993 to December 1998 (15 years). Started as a Teller and progressively moved up to my position as an Assistant Branch Manager. Then I have decided to pursue my personal goal of operating my own business, a Bed and Breakfast in Bethel and Homer Alaska. Ultimately, deciding to serve the public from 2009 to present.

| REFERENCES |  |  |
| :---: | :---: | :---: |
| REFERENCE TYPE: Professional | NAME: <br> William "Bill" Alstrom | POSITION: <br> City Mayor |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: <br> Petra Cupino | POSITION: <br> Professional (Real Estate Client) and Personal Friend |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: <br> Andy Journey | POSITION: <br> Public Works Director City of Saint Mary's |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |

## Agency-Wide Questions

1. Have you previously worked for the City of Palmer?

No
2. Are you related to anyone who is currently employed by the City of Palmer?

No
3. If you answered yes to the previous question, please provide the individual's name and department
4. Are you able to perform the essential functions of this job with or without reasonable accommodations? Yes
5. If you answered yes to the previous question, please explain:
6. Have you ever been terminated or asked to resign by a former employer? No
7. Have you been convicted of a misdemeanor within the past five years? No

## Lob Specific Supplemental Questions

APPLICANT'S SWORN STATEMENT AUTHORIZATION AND RELEASE I hereby affirm all the information I provided or will provide to the City of Palmer relating to my application for employment, whether by written application form, resume, oral statement or otherwise, is true and complete to be the best of my knowledge. In addition, I agree that any intentional misrepresentation or omission and any material negligent or innocent misrepresentation or omission in or from said information may disqualify me from further consideration for employment any may be considered justification for immediate discharge from employment if discovered at a later date. I hereby authorize any person, organization, or governmental entity, including any current or former employer, to release to the City of Palmer or any authorized person acting on behalf of the City, any and all information, in any manner requested, which may be relevant to my character or qualifications for the City position for which I applied. I authorize current and former employers to give to the City of Palmer any and all employment records in their possession dealing with me, including, but not limited to, job descriptions, wage information, employment records, performance appraisals, disciplinary records, layoff slips, attendance records, reports, or other documents relevant to my application for work or actual employment with the employer, including records relevant to drug and alcohol tests conducted by or on behalf of the employer or in the possession of the employer. I also authorize the release of information and written records concerning my educational history, driving records, and criminal or civil actions. I request that all persons and organizations cooperate fully in providing information to the City, including allowing the interviewing of supervisors, co-workers, educators, or other references. I hereby release all persons, employers, organizations, governmental entities, or any other entity providing information.
I Agree
2. Have you attached the required writing examples?

Yes
3. Have you attached your answers to the supplemental questions as noted in the job bulletin? Yes

The following terms were accepted by the applicant upon submitting the online application:
The information provided in this employment application is true, correct, and complete. If employed, any misstatement or omission of fact on this application may result in dismissal. I authorize investigation of all statements contained in this application for employment as may be necessary in arriving at an employment decision. This authorization includes permission to check employment references.
If selected for employment you may be required to supply proof of authorization to work in the U.S., have a physical examination and/or drug test, supply and/or authorize a criminal background check, supply and/or authorize a copy of your motor vehicle record (MVR), or sign a conflict of interest agreement and abide by its terms.
I understand that acceptance of an offer of employment does not create a contractual obligation or permanent employment upon the City of Palmer. Employment may be terminated at any time at the option of the employee or City of Palmer.

This application was submitted by Susana V Stinnett on 5/16/24 11:51 AM

## Signature

Date

To: Mayor Carrington and City Council City of Palmer, Alaska 231 West Evergreen Avenue Palmer, Alaska 99645

From: Susana Stinnett


Re: City Manager Recruitment

## Mayor Carrington and City Council,

First, it was nice meeting you and thank you for the consideration and time you have given me for the City Manager job interview. I am enclosing a trip report from Fred Broerman, Local Government Specialist with the State of Alaska to help validate how I strive to build financial stability during my tenure as City Manager. Additionally, I am enclosing a page regarding my accomplishments as City Manager and Project Manager. I am results oriented and go the extra mile to collaborate and build relationships with the City Council, internal, and external stakeholders to achieve goals for the public's benefit. In addition to my qualifications and capability, the best I could offer is my passion and dedication as a public servant to serve my fellow Alaskans.

At the end of the day, what we do as public servants is all about serving the public. I have good work ethics and lead by example. Empowering employees to take ownership of their roles and responsibilities to provide effective, efficient, and responsive public service. I reflect on how I served and how I can improve. Based on information available on the city's website, I acknowledge and commend the leadership of the City Mayor and the City Manager in maintaining a sound working environment, working relationships, and financial sustainability. I intend to continue maintaining the organizational culture of the city and embrace the small town feel of Palmer that I cherished growing up. I am interested in joining the city team in serving the citizens of Palmer.

I am aware that the library improvement or replacement is on the priority list of Palmer's community projects. I am passionate about community improvements to improve the social, health, safety, and economic conditions in the community. During my years of experience in project management, I found ways to secure funding for projects to materialize.

Palmer is a unique city and an ideal place to live, work, and play. As an Alaskan resident for 34 years, I am here to stay as a public servant. It would be ideal to be a community member of Palmer Alaska at its Best.

Looking forward to being interviewed for a second chance to hopefully present my purpose, passion, and dedication to serve.


# MEMORANDUM 

## STATE OF ALASKA

Commerce, Community, and Economic

Development

TO: John Nickels, LGS IV
FROM: Fred Broerman

## DATE: December 26, 2012

SUBJECT: Trip Report

PURPOSE OF TRIP: To work with the city manager and bookkeeper to create a RUBA compliant monthly financial report.

PERSONS CONTACTED: City Manager Susanna Stinnett and Bookkeeper Sven Pauken.
OBSERVATIONS: Since 2010, the City of Saint Mary's has had three city managers. During the turnovers in management, the municipality struggled with cash flow and heating fuel storage problems. Despite these obstacles, the current city manager, hired in January of 2012, has made great strides in building sustainability into the city. The city operates a gravel mining enterprise that sells its materials to construction projects along the Lower Yukon River. The manager significantly raised gravel prices to make the enterprise more profitable. Profits from the gravel mining operation are used to subsidize the city's water and wastewater utility and other city services. The manager was also instrumental in city council passing the first rate increase (from $\$ 75$ to $\$ 97$ ) for residential water customers since the piped water/wastewater facilities were built in the 1990's. She has also brought significant income to the city by renting and barging extra heavy equipment the city owns to large scale construction projects along the Yukon. The City of Saint Mary's has a population of 554, is the Yukon-Kuskokwim Delta's only first class city, and operates with about a four million dollar annual budget.

The city had not been compliant with RUBA financial indicators for nearly two years. Therefore, the manager requested on-site assistance from Bethel staff to create a RUBA compliant monthly financial report for the municipality. On Monday morning, December 17, Bethel staff started the project by interviewing the manager and the bookkeeper about how the city's departments, grants and projects were set up in QuickBooks. Then we started adapting a spreadsheet format to fit the city's needs. The final product had columns that compare annual budgeted amounts for each QuickBooks class (and the categories within each class) to year-to-date amounts and gives a running balance for each month's expenditures and revenues. The bookkeeper added a column to the left side of the spreadsheet and entered chart of account number designations for each category to more easily facilitate entering financial data from QuickBooks into the new spreadsheet. The bookkeeper then began the lengthy task of querying QuickBooks, printing out reports, and entering financial data into the new multi-month financial report spreadsheet from the beginning of FY13 to date. As he entered data he also edited numerous entries within the city's QuickBooks file so they would match the spreadsheet. The city manager reviewed draft versions of the spreadsheet and Bethel staff made several formatting changes. The project took almost two days to complete. The spreadsheet shows the city is operating profitably with a
comfortable margin for winter expenses.
Late Tuesday afternoon, December 18, the manager gave Bethel staff a tour of the city's facilities and photos were taken. Bethel staff also reviewed the city's RUBA online report with the city manager and answered her questions about compliance for several indicators. A copy of the RUBA compliance guide was also left with the manager. The manager provided several documents which will be used to update the city's online report.

RECOMMENDATIONS: The city manager should make sure the monthly financial report is kept up date and review it two or three times a month. The city manager and bookkeeper should also explain the details of the new multi-month financial report to the city council.

CC: Saint Mary's City Council<br>John Hutchison, Senior Engineering Project Manager<br>Elizabeth Manfred, RUBA Program Manager

## Susana V. Stinnett

## P1 <br> 

## Accomplishments as City Manager and Project Manager

Successfully managed the challenging financial situation of the City of Saint Mary's by increasing revenues and reducing expenses. Actions taken: In 2012, I learned how to manage a city and a gravel pit. Negotiated sales contracts for production and gravel delivery to the city dock. Secured and increased gravel sales contract and equipment rentals. Reduced fuel cost by contracting with Ruby Marine to supply diesel and gasoline needs for $\$ 3.00-\$ 4.00$ per gallon instead of $\$ 6.00-\$ 7.00$ at Crowley. By 2014, All outstanding city debts were paid and credits with vendors were restored. The city was restored to financial stability.

Recommended to the City Council to approve paying off the 170 acres Mission Property for clear title in order to begin with housing and economic development. Today, on the property, a Bulk Fuel Tank Farm project is in progress for an Electric Company in exchange for a fuel storage tank for the city. The boy's dorm was renovated to house a crew of 30 for a construction company and residential lots have been platted and recorded for a subdivision.

Completed Capital Projects: I am passionate and driven to completing projects for community improvements. Projects closed: (1) Continued work with CE2 Engineering on Water and Sewer Main Replacement Project from $4^{\prime \prime}$ PVC pipes to $6^{\prime \prime}$ HDPE arctic pipes to include Fire Hydrants. (2) Worked with FEMA on Water and Sewer Lines Re-Alignment Project and (3) Road Restoration Project damaged by Flood. (4) Other federally funded projects such as ARRA and CDBG.

Unserved Homes: Presented and discussed with John Hutchinson, a Senior Engineering Project Manager with Alaska Native Tribal Health Consortium (ANTHC) regarding the unsanitary conditions of honey buckets. With John's help the city secured a $\$ 1.6$ million grant to connect the unserved homes to the water/sewer pipe system.

Built a motivated city team by working and learning with each other on how to be more effective and efficient in providing service to our people. We worked as a team.




# SUSANA V. STINNETT 

City Manager Applicant

## Contact Information:

## Qualifications:

- Eight (8) years local government experience in Alaska (Five plus years in leadership).
- Six (6) years grant management, implementation, progress reporting, and closing.
- Four (4) years gravel pit production and sales contract manager.
- Critical thinker with common sense approach in problem solving. Welcoming feedback and varying opinions to the table to see different perspectives in the evaluation and selection of creative alternative solutions for implementations.
- Encouraged public participation in public policies and community problem solving to build trust in government.
- Open door policy. Listening, understanding, and responding.
- Partnered and collaborated with internal and external stakeholders.
- Incorporates different styles of leadership to properly address situations.
- Understanding my role and complying in implementing the City Council's priorities and directives in serving the public.


## Education:

- Master of Public Administration - University of Phoenix
- Bachelor of Science in Business Administration, Major in Business/Public Administration - University of Phoenix
- Associate of Arts in Business - Western International University


## SUSANA V. STINNETT

## Professional Experiences:

Assistant Finance Director
City of Dillingham

July 2021 -
December 2022

- Assisted the Finance Director with staff recruitment and training.
- Reviewed bi-weekly payables, payroll, and receivables prepared by the account technicians for final processing.
- Balanced daily sales receipts and deposited collected funds to the bank.
- Assisted in reconciling bank statements. Maintained grant files.
- Submitted progress reports to Federal, State, and local grantor agencies.
- Assisted the Finance Director as directed and served as acting Finance Director during the Director's absence.

City Manager
City of Unalakleet
City of Saint Mary's

September 2019- March 2020
January 2012 - March 2016

- Managed city operations, managed capital projects, and managed a gravel pit operation. Implemented city ordinances and resolutions passed by the City Council as well as directives by the City Council.
- Led and motivated staff to ensure responsive delivery of services.
- Worked with federal, state, and local funding agencies in implementing, reporting, and closing of grant projects.
- Maintained and improved services provided to the public effectively and efficiently.
- Collaborated with department heads to ensure City Council's priorities become a reality. Collaborated with city leaders, tribal leaders, corporation leaders, and city employees in serving the public.
- Partnered with businesses and weicomed guests.
- In addition to managing city operations and project implementation, managed a gravel pit operation with 14 employees producing gravel and delivering gravel to the city dock for barge loading.
- Improved the social, safety, and economic conditions in the community.


## SUSANA V. STINNETT

- Negotiated and contracted with barge companies regarding price and delivery of gravel.
- Worked with department heads and the Finance Director in the preparation of the annual budget presented to the City Council for approval and adaptation.
- Executed the budget throughout the year. Monitored and reviewed the budget for the needed transfer of budgetary appropriations among budget items during the fiscal year.
- Prepared for annual audit and worked with auditors during the audit.
- Performed all other duties necessary to perform the duties and responsibilities effectively and efficiently as a leader, listening, and responding to residents' concerns, suggestions, and all other duties as assigned by the City Council.


## City Clerk/ Bookkeeper/Grant Project Manager July 2009- Nov 2011 City of Alakanuk

- Prepared meeting packets, attended City Council meetings, and took minutes.
- Maintained city records, processed payroll, payables, and receivables.
- Submitted monthly reports to City Council.
- Transformed non-revenue city owned properties to rental properties.
- Implemented, reported, and closed grant projects with FEMA, the funding agency for road restoration and water/sewer realignment projects due to flooding.
- Served and assisted residents over the phone and in the office.


## ADDITIONAL EXPERIENCES:

Notary Public for ten (10) years.
Management/Supervisor in Banking for seven (7) years.
Realtor in the State of Alaska for several years.

## Susana V. Stinnett

## Professional References:

William "Bill" Alstrom - Mayor, during my tenure as City Manager City of Saint Mary's


Fred Broerman - Local Government Specialist, State of Alaska Work Reference- RUBA Rating, Utility Rates

Everett and Petra Cupino- Real Estate clients, friends

Junie Jackson - Member Services Supervisor, Global Credit Union


Andy Journey - Director Water/Wastewater, City of Saint Mary's

## Executive Summary

Susana Stinnett
University of Phoenix - Student MPA/593
Professor Rosalind Mcadams
October 2, 2023

## New Policy - in recruitment, funding resources, and partnerships for Law Enforcement Officers

Introduction: The City of Saint Mary's, a small city in remote western Alaska, a city accessible only by air for travelers to and from the City of Anchorage. The 500 air miles distance for flights or the lengthy nautical miles by barges through the Aleutian chain for cargo during the summer months is not accessible in the winter due to the frozen Yukon River. The small city with a population of 602 residents relies mostly on sales tax revenue for the city. There's no real property tax. The city struggles in their revenues and expenses budget in delivering public services to the public. One of those services is law enforcement. The public administrator appointed by the council manages city operations and tasks with roles and responsibilities to inform and work with the city council in the creation or changes of policies to improve services provided to the public.

Problem Statement: Safety concerns in the community are expected and obvious. Response time or no response at all by law enforcement have been at an unacceptable level. The City of Saint Mary's used to have sufficient staff to cover the 24/7 shifts in the public safety department. Apparently, staffing from four (4) law enforcement officer was reduced to one (1). This situation is a problem. What can the city, the local governing body and public administration do to resolve this problem?

Summary of Research on problem statement: Under my leadership during my tenure serving in Saint Mary's, the city's public safety department has four (4) officers. Currently, the city is down to one (1) officer (phone conversation with city council member Bossa Alstrom), which is not sufficient to cover 24/7 shifts. The situation creates problems in keeping law and order in the community.

An employee needs 6-8 hours of rest or sleep to effectively provide public safety services. As the lone officer, with $24 / 7$ shift to be covered, it is not possible to be available to respond to calls during rest periods or during a shift when the officer is handling a call when another call comes in. Response time to other calls will be delayed or remain unanswered. Public service in Saint Mary's is ineffective, inefficient, inequitable, and a problem that needs to be addressed.

Research shows that there is a shortage in law enforcement staffing nationally, statewide, and in several local governments. The State of Alaska with shortages in its State Trooper Department has a recruitment team recruiting for law enforcement officers at the Alaska State

Fair (Alaska News Source, live TV broadcast, September 2023). Law enforcement recruitment for several Alaskan communities was also posted in Alaska Municipal League (AML) classified ads.

The proposed policy for law enforcement recruitment should entail positive marketing and highlight desirable and flexible situations for prospective officers. Creative incentives such as; hiring bonuses, competitive salary, and paid training with stipends could help attract potential applicants for the much-needed staffing needs (usdoj.gov, January 2022). In Saint Mary's, the policy will include flexibility in residency as well as the option to serve with a rotational schedule. Some officers or employees prefer not to reside year-round in the remote communities of Alaska. Due to the remoteness of the city's location with lack of urban living amenities, the recruitment could replicate 2 weeks on- weeks off schedule similar to work schedules in the North Slope Oil Industry in Alaska (umn.edu).

## Project Design and Implementation Plan:

1. Short-term goals - the short-term goal for the administration and the governing body is to develop a policy to start addressing the problem. First, the problem needs to be fully defined and developed to come up with a policy to address the situation. A policy agenda needs to be presented for discussion and consideration of a new policy to improve staffing in the public safety department. The agenda will include brainstorming of ideas to be communicated to stakeholders and engage stakeholders to hear their ideas, biases, perspectives, concerns, and suggestions to address the problem. Defining the problem and pinpointing the cause(s) of the problem. Once consensus is reached in the policy development process, long term goals can be identified.
2. Long-term goals - The long-term goals in addition to recruitment is retention of law enforcement officers and an active positive employee-leadership relationship to foster open communication and stay abreast of planned resignation or retirement of officers to start recruitment to prevent unacceptable gap in officer placement. Most importantly, to provide continued public safety services to keep the public safe and keep law and order in the community.
3. Communication Plan to Key Stakeholders - in a democratic government, the public, the beneficiary and recipient of policies adopted and implemented affects their daily lives directly or indirectly should participate and be heard during City Council meetings with meeting agendas, where, and when the meeting is held. The public is given notification several days before the meeting. Participation can be conducted in person or via Microsoft Zoom. The policy maker, more likely the administrator planning and formulating policies and the decision makers who are the governing bodies in their jurisdictions, communicates with the public by building support and consensus as well as compromises and negotiations to achieve common ground for agreements, starting from the planning of policy formulation to implementation and feedback of results. Public engagement creates a buy-in and public ownership of the policy's goals and objectives. The public will be participating in the final formulation and adoption of the policy. The public are also encouraged to communicate feedback to policy implementors of policy implementation results. This process helps in tracking and evaluating results
for an opportunity to make changes for improvements as needed to acquire desired outcomes.
4. Potential Roadblocks and Solutions to Overcome Roadblocks - Funding is the main roadblock from the beginning to the end of the policy development to policy implementation. Creative alternatives are the following: A- General fund revenue could be re-appropriated to fund the policy's recruitment processes when workable enough to not impact other services drastically. B - is an alternative with a high potential because the city took advantage of the available program in the past. It is the agreement and partnership for the State of Alaska to provide two (2) Village Public Safety Officers (VPSO) with the city's responsibility to provide housing (VPSO is under the states' payroll expense) in exchange for the VPSO services. In addition to the VPSO program, the city could partner with the local tribal entity for their tribal police to work with the city police in enforcing law and order in the city. Consequently, adding 2 VPSOs and tribal police to have enough coverage for the 24/7 shift. Officers not on duty are on call in case of emergencies where a back-up officer is needed.
5. Strategies Utilized in Developing the Proposed Policy - The strategy utilized in the development of the policy is the creation of an outline to help guide policy makers and decision makers. In the development process, setting the agenda, policy formulation, and communicating to stakeholders must be in place before the enactment and implementation of the policy. In setting the agenda, the problem will be defined by finding the causes of the problem. The public administrator will have first-hand knowledge of why the problem exists. The public administrator oversees activities and reports from the law enforcement officer as well as information provided by the public on how law and order has been provided in the community. This compiled information will be presented to the legislators to help in their decision making of the proposed policy. Identified solutions to help resolve the problem along with budget or funding sources will be presented for the policy formulation. The identified solutions and policy formulation will be communicated to stakeholders for discussions. The public will be encouraged to participate and engage in policy discussions. Brainstorming among the policy makers, the decision makers, and the public is the democratic way of governance. Policies impact the public's daily lives. The public has the right to participate and to be heard. identified solutions to the problem and funding resources strategies to implement the solution were considered and the best fit alternatives were selected.

Strategies in the development of the proposed policy included incorporating the SMART goals.

- Specific-specific goal is the recruitment of additional law enforcement officers.
- Measurable - budget is to hire three (3) officers
- Achievable - through positive and creative recruitment advertisement and back-up plan to supplement budget by partnering with the State of Alaska in providing VPSO Officers for the city and partnering with the local tribal organization for the Tribal Police Officer to work with city police and applying for grant funding.
- Relevant- the policy's relevance is its importance in keeping the public safe. Sufficient staffing for the 24/7 schedule is needed to effectively provide public safety services in Saint Mary's.
- Time-based- Recruitment will begin after the policy is adopted by the City Council on their next month's meeting in October 2023. Advertising will stay active for a month or until positions are filled. Results from the recruitment will dictate actions to pursue with the VPSO program and Tribal partnership. The implementation process will be tracked and monitored for results and evaluated every three months to repeat the process or identify other avenues to keep staffing at the desired level.


## The policy: Policy\#xxx-2023. Recruitment and Retention of Public Law Enforcement Officer

## Recruitment:

1- Advertisement- the public administrator shall advertise recruitment For vacant law enforcement officers' position. Cost is $\$ 300$ for two Weeks with Alaska Municipal League (AML).
2- Sign-in bonus- the sign-in bonus shall not exceed $\$ 10,000$.
3- Flexible schedule - law officers may choose to reside in the city year Round (housing provided by the city) or choose a rotational schedule Of two weeks on two weeks off. The city shall provide round trip Airfare to and from Saint Mary's. Each cost is \$619.00
4- Officer Salary- refer to employee policy for salaries.

## Partnering with Agencies and other Nonprofit Organization:

1- The city partners with the State of Alaska with the state's VPSO Program. Housing provided by the City of Saint Mary's.
2- Partner with the tribal entity in town for the tribal police to work with The city police.

Grant Funding: The public administrator shall research available public Safety grant funding through the state or federal funding agencies.
6. Why those Strategies were chosen - The strategies were chosen to ensure guidelines are in place to stay on track with the process, budget, partnering and funding opportunities. Back-up options are in place when a chosen action being implemented does not provide expected results. The policy is designed to direct the public administrator to take action in the recruitment process. The alternatives to acquire additional law enforcement officers are stated in the policy for the public administrator to decide on acting without having to amend an adopted policy to add these alternatives. The policy, however, could be changed to improve where needed.
7. Assessment of the Effectiveness of the Strategies - The strategy in defining the problem of unacceptable law enforcement services identified alternative solutions to the cause of the problem which is understaffing in the public safety department. The strategies identified in the recruitment process and other sources to increase law enforcement presence will address the untimely response to calls and calls that did not receive services due to a single officer tied up handling other calls. No back-up officer to call-in for assistance. The goal to staff the 24/7 shift is the ideal situation in keeping law and order in the community, keeping the public safe.

## Policy Outline:

- Recruitment
- Partnering with other agencies and tribal or non-profit organizations
- Grant Funding
- Budget

Under the direction of the City Council, the public administrator shall implement policy \#xxx2023. The recruitment and retention strategy to fill vacant positions in the public safety department to efficiently deliver public safety and law enforcement to keep the public safe. The budget allocation and other alternative sources to staff the public safety department have been identified.

Budget Justification: Law and order in the community is very important. Keeping the public safe is a priority. Ineffective and untimely response to the public's call for safety assistance should not be acceptable. Providing public safety justifies allocating funding in recruiting additional officers to sufficiently cover the 24/7 shifts.

## References:

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For Meeting Workload Demand.
https://cops.usdoj.gov/html/dispatch/01-

UMN.EDU (Retrieved September 2, 2023). Life On "The Slope." https://www.d.umn.edu/-cstroupe/archive/5230/g/ocal/prudue/unw

William "Bossa" Alstrom. (September 2023). Council Member, City of Saint Mary's. Phone communication.

CITY OF'SAIN'T MARY'S
P.O. Box 209

St. Mary's, AK 99658
Phone: (907)438-2515 Fax: (907)438-2719

December 10, 2014

To: Mayor William Alstrom and City Council<br>From: Susana Stinnett, City Manager<br>Subject: Manager's Report for November 2014

Good evening and Happy Holidays to all. The lighting of our Community Christmas Tree turned out to be a wonderful community get together. The Holiday Spirit was in the air. Residents were milling around chatting, having coffee or hot cocoa with a dough nut or a cinnabon roll. Children and adults alike were gathered near the bonfire while some children were climbing up to where the Christmas tree sits then take pictures before rolling back down from the tree. Representatives from the church's choir lead a group to sing Christmas songs. On top of that, we had a full moon lighting up the landscape. It was an evening filled with the spirit of Christmas. The scene was an inspiring community gathering.

November is a month to remember. It is the month when paying off the Mission Property was attended and applauded by some residents. It is also the month when we sent the pay-off check and the State of Alaska processed the satisfied note and released the deed for the Mission Property. I still need to submit reconveyance of deed to the Bethel Recording District to record the City's ownership of the Mission Property. See correspondence, item D.

Turkeys were distributed to the City Council and City employees for Thanksgiving. Christmas Cards to our customers and vendors were signed by the City Council and City Employees and were mailed out on Friday the $5^{\text {th }}$ of December.

No news from AVEC as to when the electric service to the Mission will be activated. Brush cutting has been halted for the winter. Brush cutting will resume in the Spring of 2015.

I have contacted CE2 Engineering to work on the request for the downtown Andreafski Water Main Replacement Project. The cost estimate, project description, budget narrative and timeline will be completed before the City Council's Meeting in January so that I could enter the information in Capital Project Submission Information System (CAPSIS) before the Council's trip to Juneau.

I will be attending RUBA training for Personnel Management in January 12-16 in Anchorage. RUBA will cover $\$ 1,000$ in expenses through reimbursement to the City.

Best Holiday Wishes and Happy New Year!!!!!
Sincerely,



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OL बAФपVMV
CERTIFICATE OF APPRECIATION


April 10, 2014

To: Senator Lyman Hoffman
State Capitol Room 11
Juneau, AK 99801

From: Susana Stinnett


## Dear Senator Hoffman,

My name is Susana Stinnett. The City Councll of Saint Mary's has hired me to the position of City Manager in January of 2012. I arn motivated and committed in working for the residents of Saint Mary's and in working with the City Council, Community Leaders, Governmental and NonGovernmental Leaders and Organization's Representatives to serve the citizens of Saint Mary's. On behalf of the people of Saint Mary's, I come to you for support in improving the housing needs in the community. The City of Saint Mary's (COSM) is boxed-in with Native land allotments to the left and above and the Mission property is on the right side of town. We have young couples contacting the city office regarding housing. Office of Children's Services have also contacted the city regarding housing. There are some rental properties in town but availability is close to none. Therefore, I am writing to you in hopes of getting your support to a much needed property acquisition and improvements of the Mission Property here in Saint Mary's. Saving and improving the structures of the historic Catholic Mission School would be a great benefit to residents of Saint Mary's.

Benefits for the people and City of Saint Mary's:

- City's sewer lagoon that is located Inside the Mission property will be on city property and would allow for future improvement and expansion.
- Creates new residential lots for housing expansion. Saint Mary's is boxed-in with Native land allotments. Young couples are looking for houses they could rent. These couples have no choice but to live with their parents.
- Housing for the staff of the Office of Children's Services (OCS) - there is a big turn over with the OCS staff due to shortage of housing in Saint Mary's. During the two years that I have lived in Saint Mary's, I knew of three OCS staff looking for housing. Two OCS staff left

Saint Mary's due to housing shortage. Availability of permanent housing for OCS staff would help the State of Alaska in providing Children's Services to the Lower Yukon Region.

- Temporary housing for children who are left without parents due to Domestic Violence or other issues in the household.
- Housing for Village Public Safety Officer (VPSO) - help ensure VPSO presence in Saint Mary's.
- Save the structures from further deterioration.
- Lodging for meetings, workshops, or conferences.
- Temporary lodging for the employees of out of town companies.
- Cafeteria, coffee shop or a restaurant.
- Job creation (Housing) such as: Carpenters, Laborers, Housing Custodian, Housekeepers), Building Maintenance, Grounds Maintenance, Office Help and Housing Supervisor.
- Job creation (Cafeteria) such as: Cook, Kitchen Help, Cashier, Driver, Shift Supervisor
- Community Tank Farm (for AVEC intertie project) - City benefits because AVEC will provide a fuel storage tank for the city in exchange for AVEC's use of the property. The City of Saint Mary's is in need of fuel storage tank. Crowley's $\$ 7.00$ plus per gallon price deplete funds allocated for maintaining roads and other services that the city provides. Bulk fuel price per gallon is about $\$ 4.00$ delivered to the city by Ruby Marine.

Additionally, the AVEC plant has the potential of getting flooded during the spring break-up. Relocating the plant to higher ground would ensure a safer ground for the plant.

Furthermore, the main buildings at the Mission School could be preserved for historical value.

Garden for the residents of Saint Mary's - improve community morale by using free time to tend and harvest a garden. Pointing residents to positive direction in spending their time. Creates a healthy interaction among community members.

The City of Saint Mary's is requesting for your assistance for these benefits to materialize. I have been working with First National Bank of Alaska (FNBA) to secure a loan in the amount of $\$ 300,000$ to purchase the Mission Property. The buildings, the city lagoon, one of the city's cemetery is within the property, community garden, additional lots for new housing, community tank farm, AVEC plant and historic preservation are good reasons for the city to acquire the Mission Property.

The monthly payment comes to about $\$ 3,500$ / month for 10 years. However, the bank is unable to provide financing due to concerns regarding the city's capabilities in repaying the loan. The city is willing to contribute $\$ 50,000$ to grant funds assistance from the State or Federal. The Mission Property has the potential to help the city Improve the social and economic climate of the community.

The city would like to duplicate an improvement that has been beneficial to the city. A building about 5,800 square feet has been left vacant for years. It was mainly used for storage. It was a fish processing structure in the 60's. In 2012, the building was renovated and has been providing
temporary lodging for employees or guest from out of town or providing lodging for small groups attending meetings in Saint Mary's. Fiscal Year 2013, the city housing brought in $\$ 48,000$ in revenue. This revenue subsidizes city departments with near zero revenue such as building maintenance or public safety. Added revenue helps sustain the services provided to residents.

The girls dorm at the Mission could bring much more revenue than the city housing and will also create jobs for residents. With housing availability, meetings and workshops could be held in Saint Mary's. Saint Mary's Court could also schedule trials to be held in town when housing is available for jurors and attendees.

So much community benefits abound for the Mission Property to be city owned. Currently, the Mission Property is owned by the State of Alaska Division of Economic Development, Finance Section. Contact is Darcy Stetson © 1-800-478-5626. She has been patiently working with the city while the city work on securing a loan. I have mentioned to Darcy Stetson that the City Council are hoping to acquire the property for a dollar or some minimal amount. Darcy Stetson responded by saying that the department need to recoup what was lost from the Mission Property delinquent account to replenish the revolving loan fund.

Hoping for your support in making the Mission Property to be incorporated with COSM. It will be such a lost opportunity for the city to see the Mission property go to an individual or entity outside of Saint Mary's. The city is in great need of this property. The Mission property has so much potential for the people of Saint Mary's. These benefits are for the long term, for the children, for the grandchildren of future generations. You are our hope to make the incorporation of the Mission Property and the City of Saint Mary's to become a reality.

Sincerely,


Susana Stinnett
City Manager, City of Saint Mary's

Cc: Governor Sean Parnell<br>Representative David Guttenberg




Susana Stinnett
City Manager Applicant
City of Palmer

City Manager Supplemental Questions and Answers:

1. Please tell us why you are interested in this position and why it is a good time in your career to come to the City of Palmer.

Public service has been my professional purpose since 2009. Contributing to the improvements of goods and services to residents as well as visitors in the community is very rewarding. I recently completed my Master of Public Administration, and I am looking forward to applying my local government experiences, additional knowledge learned, capacity, and ability to serve. My passion is engagement in community improvement projects for the public's benefit.

It is a good time in my career to come to the City of Palmer. I wish to settle down in a place where I could have a vegetable garden and chickens in my backyard. I grew up in a country setting and Palmer is an ideal place for my wish to come true. In the 90 's, every year, my family enjoyed going to the State Fair then passing by Pyrah's Farm to pick fresh vegetables. Therefore, at this time in my career, I could pour my motivation and passion to serve in Palmer while living a dream in the agriculture center of Alaska.
2. Please describe your professional experience working with elected officials and boards. Describe the responsibility you believe the City Manager has to the Mayor and City Council and to the citizens of the community. Describe how you see your role and interactions with the 1) Mayor; 2) City Council; 3) City Clerk.

My role as the City Manager is to report to the Mayor and the City Council regarding all city affairs. It is my duty and responsibility to implement city ordinances and resolutions passed by the City Council and it is my duty to communicate and encourage citizens' participation in the discussions of city affairs to help the City Council in their decision making. The City Clerk and the City Manager work under the City Council and together we work closely under the direction of the City Council. The City Council, the City Manager, and the City Clerk serve the citizens of the community.
3. Please explain your process for communicating critical and non-critical information to the Mayor and Council. How do you decide when or what is necessary to bring to the Mayor and Council's attention? How do you see your role as communicator to the Mayor and Council, staff, other governmental agencies, local businesses, and citizens.

All critical and non-critical information must be communicated to the City Council unless the information is non-critical in regard to city operations. The City Manager is entrusted with decisions on operations except for certain expenditures that need City Council approval. 1 am an advocate of open communication and welcome different perspectives. Transparency through communications builds trust in government. Communications could be conducted with all stakeholders during City Council meetings and communications
made available via phone, e-mail, letters, or in person. As City Manager, it is my duty to provide and communicate information clearly and in a timely manner to all stakeholders.

Certain critical information provided by the City Manager to the City Council that involves personnel or legal issues could be discussed in executive session at the City Council's discretion and/or City Manager's recommendation.
4. The citizens and city council members are very diverse. Describe how you would handle a situation where two people wanted to take you in opposite positions on the same project.

I welcome different views and perspectives. Therefore, I will listen and understand the opposing positions. I will thank both parties for bringing their opinions to the table. As City Manager, I encourage such participation. I see their voices being heard as an opportunity to enlighten me with new perspectives. Ultimately, it is my responsibility to provide information, requirements, and expected results of a project.
5. Organization and planning is often a challenge when working in the community and juggling multiple task. How will you work to achieve the goals of this position while still completing paperwork, communicating effectively, and meeting the needs of Council, City Clerk, staff, and citizens?

Be ready to work long hours until all priorities are met. I keep a to do list and identify priorities from that list. I keep an open mind to adapt to changes that impact priorities. Some changes needed immediate attention and will become number one priority.
6. Please describe any experience you have had facilitating economic development in a community. Please describe your involvement in a specific economic development project, from inception to completion including 1) your role in the project; 2) any problems/issues you encountered; 3) the results of the project.

The acquisition of the Mission Property in Saint Mary's for economic development is an experience that involved time, patience, overcoming obstacles, and celebrating results. I have attached a letter (a sample of my written work) to represent my role and the obstacle that we were experiencing. Finally, after two years, the property is owned by the city free and clear. I worked with the planning committee to plat a new subdivision (see item\#3 under internal projects, my report to the City Council).
7. Explain your experience in developing, implementing, and monitoring a budget for the municipality.

The budget development process involves all departments, help from the Finance Director, and approval from the City Council. Monthly monitoring for revenues and expenses is crucial and an integral part of ensuring that budgeted items are on track.
!



## PREFERENCES

## MI NI MUM COMPENSATI ON:

$\$ 76.92$ per hour; $\$ 160,000.00$ per year
WHAT TYPE OF JOB ARE YOU LOOKI NG FOR?
Regular
TYPES OF WORK YOU WILL ACCEPT:
Full Time
SHI FTS YOU WI LL ACCEPT:
Day, Evening, Night, Rotating, Weekends, On Call (as needed)

## OBJ ECTIVE:

My objective is to serve the public and community to the best of my ability. My goal is to leave the community in a better position after my tenure than when I found it originally.

## EDUCATION

| DATES: | SCHOOL NAME: <br> Indiana University of Pennsylvania |  |
| :---: | :---: | :---: |
| LOCATI ON:(City, State/ Province) Indiana, Pennsylvania | DID YOU GRADUATE? -Yes $\quad$ No | DEGREE RECEIVED: Bachelor's |
| MAJ OR: Business Administration |  |  |
| DATES: | SCHOOL NAME: <br> Millersville University of PennsyIvania |  |
| LOCATI ON:(City, State/ Province) <br> Millersville, Pennsylvania | DID YOU GRADUATE? <br> ■Yes $\quad$ No | DEGREE RECEIVED: Other |
| MAJ OR: <br> Certified Public Manager (CPM) - Graduate Certification |  |  |
| WORK EXPERIENCE |  |  |
| DATES: <br> From: 9/2023 To: 2/2024 | EMPLOYER: <br> Punxsutawney Borough | POSITION TITLE: <br> Interim Borough Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> Borough Council - Borough Manager | MAY WE CONTACT THIS EMPLOYER? - Yes aNo |
| HOURS PER WEEK: 40 | SALARY: <br> \$5,000.00/month |  |
| DUTIES: <br> Manage the daily business affairs of a municipal government including administration, grant administration, codes and planning, zoning, public works, policing, wastewater, community development. |  |  |
| REASON FOR LEAVING: Interim contract ended 2/12/2024. |  |  |
| DATES: <br> From: 5/2023 To: 9/2023 | EMPLOYER: <br> City of Duquesne | POSITION TITLE: <br> Interim City Manager |


| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  | MAY WE CONTACT THIS EMPLOYER?$\text { ■Yes } \quad \text { No }$ |
| :---: | :---: | :---: |
| PHONE NUMBER: | SUPERVISOR: <br> City Council - City Manager |  |
| HOURS PER WEEK: 40 | SALARY: <br> $\$ 6,400.00 /$ month |  |
| DUTIES: <br> Manage the daily business matter of a City Government. This includes supervising the administration, police, codes, water, public works, economic development and finance departments. |  |  |
| REASON FOR LEAVING: <br> Started new position as Punxsutawney Borough Manager |  |  |
| DATES: <br> From: 7/2021 To: 2/2023 | EMPLOYER: <br> Borough of Kittanning | POSITION TITLE: <br> Borough Manager, Secretary, Treasurer, RTKL Officer |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> Borough Council - Borough Council | MAY WE CONTACT THIS EMPLOYER? <br> - Yes aNo |
| HOURS PER WEEK: 40 | SALARY: <br> $\$ 6,400.00 /$ month |  |
| DUTIES: <br> I served as the chief administrative and chief financial officer for a municipal government. I managed the daily business affairs of the municipal government. I oversaw the administration, public works, recreation, codes enforcement, police, planning commission, zoning hearing board, economic development functions of the municipality. |  |  |
| REASON FOR LEAVING: <br> Council eliminated the Borough Manager position. |  |  |
| DATES: <br> From: 10/2016 To: 9/2020 | EMPLOYER: <br> BOROUGH OF MOUNT JOY | POSITION TITLE: <br> Borough Manager, Secretary, Treasurer, RTKL Officer |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> Borough Council - Borough Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \quad \text { № }$ |
| HOURS PER WEEK: 40 | SALARY: <br> \$7,000.00/month |  |
| DUTIES: <br> Managed the daily administrative and business affairs for the Borough of Mount Joy, PA. This included supervision of administrative staff, stormwater, public works, zoning, code enforcement, recreation, planning commission, police, economic development, and numerous Borough boards. I represented to Borough with respect to relations with local civic organizations, the business community, vendors, taxpayers, neighboring municipal governments and county, state and federal governments. |  |  |
| REASON FOR LEAVING: personal reasons |  |  |
| DATES: <br> From: 4/2013 To: 11/2014 | EMPLOYER: <br> Borough of Columbia | POSITION TITLE: <br> Borough Manager, Secretary, Treasurer, Deputy Tax Collector, Municipal Authority Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| PHONE NUMBER: | SUPERVISOR: <br> Borough Council - Borough Council | MAY WE CONTACT THIS EMPLOYER? $\text { ■Yes } \quad \text { No }$ |
| HOURS PER WEEK: $40$ | SALARY: <br> \$6,600.00/month |  |
| DUTIES: <br> Managed the daily operations of a municipal government which has an annual combined budget of $\$ 14.2$ million with 65 PT/FT employees I managed multiple public works projects valued at $\$ 25$ million. My management included all boards, commissions, authorities and agencies. I supervised public works, code enforcement, highway, wastewater, finance/accounting, tax collections, planning, zoning, shade tree, recreation and HARB. I was responsible for economic development, housing redevelopment, community relations and media relations. |  |  |
| REASON FOR LEAVING: <br> Relocated due to personal re |  |  |


| CERTI FICATES AND LICENSES |  |
| :--- | :--- |
| TYPE: |  |
| Pennsylvania State Association of Borough's Certified Borough Official (100+ credits earned) |  |
| LICENSE NUMBER: | ISSUING AGENCY: <br>  <br>  |

## OFFI CE SKI LLS:

Typing:
Data Entry:
OTHER SKI LLS:

LANGUAGE(S):
English - Speak

Professional Associations
PSAB, CPM, CBO, PSACA, PSAECO, CJCBA
I started the Clarion Jefferson County Boroughs Association (CJCBA).

| REFERENCES |  |  |
| :---: | :---: | :---: |
| REFERENCE TYPE: Professional | NAME: <br> Jill Frey | POSITION: <br> Assistant Borough Manager |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: Professional | NAME: Ty Heller | POSITION: Attorney |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |
| REFERENCE TYPE: <br> Professional | NAME: Stacy Gibbs | POSITION: <br> Codes and Planning Officer - retired |
| ADDRESS: (Street, City, State/Province, Zip/Postal Code) |  |  |
| EMAIL ADDRESS: |  | PHONE NUMBER: |

## Agency-Wide Questions

1. Have you previously worked for the City of Palmer?

No
2. Are you related to anyone who is currently employed by the City of Palmer?

No
3. If you answered yes to the previous question, please provide the individual's name and department
4. Are you able to perform the essential functions of this job with or without reasonable accommodations? Yes
5. If you answered yes to the previous question, please explain:
6. Have you ever been terminated or asked to resign by a former employer? Yes
7. Have you been convicted of a misdemeanor within the past five years? No

## Lob Specific Supplemental Questions

APPLICANT'S SWORN STATEMENT AUTHORIZATI ON AND RELEASE I hereby affirm all the information I provided or will provide to the City of Palmer relating to my application for employment, whether by written application form, resume, oral statement or otherwise, is true and complete to be the best of my knowledge. In addition, I agree that any intentional misrepresentation or omission and any material negligent or innocent misrepresentation or omission in or from said information may disqualify me from further consideration for employment any may be considered justification for immediate discharge from employment if discovered at a later date. I hereby authorize any person, organization, or governmental entity, including any current or former employer, to release to the City of Palmer or any authorized person acting on behalf of the City, any and all information, in any manner requested, which may be relevant to my character or qualifications for the City position for which I applied. I authorize current and former employers to give to the City of Palmer any and all employment records in their possession dealing with me, including, but not limited to, job descriptions, wage information, employment records, performance appraisals, disciplinary records, layoff slips, attendance records, reports, or other documents relevant to my application for work or actual employment with the employer, including records relevant to drug and alcohol tests conducted by or on behalf of the employer or in the possession of the employer. I also authorize the release of information and written records concerning my educational history, driving records, and criminal or civil actions. I request that all persons and organizations cooperate fully in providing information to the City, including allowing the interviewing of supervisors, co-workers, educators, or other references. I hereby release all persons, employers, organizations, governmental entities, or any other entity providing information.
I Agree
2. Have you attached the required writing examples?

Yes
3. Have you attached your answers to the supplemental questions as noted in the job bulletin? Yes

The following terms were accepted by the applicant upon submitting the online application:
The information provided in this employment application is true, correct, and complete. If employed, any misstatement or omission of fact on this application may result in dismissal. I authorize investigation of all statements contained in this application for employment as may be necessary in arriving at an employment decision. This authorization includes permission to check employment references.
If selected for employment you may be required to supply proof of authorization to work in the U.S., have a physical examination and/or drug test, supply and/or authorize a criminal background check, supply and/or authorize a copy of your motor vehicle record (MVR), or sign a conflict of interest agreement and abide by its terms.
I understand that acceptance of an offer of employment does not create a contractual obligation or permanent employment upon the City of Palmer. Employment may be terminated at any time at the option of the employee or City of Palmer.

This application was submitted by Samuel F Sulkosky on 5/14/24 10:45 AM

## Signature

Date


May 14, 2024

## Attention City Council:

This is to address the City Manager position for the City of Palmer as posted on the AML website. With 19 years of CAO/CFO experience in Municipal, County and State Governments, I would be a valuable asset to the City of Palmer.

## Municipal Manager Experience - 2007-2009 and 2013-2024

Over the past year, I have served as the Interim Municipal Manager for the Borough of Punxsutawney and the City of Duquesne. I served as the Borough Manager/Secretary/Treasurer, Open Records Officer, Pension Administrator and HIPAA Officer for numerous municipalities. As Interim Municipal Manager in Punxsutawney in 2023/24, I wrote two LSA - Statewide grants for nearly $\$ 2$ million. During my tenure as Kittanning Borough Manager, I was able to secure $\$ 3.1$ million in grants for Kittanning Borough. I was in the process of modernizing every function in the municipal government via a STMP Planning and Implementation Grant Phase 1 and 2. During my tenure as Mount Joy Borough Manager, the Borough had realized over $\$ 59$ million for economic development and infrastructure improvements. The economic development initiatives produced approximately 125 jobs. On October 21, 2019, the Borough, PennDOT and AMTRAK held a ribbon cutting ceremony for the newly constructed $\$ 32$ million Mount Joy Train Station that provides AMTRAK passenger service on the Keystone Corridor. The Borough had adopted an Elected Officials Code of Conduct, developed an investment policy, and implemented local government reforms that have resulted in $\$ 1.256$ million in reduced costs and enhanced revenues including over $\$ 700,000$ in group health insurance cost reductions. I also managed the Borough's emergency response to a 1,000-year flood event on August 31, 2018, where we received over 10 inches of rain in less than 4 hours. During this natural disaster, the Borough assisted 185 property owners with PEMA Individual Loss Assessment Forms with more than $\$ 3$ million in flood damage. I was responsible for developing the idea for the Borough in the creation of the Mount Joy Community Foundation (a $501(\mathrm{C})(3)$ organization), which is in the process of developing a year-round recreational/aquatic facility. I lead the ongoing effort to upgrade the current municipal administrative and police department building at an estimated cost of $\$ 5$ million. During my tenure in Mount Joy, I helped secure for the Borough approximately $\$ 9.24$ million in grants. Under Act 36 of 2020, I secured access for up to $\$ 7.98$ million in RACP Grants for these two community projects including $\$ 2.483$ for the municipal complex and $\$ 5.5$ million for the recreational/aquatic center. Over the past six years, I secured grant funding totaling about $\$ 12.9$ million. During my municipal manager career, I have secured 29 separate grants in the amount of $\$ 21$ million from a dozen different local, state and federal sources.

In previous Borough Manager position(s), I managed $65 \mathrm{FT} / \mathrm{PT}$ employees, a $\$ 14$ million combined budget, two unions and numerous boards, commissions, and a municipal authority. I supervised or had oversight of four major concurrent construction projects valued at $\$ 17.4$ million including the Veteran's Memorial Bridge Relighting Project, the Route 441 Relocation Project, the Ironville Pike Safe Routes to School Project and the Northwest River Trail Services Building Project. I was the lead negotiator of an ADHOC Committee concerning the $\$ 22$ million sale of the Borough's 3,800 customer sewer system. I managed the Borough's efforts in adopting an Intergovernmental Cooperation Agreement with Lancaster County Solid Waste Management Authority and Susquehanna Resource Management Complex, which resulted in a waste-to-energy (WTE) facility in a deal valued at more than $\$ 130$ million.

## County Government Experience - 2000-2005

I served as one of the primary financial officers (CFO) in County government as a County Business Manager and County Auditor. I was responsible for transforming the County's accounting system from a semi-manual cash basis to a fully computerized modified accrual basis which would meet all applicable GASB regulations. I served as the CFO, chief budget and purchasing officer for the county. I worked on initiatives with the Board of County Commissioners, 18 departments and elected county row officers.

With 19 years of experience in Municipal, County and State Governments, I have a proven record of accomplishments in improving the local community. I have earned my PA State Association of Borough Certified Borough Official (CBO) certification. I have also completed NIMS certification in NIMS 100, 200 and 700. On November 13, 2018, I graduated from Millersville University of Pennsylvania with a Graduate Certification as a Certified Public Manager (CPM).

I look forward to meeting with the City Council to discuss the position of City Manager.
Sincerely,
Samuel F. Sulkoshy
Samuel F. Sulkosky, CPM, CBO
Encl Cover letter, resume and references, supplemental questions Salary is negotiable

## Samuel F. Sulkosky, CPM, CBO

Employment Experience:

09/25/2023-02/12/2024 Borough of Punxsutawney Punxsutawney, PA 15767 Interim Borough Manager, Open Records Officer

Managed the business affairs of a municipal government including administration, budgeting, codes, wastewater, police, fire department, grant administration, public works, municipal pool, economic development, open records officer, parks. For 2023, I applied for $\$ 1,872,000$ in grants through the LSAStatewide Program. I was planning to submit $\$ 5.3$ million in grants for 2024. I initiated the formation of the Clarion/Jefferson County Boroughs Association. Interim position ended contractually on 2/12/2024.

## 05/2023-9/22/2023 City of Duquesne Duquesne, PA 15110 Interim City Manager, Open Records Officer, Deputy Director PW/Water Department

Be the chief administrative officer, as well as the designated Information Officer of the City. Function directly under Council as deputy director for all departments and shall be responsible to the Council for the proper administration of all affairs of the City; and keep each Councilperson/Director of each department head advised of any issues, concerns, or problems within the department. Managed the City as it exited Act 47 Pennsylvania Financially Distressed Municipalities Act after 32 years.

## 07/2021 - 02/2023 Kittanning Borough Kittanning, PA 16201 Borough Manager/Secretary/Treasurer/Open Records Officer/Pension Administrator

Managed the daily administrative and business affairs for the Borough of Kittanning, PA. This included supervision of administrative staff, public works, parks, code enforcement, grant administration, economic development, planning commission and numerous Borough boards. I represented the Borough with respect to relations with local civic organizations, the business community, vendors, taxpayers, neighboring municipal governments and county, state, and federal governments. I was successful in securing and being awarded $\$ 3.1$ million in grants within 18 months. I was modernizing every function and department within the Borough through a DCED STMP Implementation Grant.
Note: The Borough Manager position was eliminated by the Borough Council effective 2/17/2023.

## 10/2016-10/2020 Mount Joy Borough Mount Joy, PA 17552 Borough Manager/Secretary/Treasurer/Open Records Officer/Pension Administrator

Managed the daily administrative and business affairs for the Borough of Mount Joy, PA. This included supervision of administrative staff, public works, parks, code enforcement, planning commission and numerous Borough boards. I represented the Borough with respect to relations with local civic organizations, the business community, vendors, taxpayers, neighboring municipal governments and county, state, and federal governments. During my tenure, the Borough has undergone a $\$ 32$ million construction of a new Amtrak Train Station, attracted nearly $\$ 25$ million in economic development with more than 125 new jobs, applied for and/or received over $\$ 9.24$ million in grants, and realized costs savings and revenue enhancements of over $\$ 1.256$ million during 2018-19 in lower group health insurance premiums, reduced electricity costs of $22 \%$ and increased interest returns. Participated in new police union contract, reapportionment of Borough Wards and new investment policy. The Borough's Newsletter and Website was recognized by the PSAB on $6 / 11 / 2019$ as $\# 2$ in category for the entire State.

## 04/2013-12/2014 Columbia Borough Columbia, PA 17512 Borough Manager/Secretary/Treasurer/Deputy Tax Collector

Managed the daily operations of a municipal government which has an annual combined budget of $\$ 14.2$ million with $65 \mathrm{PT} / \mathrm{FT}$ employees. I managed multiple public works projects valued at $\$ 25$ million. My management included all boards, commissions, authorities, and agencies. I supervised public works, code enforcement, highway, wastewater, finance/accounting, tax collections, planning, zoning, shade tree, recreation and HARB. I was responsible for economic development, housing redevelopment, community relations and media relations. As Deputy Tax Collector, I supervised the collection of Boro property taxes.

## 01/2009 - 04/2013 PA Department of Labor \& Industry Indiana, PA 15701 Claims Intake Interviewer/ UC Claims Examiner Duquesne, PA 15110

Was responsible for building and servicing claims during periods of unemployment. This consisted of opening new and additional unemployment compensation claims, servicing existing claims, processing overpayments, reviewing claims for separation and monetary issues, releasing and canceling benefits. Responsible for reviewing UC Claims and making adjudication decisions on separation issues, monetary issues, overpayments, and claimant's eligibility for unemployment compensation.

11/2007-01/2009 Nanty Glo Borough Nanty Glo, PA 15943 Borough
Manager
Managed the daily administrative and business affairs for the Borough of Nanty Glo. This included supervision of administrative staff, public works department, code enforcement and Borough boards. worked directly with various municipal authorities, local civic organizations, the business community, vendors, taxpayers, neighboring municipal governments and county, state, and federal governments. initiated numerous improvements to the Borough such as property maintenance plan, blighted property removal, capital improvement plan, road repaving project and a new municipal comprehensive plan.

## 10/2005-10/2006 PA Department of Revenue Altoona, PA 16601 Revenue Field Auditor Bureau of Audits

Conducted field audits of businesses for compliance with the tax laws of the Commonwealth of Pennsylvania. Taxes audited include state sales, use, income, liquid fuels, public transportation, employee withholding, stock, and franchise. The state audit process included taxpayer research, examination of financial records, and completion of a comprehensive audit report and assessment of tax.

08/2004-01/2005 Fulton County McConnellsburg, PA 17233
County Business Manager
Managed the daily business operations of every area within county government. Those responsibilities included $\mathrm{A} / \mathrm{P}, \mathrm{A} / \mathrm{R}$, payroll, purchasing, planning, grant administration and budgeting.

During my tenure, I moved the County's accounting system from a semi-manual cash basis to a fully computerized modified accrual basis. This included developing a new Chart of Accounts, capturing special funds that were previously outside the county's accounting system, developing a purchase order system, establishing a computerized payroll system, and establishing liability and balance sheet accounts. I was answerable directly to the Board of Commissioners.

01/2000-01/2004 INDIANA COUNTY
County Auditor
With the other members of the County Board of Auditors, prepared and filed the statutorily required reports and audits with the Attorney General's office, the PA Auditor General, the PA. Department of Community and Economic Development, the County Commissioners, and the Court of Common Pleas. At the end of each fiscal year, I completed the audit, settlement, and adjustment of the accounts of all county officers, minor judiciary, County Treasurer, and tax collectors. The Board of Auditors is an independent board that served in a fiscal oversight and advisory capacity to all county elected officials, departments, and quasi-government agencies with respect to fiscal policy and financial reporting.

05/2002-11/2003
State Association of County Auditors
.egislative Representative

Met regularly with the Local Government Commission (a joint committee of members of the PA. State Senate and PA. State House) in order to affect legislation pertaining to county government. The PSACA is a 90 -member, 30 county organization.

| Education: | Millersville University of Pennsylvania Graduate Certification |
| :---: | :---: |
|  | Certified Public Manager Program (CPM) |
|  | Indiana University of Pennsylvania |
|  | Bachelor of Science Degree |
|  | Business Administration |
|  | Major/Minor |

Skills:
Earned C.P.E. Credits from the PA Department of Revenue, PA. State Board of Accountancy, PA. State Association of County Controllers, PA State Association of Boroughs, PSATS, Department of Community and Economic Development and the County Commissioners Association of Pennsylvania.
My entire career has been dependent on my ability to set goals, plan for the future, conduct a thorough and complete analysis of a situation within a short period of time, continuously monitor results of decisions and implement changes when needed.

Have excellent verbal and written communication skills. I have experience with public speaking, media relations and dealing with government boards and the public.

Equally comfortable working with groups of people and individually with minimal supervision. I am highly self-motivated in either environment.

Have the ability to build coalitions within and across government entities. I am professional, thorough, and diligent in all my work activities.

Achievements: Managed the Borough's response to the COVID-19 Pandemic. Secured over $\$ 62,000$ in expense reimbursement from the CARES ACT Funding. Currently administering $\$ 390,00$ in ARPA Funds.

Responsible for attracting over \$27 million in economic development and more than 135 new jobs.
Supervised or participated in more than $\$ 58$ million in municipal public works projects.
Managed the negotiations of a potential sale of a $\$ 22$ million wastewater system.
Secured $\$ 9.24$ million in grants for Mount Joy alone which included $\$ 7.983$ million in RACP grants.
Managed the Borough's efforts in implementing a Cooperation Agreement with Lancaster County Solid Waste Management Authority and Susquehanna Resource Management Complex. The deal costing $\$ 129,890,000$ resulted in the first in the nation waste-to-energy (WTE) facility.

Consolidated Borough fire departments from three departments to one department.
Certified by the PSAB's Certified Borough Officials (CBO) program.
Graduated 11/13/2018 from Millersville University: Certified Public Manager (CPM) a Graduate Certification Program.

While in Kittanning, secured $\$ 2.845$ million in grants (in 18 months). Awarded 9 of 10 grants submitted.

Participated and featured in the PSAB's Exploring PA Boroughs and Inside PA Boroughs Programs.
Initiated the Borough's efforts to create the Mount Joy Community Foundation (501(c)(3) organization) which is to lead the development of an $\$ 8$ million year-round recreational/aquatic facility for the region.


Professional References:
Leo Lutz, Mayor
Borough of Columbia


Stacie Gibbs, Codes and Planning Officer


Charles Glessner, Past Council President Mount Joy Borough


Jill Frey, Finance and Business Administrator Mount Joy Borough


Elizabeth "Betsy" Wilt, Kittanning Borough Council


Tyler Heller, Esq.
Solicitor Kittanning Borough Former


Additional References Available Upon Request.

Note: Salary Negotiable.

## Samuel Sulkosky



## City of Palmer Questions

1. Please tell us why you are interested in this position and why it is a good time in your career to come to the City of Palmer.

I am interested in this position because the Palmer City Manager would give me the opportunity to fully utilize my 20 plus years of experience in municipal, county and state government. I am looking for a community that was selfsufficient but showing substantial growth in multiple areas and Palmer has seen over $\$ 225$ million in investment since 2010.
2. Please describe your professional experience working with elected officials and boards. Describe the responsibility you believe the City Manager has to the Mayor and City Council and to the citizens of the community. Describe how you see your role and interactions with the 1) Mayor; 2) City Council; and 3) City Clerk.

As a municipal manager for 15 years, I worked directly with Borough and City Councils. I also worked with numerous appointed boards such as Planning Commission, Zoning Hearing Board, Shade Tree Commission, Historical Architectural Review Board (HARB), Water and Wastewater Authorities, Economic Development Boards/Commissions, Civil Service Commissions and Pension Boards.

The City Manager's responsibility to all elected officials is in a consultative and an advisory capacity. It is my responsibility to provide the governing board with all relevant information so a well thought out and informed decision can be made with respect to the current and pending issue.

The City Manager needs to keep the City Clerk notified of ongoing issues before the municipality. I would build a strong cooperative working relationship with the City Clerk. An experienced City Clerk would be source of valuable organizational knowledge depending on their length of service.
3. Please explain your process for communicating critical and non-critical information to the Mayor and Council. How do you decide when or what is necessary to bring to the Mayor and Council's attention? How do you see your role
as communicator to the Mayor and Council, staff, other governmental agencies, local businesses, and citizens?

My primary source of communication with critical with the Council is the use of emails. The written email provides a permanent record that the meaning or intent does not change over time. I will provide verbal information, especially in formal meeting settings, but this will generally be backed up by written reports.

As for non-critical information, I will use verbal communication in-person or via telephone, text messages and informal emails.
4. The citizens and city council members are very diverse. Describe how you would handle a situation where two people wanted to take you in opposite positions on the same project.

As City Manager, I am answerable to the majority of the City Council. I do not answer specifically to one individual Council person. I am subject to the decisions of the board majority vote.

If I have two Council members giving me different positions, I would generally do the following:

1. If this is an undecided issue that was never before the Council, I would advise the Council member to take the issue before the board for their consideration and possible decision.
2. If this was a previously decided issue, I would follow what the board had already decided. The Council person that may disagree with Council's decision is perfectly able to have the issue readdressed if Council so desires.
3. Organization and planning is often a challenge when working in the community and juggling multiple tasks. How will you work to achieve the goals of this position while still completing paperwork, communicating effectively, and meeting the needs of Council, City Clerk, staff, and citizens?

I have demonstrated the ability to successfully address municipal and community obligations and getting the job done for 19 years. I always work harder and longer than any other employee within the organization. I have also learned over the years to work as a team and collaboratively in order to get things done.
6. Please describe any experience you have had facilitating economic development in a community. Please describe your involvement in a specific economic development project, from inception to completion including: 1) your role in the project; 2) any problems/issues you encountered; and 3) the results of the project.

I have been involved in $\$ 56.7$ million in public works projects. I was involved in a $\$ 132$ million cooperative agreement. As for economic development, I was directly involved in $\$ 23.5$ million with over 125 jobs created.

I have had a number of professional achievements in my municipal management career. One of the most rewarding was the Gerberich-Payne Shoe Building redevelopment in Mount Joy, PA. This project was a blighted old and abandoned shoe factory that was vacant for more than 25 years. It is being redeveloped into a senior housing and mixed commercial use property. I have attached a current photo at the end of this document of ongoing construction as the $\$ 8$ to $\$ 10$ million project nears completion. There will be 47 1- and 2-bedroom senior housing apartments and commercial use on the first floor.


My role was to serve as the chief economic development official on this project. I was there for the entire process which took about 3-4 years to complete.

This process included getting tax credits through Pennsylvania Housing Finance Authority (PHFA) which took multiple applications before approval. We also have to get a number of zoning variances and a number of extensions due to the administrative process on the state level.
7. Explain your experience in developing, implementing, and monitoring a budget for a municipality.

1. I have prepared twelve (12) municipal and county budgets which included general fund, capital fund, highway aid fund (liquid fuels), refuse and recycling fund and sewer fund. In my county government positions, I have experience developing county wide budgets.
2. In my municipal positions, I was the person that was responsible for continuously monitoring the approved budget.
3. I would provide monthly financial reports to Borough Council or more often is necessary.
4. I was responsible for working with the Borough's single audit CPA firm in preparation of the Borough's annual audit. Additionally, I was responsible for submitting financial reporting forms to all applicable state agencies.
5. I served as the Borough's Uniform and Non-uniform Pension Plan Administrator, where I monitored pension plan performance. I worked with the Borough's actuary and investment advisor to assure pension plan performance and funding. I annually prepared the Borough's Pension Plan Minimum Municipal Obligation (MMO). Our police pension fund was 102\% funded.
6. I was the Borough's investment administrator that made daily decisions on how the Borough's cash and cash reserves were invested.
7. I served as the Borough's Treasurer and was responsible that all money's owed to the Borough were received by the Borough. I increased annual interest revenue in 2018 and 2019 from \$5,000 to \$75,000.
8. I served as the Borough's Deputy Tax Collector and supervised the collection of all local taxes including real estate taxes.
9. As a county official, I was responsible for auditing, adjusting and the settlement of the accounts of all county officials, departments, magistrates and tax collectors.

Served as the Treasurer for the Lancaster County Borough's Association (LCBA). Was responsible for billing and receiving annual municipal dues, accounts receivable and accounts payable.

## Samuel Sulkosky, CPM, CBO

Municipal Management experiences:

1. Please briefly describe your experience overseeing the following municipal functions:

- Economic development/redevelopment

In my Borough Manager positions, I was directly responsible for all economic development within the municipality. I did work in cooperation with the Zoning and Planning Department, the Main Street Program, the Municipal Economic Development Authority, the County Economic Development Authority and the Borough Planning Commission and County Planning and Development Department. Over the past 6 years, I have secured multiple economic development projects exceeding a value of $\$ 23.5$ million.

I have created and developed a Community Foundation (a 501(c)(3) organization) whose purpose was to develop economic development projects and education programs to better the community. I did secure $\$ 5.5$ million in funding for this Community Foundation.

- Land Use Planning and Zoning

I have been directly involved in the development of Comprehensive Plans for two municipalities, Official Borough Maps and Zoning Ordinance upgrades. I have developed Parking Study Plan, Recreation and Open Space Plan and Transportation and Traffic Study Plan. I have experience working with Land Banks and repositories. I have managed the development and adoption of LERTA Ordinances and administered the LERTA program. I have extensive experience working with the Zoning Hearing Board. I have worked with, hired and trained Codes, Zoning and Planning Officers. I am very familiar and have worked with the Pennsylvania Municipalities Planning Code for many years.

- Tax increment financing

Tax Increment Financing is a tool created by the State Legislature to address and redevelop blighted properties in an Authority declared TIF District. Any escalation in tax revenue above the frozen base year would be dedicated to pay economic development bonds issued by the municipality with the purpose of eliminating blighted properties and redeveloping those blighted properties with a much higher tax assessment value.

I have extensive experience with targeting the LERTA Ordinance to blighted areas and having the tax abatement serve as an incentive to private business to redevelop blighted properties that produce a higher tax assessment.

## - Business attraction, assistance and retention programs

I have worked in conjunction with a Main Street Program whose purpose was to attract, retain and expand businesses. I have also worked very closely with the
local Chamber of Commerce in actively attracting new businesses. I had worked with the Downtown Kittanning Revitalization Committee which actively does business district improvement projects such as streetscapes and community improvement projects. I am familiar with and successfully secured economic development funding such as LSA, RACP, SPC and DCED. Over the past year, our Façade Grant of $\$ 50,000$ improved ten businesses and spurred $\$ 250,000$ in private investment. In 2023, we were awarded another Façade Grant for another $\$ 50,000$. While in Punxsutawney Borough, I wrote two LSA - Statewide grants for $\$ 1.9$ million for a Streetscape Project and municipal vehicles and equipment.

## - Code enforcement, inspection and housing quality

I have managed a code enforcement department, hired and trained code enforcement officers and handled fire escrows and oversaw code consultants. I have worked directly with a Zoning Hearing Board concerning variances. I have worked successfully with third party code enforcement consultants and achieved a high degree of success. I also implemented a code enforcement sweep program and achieved the remediation of over one hundred properties in less than six months. Additionally, I brought the rental inspection program in house with a borough employed inspector and captured all of the rental inspection fees.

I oversaw the operation of a rental inspection program and change of occupancy program. I also managed the property maintenance inspection program. I have direct experience with the application of nuisance ordinance violations such as high grass, weed, trash and vermin violations. I successfully got adopted a quick ticket ordinance as a tool for combatting nuisance violations.

I was in the process of implementing codes enforcement software system. This software system will enable the Borough to oversee codes enforcement, nuisance ordinance enforcement, property maintenance enforcement, rental inspection program and zoning administration. This upgrade will also include a modernization of all of our zoning ordinances.

I also have experience working with Historical Architectural Review Boards (HARB), Land Banks and Repositories. I have worked with the PHFC on housing tax credits. I have worked with Homeowner Associations (HOA) on various issues including stormwater management, housing development, and road dedication.

- Municipal facilities expansion-in particular, water and wastewater utility management

I have extensive experience with municipal facility expansion and maintenance. I have overseen the creation of a new borough park, implemented park upgrades


[^0]:    ${ }^{\prime}$ Ker Than, Largest U.S. Dam Removal to Restore Salmon Runs, National Geographic, Sept. 1, 2011, littps://www.nationalgeographic.cont/science/article/I 10831 -dam-removal-elwha-freshwater-science-salmon.
    ${ }^{2}$ National Park Service, Dam Removal, hitps://www.nps.gov/olym/learn/nature/dam-removal htm (last visited Feb. 8, 2024).
    ${ }^{3}$ Klamath River Renewal Corp., Definite Plan for the Lower Klamath Project, Appendix P - Estimate of PRoJect Costs 64 (2018),
    https://www.waterboards.ca.gov/waterrights/water issues/programs/water quality cert/docs/lower klamath ferc14 803/kp def plinp q.pdf.

